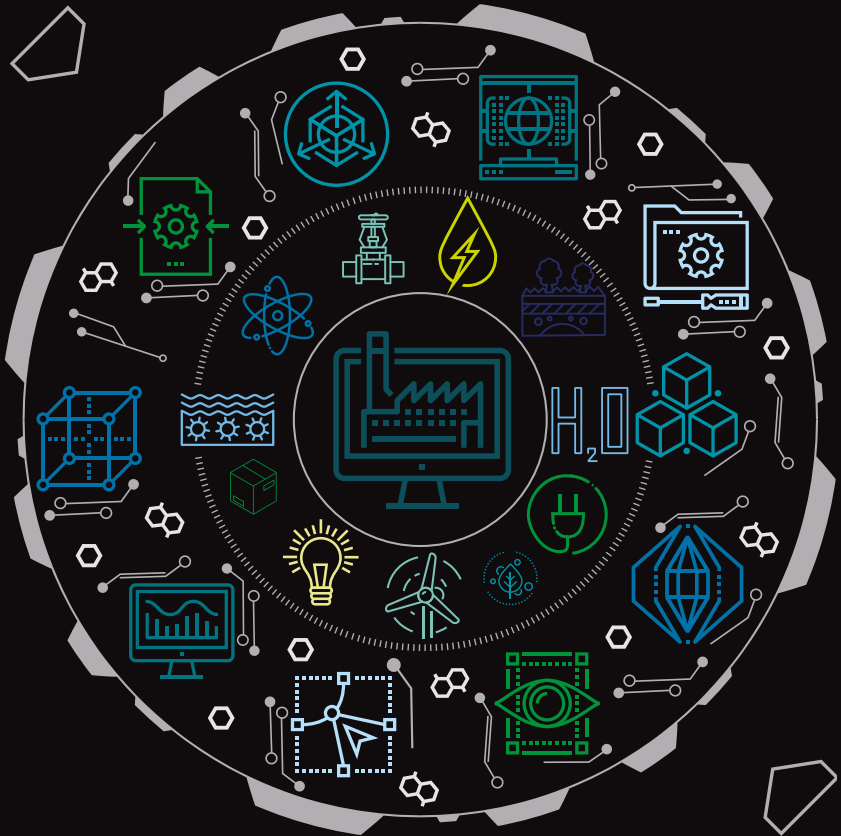


Deloitte.
Digital

salesforce



**The platform helping energy
companies to succeed in
tomorrow's world**

FAST  ENERGY

The platform helping energy companies to succeed in tomorrow's world



FAST ENERGY

The future of the energy sector may not be certain, but those companies who are agile, understand their customers and enable their people to be effective will gain competitive advantage. The industry is responding to new technologies and changing customer expectations, shifting focus from commodity supply to provision of services and solutions for homes and businesses. In these new markets utilities face new competitors - and the winners will be those who use data and insight to differentiate their offerings. Deloitte FastEnergy is the platform for B2B and B2C energy companies to succeed in tomorrow's world.

Market forces



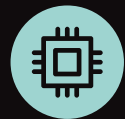
Changing customer expectations



New disruptive technologies

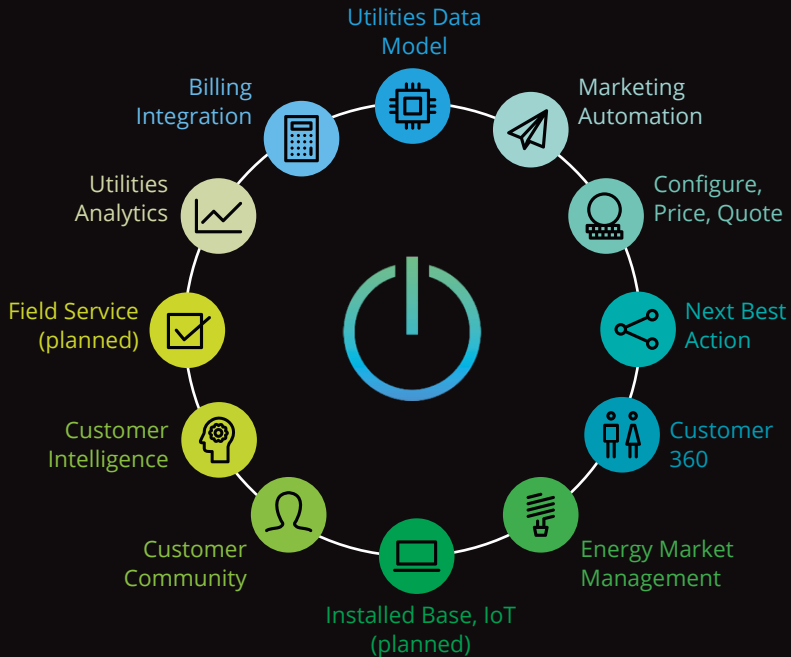


Energy + Services & Solutions



Data & insight drives differentiation

FastEnergy components



The value proposition

1. High performing sales & service

Providing the tools our people and customers deserve: Omnichannel service, sales propensity scoring, guided and automated processes.

2. Efficient processes

Defined processes, developed through global industry best practice, enabling you to be as efficient as possible.

3. Speed to market

Pre-configured and pre-integrated Salesforce Utilities Solution, working with billing and industry specific applications, providing an agile platform.

To find out more...

Contact our team to schedule a live demonstration or an assessment of your requirements and how our pre-built utilities solution could support your business:

UK



Duncan Barnes
Partner
dbarnes@deloitte.co.uk
+44 7711 580875



Matt Saunders
Director
matsaunders@deloitte.co.uk
+44 7553 902034

EMEA



Felipe Requejo
Partner
frequejo@deloitte.es
+34609872453



Manuel Blanco
Partner
manblanco@deloitte.es
+34 914381638

US



Rick McLaughlin
Managing Director
rmclaughlin@deloitte.com
586-770-0198

Deloitte.
Digital

This publication has been written in general terms and we recommend that you obtain professional advice before acting or refraining from action on any of the contents of this publication. Deloitte LLP accepts no liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.

Deloitte LLP is a limited liability partnership registered in England and Wales with registered number OC303675 and its registered office at 2 New Street Square, London EC4A 3BZ, United Kingdom.

Deloitte LLP is the United Kingdom affiliate of Deloitte NWE LLP, a member firm of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"). DTTL and each of its member firms are legally separate and independent entities. DTTL and Deloitte NWE LLP do not provide services to clients. Please see www.deloitte.com/about to learn more about our global network of member firms.

© 2018 Deloitte LLP. All rights reserved.

Designed and produced by The Creative Studio at Deloitte, London. J15601