

Press release

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Deloitte acquires Orbit One, a specialised service provider and advisor in digital transformation and cloud applications

The acquisition bolsters Deloitte Accountancy's expertise in assisting SMEs, family-owned and high-growth companies in strategic IT projects and underscores the role of Deloitte Accountancy as a trendsetter in digital financial administration and reporting.

Brussels, 15 January 2016 – Deloitte today announces the acquisition of Orbit One (www.orbitone.com), the expert in digital transformation and cloud applications. This acquisition supports the growth of the Deloitte Accountancy business sector, and bolsters Deloitte's leading role in the Belgian SME market by expanding the current range of services. As a multi-disciplinary advisor, Deloitte Accountancy is a partner of more than 5,000 SMEs, family-owned and high-growth companies. This acquisition fits seamlessly in with Deloitte's leading role in the SME market to work together with clients online in an efficient and proactive manner, and further leverages on their "Digital Accountant" service offering (www.digitalaccountant.be).

"This acquisition fits perfectly in with Deloitte's existing advice and consulting services in the SME market segment. From now on, Deloitte Accountancy and Orbit One clients alike can call on a team of 50 consultants who specialise in Business Insights & Controlling, CRM and the digital work environment," says Johan Vlaminckx, Partner, Deloitte Accountancy.

"From the outset of Orbit One, our mission has been to help our clients to capitalise on the benefits of digital cooperation on the basis of a coherent IT architecture. This acquisition will enable us to provide extensive expertise and services to our clients, whilst helping our staff and teams to grow further in their area of expertise. We can now provide full service to our clients in technological and functional terms as one team," explains Olivier Mangelschots, Managing Director of Orbit One.

The Digital Accountant platform combines technology and the expertise of all Deloitte accountants, so that we can work faster and more efficiently with the client, and have information available at all times, anywhere in the world.



Nikolaas Tahon, Managing Partner, Deloitte Accountancy is convinced that merging resources with Orbit One, will enable us to cater to the needs of our clients even better: *“The digital transformation offers an enormous opportunity for our clients as well as for Deloitte Accountancy. The acquisition of Orbit One underscores our unwavering commitment and unbridled energy to provide digital accountancy services to our clients so as to make financial administration more efficient and bring financial management to an even higher level. For being able to take decisions based on real-time management insights is growing in importance by the day.”*

Orbit One has been active as an IT consultant in the Belgian market for over 20 years, with solutions based in particular on Microsoft technologies such as Azure, .NET, Office 365, SharePoint, Power BI and MS Dynamics CRM. Orbit One focuses on medium-sized companies and helps them to digitise business processes by providing applications for customer management, knowledge management and digital cooperation.

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About Deloitte

A leading audit and consulting practice in Belgium, Deloitte offers value added services in audit, accounting, tax and legal, consulting and financial advisory services.

In Belgium, Deloitte has more than 3,200 employees in 10 locations across the country, serving national and international companies, from small and middle-sized enterprises, to public sector and non-profit organisations. The turnover reached 390 million euros in the financial year 2015.

The Belgian firm is a member of the international group Deloitte Touche Tohmatsu Limited, an organisation of independent member firms devoted to excellence in providing professional services and advice.

We are focused on client service through a global strategy executed locally in more than 150 countries. With access to the deep intellectual capital in the region of 225,000 people worldwide, our member firms (including their affiliates) deliver services in various professional areas covering audit, tax, consulting, and financial advisory services. Our member firms serve over one-half of the world's largest companies, as well as large national enterprises, public institutions, and successful, fast-growing global companies. In 2015, DTTL's turnover reached over \$35.2 billion.

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