

**Deloitte.**  
Legal



**Legal Services**

Representing tomorrow

Deloitte Legal



Deloitte Azerbaijan is a member firm of Deloitte Touche Tohmatsu, an organization of member firms around the world, devoted to excellence in professional services.

With more than 2,400 legal professionals, in over 80 countries, Deloitte Legal provides multijurisdictional support, enhanced by deep understanding of the local regulations and business culture.

Deloitte Legal offers day-to-day legal support and ad-hoc corporate assistance to clients in Azerbaijan.

Deloitte Legal closely cooperates with other Deloitte specialists in taxation, audit, consulting, and corporate finance, as well as our worldwide legal network. This approach provides our clients with a broader perspective, helping them make more informed business decisions.

## Service highlights



Corporate  
and M&A



Commercial  
solutions



Banking  
& Finance



Compliance



Intellectual  
Property



Data Protection  
and GDPR



Labour Law,  
HR Management,  
and Immigration



Dispute  
Resolution



Customs

## How involving Deloitte Legal can benefit its clients

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Legal questions  
are at the core  
of any business

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Deloitte Legal  
supports its clients  
throughout their  
day-to-day activities

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Coordinated tax,  
consulting, and legal  
advice helps avoid  
issues falling between  
professional advisors.



# Corporate and M&A solutions

- Registration of subsidiaries, branches, and representative offices in Azerbaijan
- Corporate compliance
- Corporate reorganisation
- Local and cross-border corporate restructuring
- Corporate secretarial services (changes to constituent documents, management bodies, and structure of authorised capital; registration of securities, acquisition of equity stakes, formalisation of property contributions, debt-to-equity conversion and dividend payments)
- National and cross-border mergers
- Investment and shareholder agreements
- Acquisitions, divestitures, and joint ventures
- Legal health check
- Legal due diligence of clients and vendors
- Business wind-up planning, assistance during bankruptcy and liquidation.





# Commercial solutions

Businesses around the world are facing an increasing number of challenges globally, including the more rigorous regulations and their local enforcement.

Deloitte Legal's experienced advisers bring a practical focus to the table and can help clients tackle these challenges and develop commercial solutions.

Our teams have deep expertise in the following areas, enabling them to better protect the clients in implementing complex contractual arrangements and resolving commercial issues, including:

- drafting contracts with vendors, contractors, and distributors (for purchase, outsourcing, lease, etc.) with a specific focus on:
  - payment terms
  - delivery terms
  - acceptance procedures
  - vendor's guarantee terms
  - vendor's representations and warranties
  - vendor compliance (including anti-corruption, environmental, customs, and labour)
  - Governing law and dispute resolution.
- drafting internal policies; localisation of global policies
- drafting contracts with customers, including the General Business Terms, standard provisions on orders, delivery, warranty provisions, intellectual property rights, limitation of liability, and termination/cancellation
- drafting corporate documents, such as resolutions, minutes of shareholder meeting, powers of attorney, orders, etc.
- opening bank accounts and registration of the authorised bank signatories
- advising on currency regulations, customs and immigration issues
- intellectual property management, including registration, protection, and defence
- drafting, review, and analysis of all types of financial contracts (e.g., loan agreements)
- compliance with licensing and certification requirements
- antitrust compliance
- real estate transactions, including acquisition, disposal, and portfolio management.





## Banking and Finance

Throughout our global network, Deloitte Legal professionals serve clients in the Banking & Securities sector. A team of experienced lawyers across our member firms will ensure that all legal business needs of the client are met.

What Deloitte Legal will do for you:

- advise on the establishment, functioning, and wind-up of financial and insurance companies, their branches and representative offices, including representative offices of foreign financial institutions
- provide legal support during establishment, acquisition of stakes in, and liquidation of financial services institutions in Azerbaijan, obtaining licences, approvals, and permits from the Financial Market Supervision Authority
- advise on financial law, currency control, transactions in securities and other financial instruments
- advise on the national payment system and requirements for its participants
- advise on loan transactions (both the lender and the borrower side)
- advise on issuance and registration of securities
- draft the documents (e.g., the information memorandum) required for the issuance and registration of securities
- advise on loan restructuring and portfolio transfers
- support your communications with investment companies and regulatory authorities
- advise on e-commerce, web-trading, e-platforms, online aggregators, and e-payments
- advise on cash pooling and prepare documents for intragroup finance transactions.



## Compliance

**Deloitte Legal can assist you on the following compliance matters:**

- competition, antitrust, and protection of consumer rights
- AML/CTF
- anti-bribery
- data protection, including the GDPR
- FATCA/CRS
- environmental, health and safety
- licences/permits/certifications
- currency regulations
- compliance trainings.



## Intellectual Property

**Deloitte Legal will advise you on:**

- trademark/brand protection and management solutions
- registration of trademarks
- legal support of franchising and licensing arrangements
- trademark monitoring
- combatting counterfeit and fake products, including assistance with trademark registration with the customs register
- protection of know-hows, patents, and copyright.



## Data protection and GDPR

### Deloitte Legal will advise you on:

- advise on the GDPR and local data protection regulations, providing comparative analysis between the GDPR and local requirements
- analyse business processes for personal data implications and advise on data protection compliance
- prepare/localise data protection policies, including for web-sites, data privacy notifications, consent forms for employees and/or other data subjects, contractual provisions on data privacy
- assist with registration of personal data information systems with the Ministry of Transport, Communications, and High Technologies
- conduct trainings.



## Dispute Resolution

### Deloitte Legal will support you with:

- pre-court assessments
- commercial disputes: pre-contract and contractual disputes, including invalidation of contracts
- tax disputes: drafting objections to tax audit findings; review of tax audit and control materials; challenging tax inspectorate's resolutions at Appeal Councils or court
- antitrust and other regulatory disputes, including challenging of audit findings, administrative sanctions, recovery of losses sustained from regulatory actions (omissions)
- intellectual property disputes: protection of exclusive rights, settlement of third party claims; anti-parallel import remediation
- corporate disputes: joint-venture disputes, challenging management decisions and CEO deals, disputes regarding equity stake percentage, etc.
- pre-judicial dispute settlement, legal representation in state courts and arbitration courts, judgement enforcement support.





# Labour law, HR management, and immigration

## **Deloitte Legal will advise you on:**

- labour and immigration legislation requirements
- cross-border employment/assignments
- personnel recruitment, transfer, and dismissal
- HR audit
- occupational health and safety
- development/localisation of HR policies
- labour dispute settlement (out-of-court and via litigation)
- labour and immigration audits conducted by the supervisory authorities and appealing their decisions
- HR outsourcing

## **What Deloitte Legal will do for you:**

- help select the right entry visa type and obtain it
- arrange for registration of foreign employees/visitors
- advise on employee secondment
- assisting with obtainment of work and residence permits under the regular and specific regimes for oil and gas companies
- assist with extension/cancellation of work/residence permits
- assistance with obtainment/extension/cancellation of residence permits for family members.



# Customs

## What Deloitte Legal will do for you:

- advise on customs legislation, customs procedures, customs valuation of goods, customs clearance rules, and customs documentation
- assist with choosing the right customs corridor/regime, obtaining import/export certificates, etc.
- assist with obtainment of the right to permanent use of the Green Corridor customs clearance system
- assistance with obtainment of investment promotion certificates
- conducting internal Customs Health Check to confirm grounds of payments, effectiveness of chosen regimes, compliance with the deadlines, reporting and document formalisation rules
- support during customs audits conducted by the supervisory authorities and appeal their decisions
- provide support during customs clearance of goods, including determination of customs value.



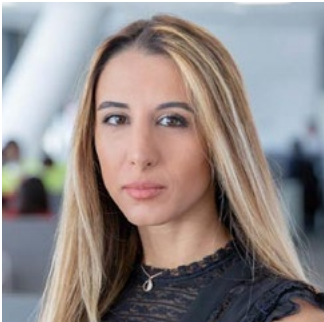
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