

Meet the team



Olindo Shehu – Partner, Tax & Legal, Deloitte Albania & Kosovo

Olindo is the Tax & Legal Partner of Deloitte Albania & Kosovo. Olindo has been working with Deloitte in the United States since 2004 and specializes in International Taxation and Transfer Pricing.



Attila Kövesdy – Partner, Transfer Pricing, Deloitte Hungary

Attila is a tax partner in the Budapest office of Deloitte Hungary, and runs the tax function for East and West Adria and Hungary region in Deloitte Central Europe. Attila has been with Deloitte for 18 years.



Hedvig Tóth – Senior Manager, Transfer Pricing, Deloitte Hungary

Hedvig has been working as a tax advisor for more than 15 years, with more than 10 years of experience in Transfer Pricing documentation litigation, APA and MAP procedures including keeping contact with relevant authorities.



Blerina Memo – Manager, Tax & Legal, Deloitte Albania

Blerina has been working with Deloitte for 9 years and has significant experience in respect to the tax legislation in Albania. She is specialized in International Tax with primary focus in the application of double tax treaties in Albania and Transfer Pricing.



Xheni Kakariqi – Manager, Tax & Legal, Deloitte Albania

Xheni has had more than 7 years of extensive tax and accounting experience with other Big4s, mostly focusing on tax advisory, tax due diligence in a wide range of industries and leading international corporations.



Amela Dybeli – Senior Consultant, Transfer Pricing, Deloitte Albania

Amela has been working with Deloitte for 5 years advising accounting and tax clients. She has obtained significant Transfer Pricing experience during 2014 through a secondment in the Transfer Pricing department of Deloitte in Düsseldorf, Germany.



www.deloitte.com/al

Email: almarketing@deloittece.com

Tel: +355 (4) 4517920

Stay connected



Deloitte provides audit, tax, consulting and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in 150 countries, Deloitte brings world-class capabilities and deep local expertise to help clients succeed wherever they operate. Deloitte's 200 000 professionals are committed to becoming the standard of excellence.

Deloitte's professionals are unified by a collaborative culture that fosters integrity, outstanding value to markets and clients, commitment to each other, and strength from diversity. They enjoy an environment of continuous learning, challenging experiences, and enriching career opportunities. Deloitte's professionals are dedicated to strengthening corporate responsibility, building public trust, and making a positive impact in their communities.

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/al/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms.

© 2014 Deloitte Albania. Member of Deloitte Touche Tohmatsu Limited

Deloitte.



The new wave of regulations Transfer Pricing Services

Deloitte Albania sh.p.k.

The new wave of regulations

Your challenge...but also your opportunity

With the introduction of the new Transfer Pricing regulations in Albania, multinational companies have now another piece of legislation that they have to comply with. In addition, Transfer Pricing is often a very complicated legislation that requires a great level of expertise in order to stay compliant.

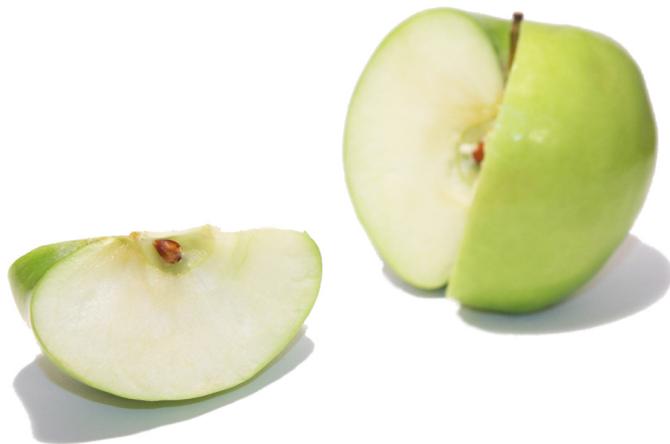
However, seen from a different angle, the Transfer Pricing legislation is finally a very powerful mechanism that divisions of multinational companies operating in Albania can use in order to protect their "turf". Overhead charges, management fees, service fees, technical fees and many other transactions are common charges that a branch or a subsidiary of a foreign company operating in Albania would receive from its parent entity and/or other related parties.

The Transfer Pricing legislation is the only piece of legislation that enables the CFO's and the CEO's of the Albanian entities to keep such charges under control and preserve their performance before it gets all washed out from related party charges. While a challenge from one side to understand it and stay compliant, the Transfer Pricing legislation could also be seen as an opportunity.

Looking at it as an opportunity, our Transfer Pricing team is ready to help and be on your side while empowering you with very sophisticated type of arguments in order to stay compliant with the legislation and also protect the performance of your own unit.

We understand your challenge and also the opportunity. The goal of our Transfer Pricing team is to assist your company manage risks by aligning practical solutions with your overall global business operations and objectives, while also assist you with the preparation of documentation, support you in resolving disputes efficiently and obtain advance pricing agreements with Albanian tax authorities, when needed.

Deloitte Transfer Pricing team in Albania is your partner.



The Deloitte difference

How we can help

Addressing the Transfer Pricing requirements imposed by all the jurisdictions in which your company does business may pose a major commitment on time and resources.

Deloitte has a Global Transfer Pricing Center, that includes economists, tax professionals and MBAs who have international Transfer Pricing experience in Europe, the Americas or the Asia Pacific regions. With access to Deloitte Transfer Pricing specialists around the world, we can analyze intercompany transactions involving affiliates in almost any country.

Most importantly, we have brought such expertise also in Albania and are ready to help. We have on-the-ground expertise and can analyze various categories of intercompany transactions, from routine distribution to sophisticated cost-sharing transactions while being on your side when you are negotiating with the head office with regards to such charges or the tax authorities when you are supporting the related party transactions.

Our services

Deloitte Albania Transfer Pricing practice covers all parts of the Transfer Pricing spectrum ranging from documentation services to tailor-made solutions for very specific Transfer Pricing issues, providing the following services:

- Transfer Pricing documentation services;
- Global master-file localization services;
- Transfer Pricing planning studies;
- Transfer Pricing consultancy services;
- Transfer Pricing risk analyses;
- Analysis of Transfer Pricing implications of specific business structures;
- Business model optimization services;
- Headquarter cost allocation services;
- Dispute avoidance - Assistance in the preparation and negotiation of Advance Pricing Agreements with Albanian tax authorities;
- Dispute resolution - Assistance in Transfer Pricing audits.

Deloitte's Transfer Pricing professionals understand what the tax authorities are looking for, and have the experience and tools necessary to prepare consistent, accurate, and timely Transfer Pricing documentation.

We are:

Globally dispersed – We have access to Deloitte Transfer Pricing specialists in more than 60 countries. Our diverse experience and knowledge of local issues can be a real benefit in making sound documentation decisions. As part of a broad global network, our people communicate and collaborate closely, so we deliver services to you in a well-coordinated and integrated way.

Highly experienced – Many of our Transfer Pricing specialists are former government tax officials or examiners. We understand not only the stated documentation requirements, but also the types of issues that tax authorities are likely to focus on in their examinations.

Widely recognized – For the seventh consecutive time, Euromoney's 2013 Guide to the World's Leading Transfer Pricing Advisers again recognized Deloitte member firms as having the most leading Transfer Pricing advisers among professional services firms, with 118 Deloitte professionals singled out for this honor.

Technologically advanced – Our teams use Deloitte's proprietary Transfer Pricing tool to produce tailored and detailed reports quickly and efficiently. We have ready access to global and local databases and benchmarks, as well as proprietary license agreement databases, including the unique Deloitte RECAP database covering the life sciences sector.

Competitively priced – With our Global Transfer Pricing Center, we can offer attractive fees and expenses associated with a global Transfer Pricing documentation program.