

Unlock your SAM potential!

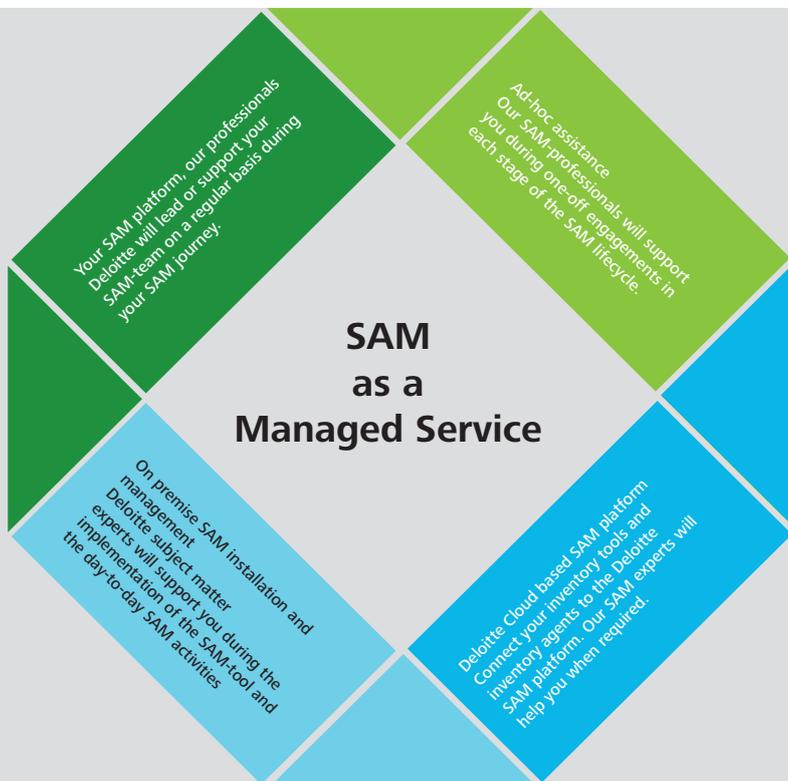


Software Asset Management as a Service (SAMaaS)

Licensing models definitely got more complex over time and the pace of changes in technology increases year after year but the requirement to stay in compliance with your software contracts remains. Consequently, many companies geared up their efforts to stay in control of their IT assets while facing many challenges, which require specialist knowledge. The complexity, along with the continuous need for education on SAM concepts and product license terms, not only for the SAM team but also for the interfacing functions, puts a significant burden on an organisation. Deloitte's SAM as a Service (SAMaaS) offering provides companies the flexibility and freedom to reallocate, scale up and scale down their own SAM efforts and get assistance tailored to the organisations' own preference and desired level of involvement.

The Deloitte SAMaaS model stands for an offering, which can be customised to meet a company's needs and builds on skilled people, proven technology and best practice processes. Our teams provide you with assistance in both design and implementation of automated inventory management, SAM tooling, contract management, baseline validation, chargeback modelling, SAM processes etc. and seamlessly integrate with your operations.

The immediate benefits of Deloitte SAMaaS are a plannable cost, a fast time to result, a trustworthy reporting engine and SAM capabilities covering the whole SAM Lifecycle.



The Deloitte Difference

- **We know licensing**—We have a deep understanding of the software metrics, terms and conditions and vendor license programs.
- **We helped write the standards**—Deloitte took a leading role in the groups that developed the SAM ISO and ITIL standards.
- **We have in-depth knowledge of the software industry**—We know where the licensing models have come from and where they are going.
- **We developed real-world frameworks, methodologies, and accelerators**—The Deloitte SAM experience is built on us working with thousands of companies in the SAM area over the last 10 years.
- **Recognized leadership in the risk consulting space**—Forrester Research cited Deloitte as one of the vendors with deep technical knowledge and global reach, naming Deloitte a top-ranked provider with respect to execution.

* Certain services may not be available to attest clients under the rules and regulations of public accounting

Contacts

Diederik Van der Sijpe
Partner
Deloitte Bedrijfsrevisoren
+32 2 800 24 62

Hans Vandewijer
Senior Manager
Deloitte Bedrijfsrevisoren
32 2 800 20 88

Joris Palmans
Manager
Deloitte Bedrijfsrevisoren
+32 2 800 25 74

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as “Deloitte Global”) does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

Deloitte provides audit, tax and legal, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte has in the region of 200,000 professionals, all committed to becoming the standard of excellence.

This publication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively, the “Deloitte Network”) is, by means of this publication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this publication.