Regulatory Newsflash
FSMA Newsletter on evaluating the risks with regard to combatting money laundering and the financing of terrorism

Introduction
On 20 April 2018, the Financial Services and Markets Authority (FSMA) published its Newsletter on evaluating the risks with regard to combatting money laundering and the financing of terrorism (hereafter “ML/FT”). The purpose of this newsletter is to remind the relevant entities of the principal obligations imposed by the new Law of 18 September 2017 (hereafter “AML Law”) on the prevention of ML/FT and on the restriction of the use of cash as regards the assessment and management of the risks of money laundering and the financing of terrorism. The FSMA expects the concerned entities to carry out, by 30 June, an overall risk assessment regarding ML/FT (“Enterprise Wide Risk Assessment or “EWRA”). The FSMA will publish further practical guidance to help the entities to set up and carry out the EWRA.

On 25 April, the FSMA also published a Consultation on its draft regulation on the prevention of money laundering and
terrorist financing. Feedback on the consultation is expected by 25 May 2018.

Scope
The requirements as set in the Newsletter and Consultation are applicable to:

- Insurance intermediaries who carry out activities in the ‘life’ branches
- Other insurance intermediaries (agents and sub-agents) who carry out activities in the 'life' branches and work outside any exclusive agency agreement
- Intermediaries in banking and investment services
- Lenders
- Investment firms governed by Belgian law which are authorised as portfolio management and investment advice companies
- Branches in Belgium of foreign portfolio management and investment advice companies
- Management companies of Undertakings for Collective Investment (UCIs) and Alternative Investment Funds (AIFs)
- Belgian branches of management companies of UCIs and of AIFs
- Self-managed UCIs and AIFs to the extent that they are responsible for the trading of their securities
- Alternative funding platforms
- Exchange offices
- Independent financial planners
- Market operators

Evaluating the risks with regard to combatting money laundering and the financing of terrorism

Based on the obligations of the AML Law, entities must apply a Risk Based Approach (RBA). The FSMA identifies four steps for the implementation and application of the RBA:

Step 1: The Enterprise Wide Risk Assessment (EWRA)
The entity has to assess the ML/FT risks to which it is exposed. When making the EWRA, the entity has to undertake following three actions:

- **Risk Identification**: The entity has to identify the ML/FT risks to which it is exposed. When identifying the ML/FT risks, the entity has to take into account certain risk factors:
  - The characteristics of the clients
  - The characteristics of products, services or transactions
- The concerned countries or geographical areas
- The distribution channels
- The factors listed in Annex I of the AML Law and the indicative factors for a possible higher risk cf. Annex III of the AML Law
- Any other relevant risk factor (e.g. politically exposed persons, tax havens, ...)

Besides these risk factors, the entity has to take into account available information to identify the risks, e.g. ESAs Guidelines on Risk Factors.

- **Risk Evaluation**: The entity has to assign a score to each identified risk factor.
- **Definition of risk categories**: The entity has to define the risk categories for which it will take appropriate due diligence measures (normal, enhanced, simplified).

A more detailed description of the EWRA obligation and methodology as set forward by the NBB can be found in our newsflash of 29 January 2018.

**Step 2: Defining the appropriate organisational framework**

Following step 1, the entity has to define appropriate organisational measures including the customer acceptance policy, procedures describing in detail the conditions that must be met for entering into business relationships or performing transactions and internal control measures to control the respect of the procedures.

**Step 3: Individual risk assessment**

Next to the EWRA, the entity has to perform an individual risk assessment. This means the entity must identify and assess the ML/FT risk of every client. Based on this assessment, the client must be classified in one of the risk categories as defined by the EWRA.

**Step 4: Application of appropriate due diligence measures**

Lastly, the entity must apply appropriate due diligence measures, depending on the identified risk level of the client. By varying the intensity of the measures, a higher level of effectiveness in the fight against ML/FT is achieved.

As such this Newsletter completes the information that was already communicated in the Newsletters of 20 December 2016 and 20 December 2017.
Consultation on the draft regulation by the FSMA on the prevention of money laundering and terrorist financing

The text of the draft regulation mainly covers two topics:

- The general risk assessment and risk classification
- The organizational and internal control measures which entities in scope need to apply

The general risk assessment and risk classification

Regarding this subject, the draft regulation determines:

- Which conditions apply for the general risk assessment (who should conduct the assessment, to which activities does it apply, a procedure should govern the assessment)
- The modalities for the determination of risk categories
- The obligation to determine how the risks identified are taken into account within the entity
- How the risk assessment should be conducted on a group level

The organizational and internal control measures

Regarding this subject, the draft regulation determines:

- The role and responsibilities of the compliance function
- The conditions applicable for the client acceptance policy that should be developed
- The requirements applicable to numbered contracts
- The requirements applicable for the gathering, verification and updating of identification data
- The conditions which apply regarding the investigation of transactions (detection and analysis of atypical transactions)
- The obligations for delegates, subcontractors and business introducers
- The consequences linked to the reporting of suspicions to the CFI/CTIF
- The modalities linked to the supervision on financial embargoes
- The requirements to be able to prove compliance with the requirements regarding the prevention of AML/TF and financial embargoes
• The way in which organization and internal control should be handled within groups

To have a better view on the elaboration and set-up of a practical and effective Enterprise Wide Risk Assessment and/or to build a risk based approach tailored to the risk level and appetite of the specific financial institution in line with the requirements of the new AML Law and Regulation, you can always contact our dedicated specialists (contact details – see below).

Contact
For further information with respect to this subject, please contact Caroline Veris, Edwin Somers or Inneke Geyskens-Borgions.

Caroline Veris
Partner – FSI Governance, Risk and Regulation

Edwin Somers
Director – FSI Governance, Risk and Regulation

Inneke Geyskens-Borgions
Manager – Governance, Regulatory & Risk

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee ("DTTL"), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as "Deloitte Global") does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

Deloitte provides audit, tax and legal, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte has in the region of 225,000 professionals, all committed to becoming the standard of excellence.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively, the "Deloitte Network") is, by means of this communication, rendering professional advice or services. No entity in the Deloitte network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.

© 2018. For information, contact Deloitte Belgium.

To no longer receive emails about this topic please send a return email to the sender with the word “Unsubscribe” in the subject line.