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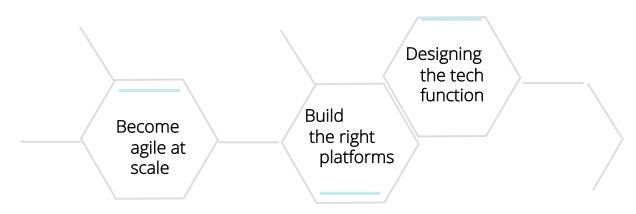


Analytics intelligenceDeloitte Advanced Analytics
Approach in Insurance

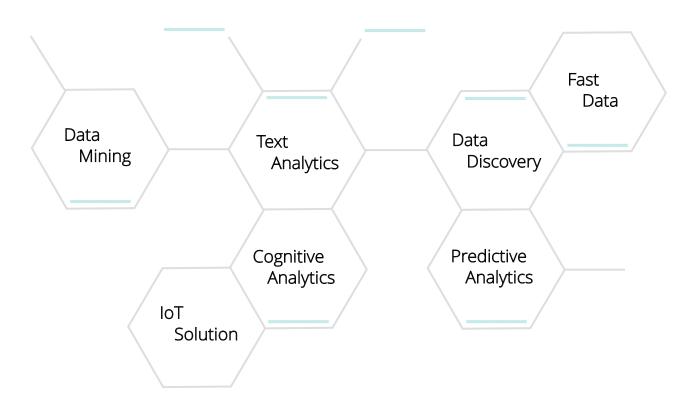
Insurtech with analytics...

For insurance companies to accomplish a successful digital transformation, win customers and succeed long term, they have to drive change in IT.

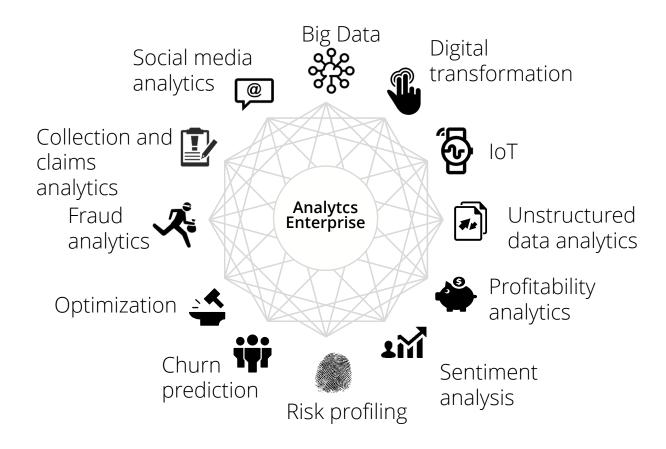
Insurance leaders could approach the IT component of digital transformation in three ways:



Advanced analytics can be used to help drive changes and improvements in business practices



Almost 40% of practitioners who have not yet invested in Al don't know what Al can used for in their business







Marketing

- Increase investments
- Devise specific strategies
- Offer targeted products

Customer insights





- Understand customer segments
- Offer appropriate product
- Understand insights





- Manage risks
- Manage counterparty, and liquidity risk
- fraud detection



Operational efficiency

Manage agents workforce utilization







Profitability

- Decision making
- Cross sell and upsell opportunities
- Maximize profits







Automation of Claim Processing

Machine learning algorithms can calculate detriment using satellite images or drones and provide issue solving recommendations to customers based on clustered historical service date to save time

Advanced Analytics









Eliminate the human factor and significantly cut time and cost

Pricing with Personalized Products

Endpoint devices and social media can provide large amounts of more personal data and the insurer can even explore the client's lifestyle patterns. Disclose customer risk tolerance with the application of machine learning or other predictive analytics techniques allowing personalized offers

Advanced Analytics

Goals







Consumers get cheaper or better coverage and highly personalized services, while a business gets more accurate risk assessment, stable margins, and satisfied clients

Insurance Blockchain Disrupts Reinsurance Operations

By using blockchain, a reinsurer won't have to interact with the insurer to get data provided by client

Advanced Analytics

Goals







reduction of verification and validation time, elimination of errors and minimization of reputational risks

Insurance Fraud Detection brings Industry to the New Level

Digitize the documents of a claims and save them in the cloud allows you to use advanced techniques of machine learning and data to check and find fraudulent claims

Advanced Analytics

Goals

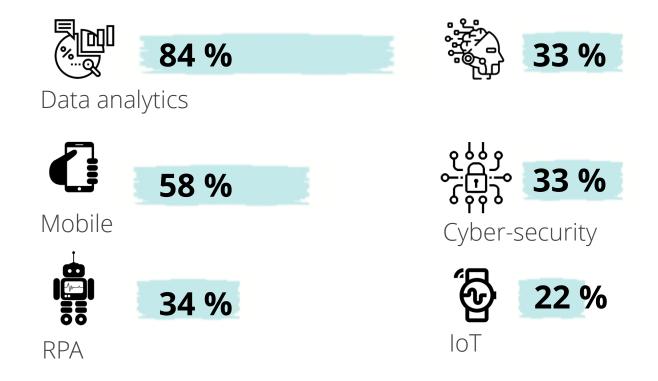




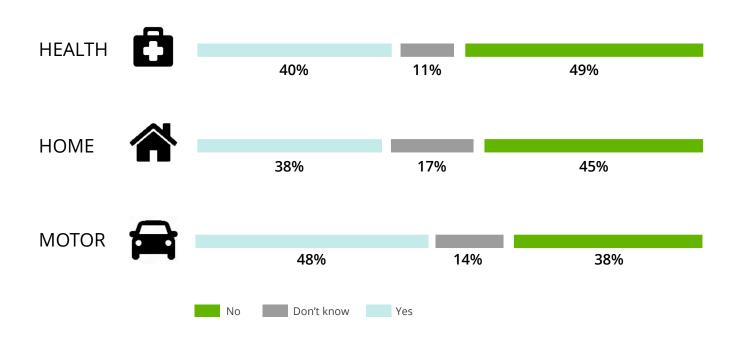


This will reduce cost by increasing operational speed, delivering higher accuracy

Relevant areas of technological investment*



Proportion of customers who whould be willing to track their behavior and share thid data with insurers for a more accurate premium*



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