A look into the world of Monitor Deloitte
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About Deloitte

Being part of a global network, Deloitte professionals have the opportunity to work on challenging projects across the globe.

= Global  = Belgium

Revenue

- Global Revenue: $47.6B (+5.5%)
- Belgium Revenue: €607M (+7.4%)

Headcount

- Global Headcount: 334,800 (+7.3%)
- Global New Hires: 4,577 (+4.0%)
- New Hires (27% of total Headcount):
  - Global New Hires: 88,820
  - Belgium New Hires: 1,131

Countries and territories

150+

- Deloitte professionals who attended Deloitte University: 114,000

Social impact contributions

“US $265M (in donations and volunteering or pro bono hours)”

FY20 figures
Deloitte ranked **No. 1 consulting service provider worldwide** by revenue according to Gartner.

Deloitte is ranked in the **top five of Universum’s “World’s Most Attractive Employer”**.

Deloitte named the **undisputed global leader in Business Transformation consulting** based on strategy and current offering by Forrester.

Deloitte has again been recognized as one of the **Top Companies for Executive Women** by the National Association for Female Executives (NAFE).
At Deloitte, we empower our people to make an impact that matters... for our clients, teams and their own development
About Monitor Deloitte

The global strategy practice of Deloitte

**Monitor Deloitte aspiration**

To be the leading Global Strategy Practice

... by serving as trusted advisors cross industry...

... by owning the CxO agenda at the most influential private and public companies...

... by advising our clients on navigating strategic choices to grow...

... with world class talent developed and mentored to be extraordinary strategists and advisors
Monitor Deloitte Belgium

Where Monitor Deloitte fits in Deloitte Belgium
Our Strategy Team

Characterised by continuously growing ambition

High ambition translating into sustainable growth

Achieved by our diverse team of more than 150 highly qualified consultants

- Gender diverse team with 45% women
- Dynamic team with an average age of 31
- International team with 20+ nationalities
- Highly qualified team with different educational backgrounds
We help senior leaders answer business and societal questions.
We help senior leaders answer business and societal questions

We make an impact that matters

How do we enable and finance economic recovery that is sustainable for the environment?

How can executives balance prudent investment strategies with technology initiatives?

How do we keep healthcare affordable while ensuring access to innovation?

How can we transform the way the public sector operates to drive value for citizens?

What could a cash-less society look like?

How can we leverage data and digitalization as sources for welfare?

What sustainable business models will drive the future of mobility?

How can media companies as content curators keep feeding society and ensure connectivity between people?
We support our clients in making & executing winning choices

With services that cover several key business areas

**Corporate strategy offerings**
- Corporate & BU Strategy
- Business Design & Configuration
- Strategic Sensing

**Growth strategy offerings**
- Integration & Separation Advisory
- Strategic Cost Transformation
- Restructuring Services
- Commercial Excellence

**Ecosystem offerings**
- Sustainability
- Future of Mobility
- Future of Health
- Cloud strategy

**Industry specific offerings**
- Health Economics & Market Access
- Governmental policy design

**Innovation & ventures**
We cover six major client industries

And you will be involved from day one

**Life Sciences & Health Care**
We supported pharmaceutical companies in launching the first digital medicines and defining a strategy for a COVID-19 vaccine

**Financial Services**
We defined for a Tier-1 insurer the target customer journey for each touch point of the customer lifecycle, as a foundation to structure its Business Transformation Program

**Consumer Business**
We assisted one of Europe's leading providers of private label household products in designing a new operating model and organizational structure for different product groups

**Technology, Media & Telecommunications**
We developed a study to demonstrate the added value of a leading Walloon radio and television station and its impact on the Belgian economy and society

**Energy, Resources & Industrials**
We supported a global glass manufacturer in rolling out a company-wide transformation of the commercial organization

**Government & Public Sector**
We supported Dutch municipalities to accelerate the implementation of a local car-sharing platform
We are thought leaders in Strategy Consulting

Monitor is founded by some of the most influential business thinkers, including Michael Porter

According to the Harvard Business review, 7 of the 16 most influential business books have Monitor Deloitte authors

Some of our thought leaders:

Michael Porter
Cofounder and former Monitor director, Harvard Business School professor, author of Competitive Strategy, Competitive Advantage, and Competitive Advantage of Nations

Larry Keeley
Cofounder and president of Doblin and renowned innovation strategist, lecture in innovation at Kellogg and the University of Chicago

Thomas Nagle
Renowned pricing guru; Lead author of The Strategy and Tactics of Pricing; Public speaker and trainer

Roger L. Martin
Former Monitor director; Premier’s Chair in Productivity & Competitiveness and former clean of the Rotman School of Management
We are a curious and committed collective
We are a curious and committed collective

And we love to challenge ourselves and each other

**Liesbeth**
Business Analyst

*Started her career at Monitor Deloitte*

“I decided I wanted to work for Deloitte because their purpose statement stroked perfectly with mine; make an impact that matters. Doing projects for the public sector, I have an impact on society every day by improving governmental and public sector organizations and helping in defining strategies with the general public in mind.”

**Max**
Consultant

*Started his career at Monitor Deloitte*

“I joined Monitor Deloitte as a Business Analyst in September 2018. Graduated as a Business Engineer from the University of Antwerp, specialized in Financial Engineering and Strategy. For dissertation, made a tool to optimize the strategic loading site planning at BASF Antwerp (based on operations research). Gained a global perspective through an exchange in South Africa and a summer school in China.”

**Magalie**
Senior Manager

*Started her career at Monitor Deloitte*

“At Monitor Deloitte, we are truly working as a team to achieve success together. As a member of the Integration & Separation Advisory community, I have had the opportunity to work on some large deals. It is very inspiring to see how people with a different background and different expertise join forces to make an impact that matters.”

**Aled**
Director

*Joined Monitor Deloitte from a leading Insurer*

“After working at the #1 insurer in the UK, I completed an MBA at Vlerick and moved into consulting. At Monitor Deloitte, I have found the perfect place to work on important (and exciting) challenges. In the past year I have had the opportunity to work in Switzerland on an historic M&A deal, as well as here in Brussels to define what the potential impact of Autonomous and Electric Vehicles will be on mobility in Belgium.”
You are the strategy talent we need

This is what we expect from you

**Hard skills**
- Analytical skills
- Ability to crunch data
- Ability to synthesize

**Interactive skills**
- Communication skills
- Team play mindset
- Presentation skills

**Drive for action**
- Intellectual curiosity
- Mental agility
- Creativity
- Ability to perform under pressure
You are the strategy talent we need
Reasons to apply

Deloitte can help develop your career in multiple ways

**Working in management consulting allows you to:**

- Discover numerous industries and businesses
- Experience a steep learning curve and be continuously challenged
- Receive regular trainings covering both technical and soft skills
- Be exposed to and work for senior executives
- Perform in team to achieve tangible and sizeable results

**Working at Monitor Deloitte allows you to:**

- Interact and work with clients from day one
- Be part of a large international company as well as part of a close strategy team
- Be part of a strong, diverse, ambitious and dynamic organization that values both hard work and a sustainable work-life balance
- Have international experiences, be it through projects abroad or through international secondments
- Be entrepreneurial and have a real impact that matters
Our recruitment process

Designed to help us find people that fit our team values and way of working, our junior recruitment process contains 3 steps:

**HR phone interview**
Our HR colleagues have a short telephone call with you in order to understand your motivation for applying and test your language skills.

**Group case interview**
You team up with other candidates and you present a case study.

We give you some time to analyze the case and, as a team, discuss and solve it.

Finally, the team is asked to present the solution to our evaluators.

**Monitor Deloitte Finals**
During a highly stimulating day, you will solve two business cases and have one HR interview, during which you will have the opportunity to showcase your analytical, problem solving, and interpersonal skills. Based on your performance you will be invited for a final Partner interview. If you succeed, you will receive your Monitor Deloitte job offer!
Who to contact

Hanne Theunis
Recruitment Officer
htheunis@deloitte.com
+32 2 301 80 27

Matthias Van Kerkhove
Senior Consultant
mvankerkhove@deloitte.com
+32 476 34 70 43

Catherine Hannosset
Partner - Monitor Lead
channosset@deloitte.com
+32 494 56 68 55

Visit the Life at Deloitte webpage