

Nomination form

Welcome to the fifteenth Australian Deloitte Technology Fast 50 Program. This prestigious annual award honours the fastest growing Australian technology companies, based on the percentage of revenue growth over a three-year period.

Key matters to note regarding the program:

- To be eligible, companies must meet a number of criteria. (See www.tech50.com.au for more information about the criteria)
- Deloitte representatives agree the revenue data provided by nominating companies to the revenues as disclosed in their financial statements
- Deloitte does not audit the companies nor does it analyse their financial standings
- All nominations are to be submitted by 30 September 2015.

Should you have any questions about the program or the nomination process, please contact technologyfast50@deloitte.com.au or call Joshua Tanchel (see contact details below).



Joshua Tanchel
Partner
Deloitte Technology Fast 50
Tel: +61 2 9322 7258
jtanchel@deloitte.com.au



Note: The nomination process can also be completed online at www.tech50.com.au

Company information:

Company name _____
ABN _____
Website _____

By notifying us of your website, you agree to allow Deloitte to link to/publish that website if you become a Technology Fast 50 winner.

Company location:

Street _____
Suburb _____
State _____ Postcode _____
Country _____

Please provide your contact details:

Name (first, surname) _____
Position _____
Email _____
Contact number _____

Please provide details of your current Chief Executive Officer:

Name (first, surname) _____
Exact title _____
Email _____
Contact number _____

Type of company:

Listed Private

Is your company a subsidiary of another company? (that is, controlled by more than 50% by another entity?)

No
 Yes, please provide name of company _____

When did your company officially begin to operate?

Month _____ Year _____

Number of employees at present:

1 to 5 6 to 24 25 to 99 100 or more

Please choose the category that best describes your business:

Communications Software Media Hardware Clean Energy
 Internet Life sciences and Healthcare

Has your company developed its own proprietary technology?

Yes No
 If uncertain, please describe the core activity of your company below _____

Is your company a past Technology Fast 50 Winner?

No Yes, if so which year(s) _____

Gross operating revenues:

All companies must submit verified financial statements including details of accounting policies to complete their eligibility. Operating revenues should exclude items such as interest income and one-off non-trading items, e.g. sales of fixed assets.

If the 2015 financial statements are not available, please submit the operating revenue (certified by your accountants) in the interim to ensure your entry into the program.

FY 2013 (\$) (minimum of A\$50,000) _____
FY 2014 (\$) _____
FY 2015 (\$) _____

Note: To be eligible for the local 2015 program, the cumulative operating revenues between 2013 and 2015 must be at least \$8 million. If you do not satisfy this criteria you may still be eligible to participate in the Deloitte Technology Fast 500 Asia Pacific 2015 program, which does not have the \$8 million cumulative revenue requirement.

New to this year's program is the Global Fast 100 program, which will rank companies across North America, EMEA and Asia Pacific based on growth over four years (FY12 to FY15).

Do you wish to be included in the running for the global program?

Yes No

If yes, then please include your FY12 revenue here (\$): _____

What is the estimated research and development spend in 2015?

None 1% to 25% of operating revenue
 26% to 50% of operating revenue 51% or more of operating revenue

Does your company intend to IPO (Initial Public Offering) in the future?

Yes No Don't know

If Yes to the above, then what is your time horizon for IPO?

Less than 1 year 1 to 3 years 3+ years Don't know

Would you like to attend an IPO roundtable session that discusses all aspects of 'going public' including, the steps involved, benefits, challenges, structuring your company and promoting your offer to investors?

Yes No

Has your company made any investments into cloud technology? Please tick all that apply.

Email CRM Financials/ERP Ecommerce Marketing

Which platform do you use to run your financials/ERP system?

Please provide a description of your company and proprietary technology:

Where did you hear about the program?

Deloitte website Email notification
 Technology Fast 50 flyer Deloitte employee
 ASX Other – please specify _____
 NetSuite

Yes, please send me updates from Deloitte about the Technology Fast 50 program.
 Yes, please send me news and thought leadership from Deloitte in relation to technology, media and telecommunications.

Privacy notice: When you complete this nomination form to enter the Technology Fast 50 we collect information about you which may include personal information. How we collect, use and disclose such information is set out in our privacy policy at <http://www2.deloitte.com/au/en/legal/privacy.html> and as further set out below.

Information collected may be disclosed to Technology Fast 50 sponsors ASX Limited and NetSuite in complete, aggregated or anonymised forms, and by entering the Technology Fast 50 you consent to such disclosure. ASX Limited and NetSuite will handle such information in accordance with their privacy policies which can be found at <http://www.asx.com.au/about/privacy-statement.htm> and <http://www.netsuite.com.au/portal/privacy.shtml>

Deloitte, ASX Limited or NetSuite will use the information collected in this nomination form for the following purposes:

- 1. Company name, CEO name, city, state, website and revenue growth information may be used in connection with the Tech Fast 50 program, including being published in publications determined by Deloitte; and*
- 2. Company location information and contact details may be provided to Technology Fast 50 sponsors ASX and NetSuite, who may use that information to contact the company directly in relation to future IPO plans (if relevant).*

Revenue amounts will not be shared or published by Deloitte.

Submission details

To submit your nomination form please

- Visit www.tech50.com.au and submit via an online survey, or
- Email your completed nomination form to technologyfast50@deloitte.com.au

(A confirmation of receipt will be sent to you upon receiving your completed nomination form).



Sponsors

ASX is one of the world's leading exchange groups, ranked among the top 10 by market capitalisation. In an economy that's recorded 23 years of uninterrupted growth, ASX is consistently ranked in the top five exchanges globally for capital raising. With access to the world's third largest pool of funds, over 2,000 companies across various sectors and geographies are reaping the rewards of listing with ASX.

For more information about ASX, please visit www.asx.com.au.



Today, more than 24,000 companies and subsidiaries depend on NetSuite to run complex, mission-critical business processes globally in the cloud. Since its inception in 1998, NetSuite has established itself as the leading provider of enterprise-class cloud ERP suites for divisions of large enterprises and mid-sized organisations seeking to upgrade their antiquated client/server ERP systems. NetSuite continues its success in delivering the best cloud ERP/financial suites to businesses around the world, enabling them to lower IT costs significantly while increasing productivity, as the global adoption of the cloud accelerates.

For more information about NetSuite, please visit www.netsuite.com.au.

This publication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively the "Deloitte Network") is, by means of this publication, rendering professional advice or services.

Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this publication.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/au/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms.

Deloitte provides audit, tax, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte has in the region of 200,000 professionals, all committed to becoming the standard of excellence.

About Deloitte Australia

In Australia, the member firm is the Australian partnership of Deloitte Touche Tohmatsu. As one of Australia's leading professional services firms, Deloitte Touche Tohmatsu and its affiliates provide audit, tax, consulting, and financial advisory services through approximately 6,000 people across the country. Focused on the creation of value and growth, and known as an employer of choice for innovative human resources programs, we are dedicated to helping our clients and our people excel. For more information, please visit Deloitte's web site at www.deloitte.com.au.

Liability limited by a scheme approved under Professional Standards Legislation.

Member of Deloitte Touche Tohmatsu Limited

© 2015 Deloitte Touche Tohmatsu.

MCBD_SYD_07/15_052022