

Brazilian Desk

Your business at the right pace



Business, trade practices, and accounting and tax rules can vary widely between Belgium and Brazil. Both Brazilian businesses investing or operating in Belgium, and Belgian businesses with operations in Brazil, need to understand the other party's approach. The Deloitte Brazilian Desk facilitates international business through communication and coordination between clients and Deloitte specialists, and the translation of a wide range of complex matters into understandable concepts.

Brazilian Desk in Belgium

Deloitte Touche Tohmatsu is an organisation of member firms, with a strong international network of experts in a wide range of accounting, tax, consulting and corporate finance fields in nearly 150 countries.

The Brazilian Desk in Belgium, driven by our passion for entrepreneurship and innovation, uses its links throughout the Deloitte organisation to support and coordinate services provided to Brazilian clients investing and trading in Belgium and vice versa.

Ideally suited for European service, manufacturing and distribution headquarters, Belgium is located within a 375-mile radius of 260 million consumers representing more than half of the European Union purchasing power, and is the home of many international institutions, associations and multinationals. The capital, Brussels, is also home to the European Commission and the NATO headquarters.

Brazilian companies and executives dealing with investment or trading plans in Europe and Belgium may face a variety of considerations, including:

- Where to locate?
- How to establish a business?
- How to acquire an existing business?
- How to finance European investments/activities?
- What kind of company to establish?
- What business legislation to take into account?
- How, if required, can profits be repatriated into Brazil?
- What is the tax position?
- Are there any tax or other investment incentives?
- What are the employment rules?
- Is there a need to obtain visa or work permits?
- Is there a need/obligation to appoint a statutory auditor or certified accountant?
- How to structure the supply chain?
- How to manage transfer pricing issues?
- How to optimise your indirect taxes?

What we can do for you

Whether contemplating market entry, mergers and acquisitions, or the optimisation of existing operations, our Brazilian Desk can help multinationals implement cross-border investment strategies and manage the associated risks. We work alongside your organisation, in close collaboration with Deloitte Brazil and European practices throughout the Deloitte organisation, to face the variety of challenges and business considerations.

Our Services

We work hard to understand our clients' needs, expectations and businesses. We provide local expertise in the regions and industry sectors and facilitate access to industry experts and international bodies. We advise clients on time sensitive and ever-changing regulations and provide integrated solutions through a multinational and multidisciplinary approach (versus a siloed approach).

A brief description of our main areas of expertise

Audit and Enterprise Risk Services

Audit

The provision of relevant, reliable data for effective decision-making is the essential task of our company auditors, one that goes far beyond the strict auditing of financial accounts. At Deloitte we have developed a unique methodology that enables us to offer services in all specialised areas of auditing: statutory audit; consolidations; and internal audits.

Contract Risk and Compliance

As your business relationships extend internationally, our coordinated worldwide network of CRC (Contract Risk & Compliance) professionals can help you ensure data quality and integrity, including monitoring, controlling and improving information reliability, and identifying process-improvement opportunities within your and your partners' organisations. Ultimately, you will be able to improve the overall productivity and profitability of your relationships.

Accounting

Our people help small, medium and large enterprises from the public and private sectors in all areas of accounting management, including bookkeeping according to statutory and legal requirements; VAT and tax declarations; monthly and quarterly closing; annual and interim reports; earnings and cost structure analysis; and budgeting.

We can also help you navigate the International Financial Reporting Standards (IFRS) by proactively managing the constant evolution of IFRS and its impact on the reporting of your complex transactions.

Tax

Virtually every business transaction has a tax implication. The ever-increasing number and variety of business transactions undertaken by companies around the world can pose real problems – but also offer opportunities.

Our expert teams support companies in the areas of cross border and business tax, VAT and Customs & Global Trade and Global Employer Services, with a strong focus on international tax. Given the high tax rates and perplexing regulatory environment we can also assist you in identifying and maximising national incentives offered by the government.

Consulting

Our Consulting practice focuses on performance improvement initiatives. We cover customer relationship and supply chain strategy; IT strategy and implementation (including ERP and other specialised packages); business process optimisation; post-merger integration; system integration and consolidation; and human capital change and performance management. We also have extensive expertise in structuring effective Public-Private Partnership projects, and our transfer pricing teams can help you achieve your transfer pricing objectives and minimise tax audit risks. We are renowned for our straightforward approach to solving complex business challenges.

Financial Advisory Services

The FAS practice has a focused Mergers & Acquisitions team with global reach and unique experience across all industry sectors. Our team is highly specialised in bid support, due diligence and vendor due diligence, business valuations, corporate finance advisory (buy and sell mandates), business modelling and post-merger integration. We help you execute transactions that maximise deal value and returns, while minimising risk.

Law

Where legal services are required, we work with the highly respected law firm Laga to provide seamless solutions.

Who to contact?

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