# **Deloitte.**



**Deloitte Private Equity** Support throughout the private equity lifecycle

# Our private equity services

As the leading global professional services firm, Deloitte offers a wide range of services for private equity funds, family offices and their portfolio companies. We deliver integrated global solutions in:

- Corporate Finance
- Tax
- · Consulting; as well as
- Audit & Assurance

Supported by experts throughout our global network, including a dedicated private equity team in Luxembourg, Deloitte Austria is a recognized market leader with a reputation for service excellence.

We serve a large client base of private equity funds and family offices, among which 9 out of the top 20 wealthiest Austrian families. transaction advice, financial reporting, tax and accounting. Raise

When it comes to private equity

entire life cycle from fund setup,

services, Deloitte covers the



LIFECYCLE

- Definition of investment strategy
- Selection of fundraising strategy, investors, placement agents
- · Preparation of marketing materials
- PMO during fundraising
- Investor approaches via the Deloitte network
- Support investor discussions and due diligence



Mergermarket, by numer of deals

### **OPERATION** LIFECYCLE



### Design

- Identification of ideal fund structure and investment platform
- Remuneration (carry and fee structure)
- AIF/ fund setup, tax analysis/ structuring
- Service provider selection & due diligence



### **Buy**

- Advisory from senior industry experts
- Specific global target search
- Buy-Side M&A advisory
- Target financial & tax due diligence
- · Acquisition financing
- Transaction & tax structuring
- M&A legal, SPA advisory
- Valuation

### Hold

- Debt advisory (refinancing, financial restructuring)
- Identification of add-on acquisitions
- Consulting (strategy, operations, HR, IT, digital and more)
- · Investor reporting
- Tax, legal, audit & assurance
- PMI services

### Sell

- Sale readiness analysis and operational optimisation
- Sell-Side M&A advisory
- Vendor assistance/ due diligence
- M&A legal, SPA advisory
- Transaction/ tax structuring



Build

### Run

- Development of governance structures
- End-to-end process definition
- Core system selection
- Operational performance dash-boarding & analysis
- Legal documentation

- Risk management support
- Fund performance analysis
- Compliance & regulatory
- Tax, legal, audit & assurance
- Representation on bodies and committees

### Report

- Review of waterfall calculation (fee distribution)
- Regulatory reporting
- Valuation
- Tax compliance

### Contact details



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