

The Managed Service Offering

Deloitte have a managed service offering covering the finance and treasury functions of an organisation, outlined below. The service allows clients to select processes in the value chain that they would like specialist assistance with.



Most organisations are exposed to a variety of financial risks, beginning with managing cash effectively, through to raising cost effective funding, and dealing with the impact on financial performance from foreign exchange or interest rates risks.

Managing these risks requires investment in systems and specialist resources, which can be costly and difficult to source. To assist organisations access systems and specialist resources, we offer, as part of our managed services, a Treasury component.

Managed Services – Treasury

The offering aims to match capability with the specific needs of an organisation. This could be access to experienced treasury staff to augment an organisation’s finance team, and/or access to a treasury system along with specialist staff to provide risk reporting and Treasury accounting services.

	Cash Management	Debt Funding	Managing Financial Risk	Risk Reporting	Treasury Accounting
Potential treasury requirements	<ul style="list-style-type: none"> Establish effective cash management processes. Investment of surplus cash. Managing overdraft/short term borrowing. Managing counterparty credit risk. 	<ul style="list-style-type: none"> Determine the best funding structure. Managing banking relationships. Optimising services / facilities. Executing funding arrangements. 	<ul style="list-style-type: none"> Identifying foreign exchange, interest rate and commodity risk. Developing effective strategies to manage these risk. Executing derivative transactions. 	<ul style="list-style-type: none"> Management and Board reporting on: <ul style="list-style-type: none"> - Foreign exchange, commodity and interest rate exposures; - Liquidity; - Counterparty limits; and - Derivative fair values. Facility limit utilisation. Derivative and debt reporting. 	<ul style="list-style-type: none"> Derivative & Debt accounting. Hedge Accounting under AASB 139 & 9. AASB 7 and 13 quantitative financial statement disclosure. Accounting for foreign currency translations per AASB 121.
How we will meet your needs	<p>Virtual Treasury Staff</p> <ul style="list-style-type: none"> Access to experienced treasury professionals as required i.e. half day blocks. Able to leverage our specialist experience to help your business deal with treasury issues. Virtual staff will become an extension of your finance team working under your direction. These professionals are dedicated to the managed service offering and therefore available on request. Our Treasury staff will have experience with: <ul style="list-style-type: none"> - Cash Forecasting /Management; - Working Capital Management; - Managing financial risk i.e. FX, IR and Commodity; - Setting up and managing bank relationships; and - Fundraising. 			<p>Risk Reporting</p> <ul style="list-style-type: none"> Standard management and Board reporting on: <ul style="list-style-type: none"> - FX, IR and Commodity exposures; - Liquidity management; - Credit exposures by counterparty; - Facility utilisation; and - Debt maturity profile. 	<p>Treasury Accounting</p> <ul style="list-style-type: none"> Deloitte branded reports including reconciliations, GL entries and disclosures. All support required to adopt hedge accounting i.e. hedge documentation, hedge effectiveness and ineffectiveness. Post reporting support including dealing with auditor queries.

The risk reporting, and treasury accounting services leverage proprietary systems e.g. Reval© and Bloomberg© along with specialist staff. This service is subject to frequent and rigorous reviews by Deloitte’s independent Quality and Risk team.

How the offering works

The offering is modularised allowing customers to pick which treasury services they require and when. For example: An organisation requiring assistance with their cash management and derivative accounting for financial reporting purposes, could select the virtual treasury staff member for two days every fortnight to assist with cash management and the treasury accounting offering to deal with the financial reporting. As the organisation grows, more services can be added as required.

The costs to the organisation will depend on the type of service selected, the frequency and volume of deals involved.

As part of any engagement we would assist an organisation document its financial risk management strategy (i.e. in the form of a treasury policy) or benchmark the existing treasury policy against best practise.

Benefits of the offering

By utilising our managed offering your organisation will obtain a number of benefits. Based on our experience with other clients, we believe you will enjoy the following benefits:

<p>Access to specialist resources & systems</p>	<ul style="list-style-type: none"> • The team utilized will consist of specialist staff with deep expertise in all areas of treasury. • We utilize the Reval© and Bloomberg© treasury systems to support your reporting needs.
<p>Cost effective solution</p>	<ul style="list-style-type: none"> • Managed services gives you an alternative to hiring full time staff i.e. manage your head count effectively. • You get the benefits of a treasury system without incurring the full costs of owning one.
<p>More effective use of the organisation’s staff</p>	<ul style="list-style-type: none"> • Deloitte would take care of accounting and risk reporting, providing timely and independent information at agreed reporting cycles. • Your staff could be utilised for more value adding activities.
<p>Better information for board and management</p>	<ul style="list-style-type: none"> • Access to specialist resources to help management and board develop strategies to maximise shareholder value. • Through regular reporting, management can monitor the impact of financial risk on the organisation’s performance and gain insights into it.

Contacts



Hussein Hussein
 Partner
 Tel: +61 (0) 2 9322 7485
 huhussein@deloitte.com.au



Steven Cunico
 Partner
 Tel: +61 (0) 3 9671 7024
 scunico@deloitte.com.au



Shehan Fonseka
 Director
 Tel: +61 (0) 402 989 858
 sfonseka@deloitte.com.au



Sam Theodore
 Director
 Tel: +61 (0) 414 563 203
 satheodore@deloitte.com.au

www.deloitte.com.au

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