



CIBC FirstCaribbean is a major Caribbean bank offering a full range of market-leading financial services in Corporate & Investment Banking, Retail Banking and Wealth Management. It is the largest, regionally listed bank in the English and Dutch speaking Caribbean with over US\$ 10 billion in assets and a market capitalization of US\$ 1, 4 billion. The bank has over 3000 staff and 66 branches in 17 regional markets. For this client Deloitte Dutch Caribbean is seeking candidates for the position of:

Managing Director Dutch Caribbean

The position

As Managing Director Dutch Caribbean you are responsible for the overall performance of the CIBC FirstCaribbean businesses in Aruba, Curacao and St. Maarten. You are directly responsible for business in Curacao through the local country management committee and for the businesses in Aruba and St. Maarten through the Country Managers there. You will also be interfacing with the lines of businesses and support functions of the CIBC FirstCaribbean Group. You are the key contributor in assessing local needs and developments, you interpret and build local needs into strategic plans and you ensure the implementation hereof. You are responsible for business development within the countries providing "Senior Coverage" for major corporate, institutional and sovereign clients. You are the bank's primary representative in the Dutch Caribbean islands.

Your profile

You have a relevant university degree and you are an accomplished executive with a minimum of 15 years of successful international, executive/ senior management and leadership responsibility. You have extensive experience in financial services such as Corporate and Investment Banking or Retail Banking and in developing, articulating and executing market competitive strategies. Furthermore you have experience with relationship management and you are sales driven. You have strong leadership skills and are a persuasive communicator with excellent interpersonal- and negotiation skills and you have a collaborative and inclusive management style. You are results oriented and you have a strong client focus orientation and a high level of integrity.

The offer

Our client offers competitive terms of employment and a dynamic work environment.

Procedure

For further information about the organization and/or the position you may contact Mrs. Maghalie van der Bunt - George, Partner Human Capital Consultancy, Learning & Assessments at Deloitte Dutch Caribbean (+599 9) 4333333 or (+599 9) 6908610. Please send your application letter and resume to hrm@deloitte.cw no later than November 21, 2016. You will receive a confirmation within two days, if not please contact us. An assessment may be part of the selection process. All applications will be handled confidentially.

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