

BUSINESS DEVELOPMENT MANAGER

INTRODUCTION

As we continue our growth, the organization's business development model has become increasingly important. Predictable, sustainable and profitable revenue growth requires constant, proactive demand generation and well-coordinated teamwork between wide ranges of specialists. With this in mind, the Deloitte's leadership team is looking to expand its business development model.

Deloitte is seeking a top-performing client relationship and solution sales executive to pursue clients within its Digital practice. Candidates should have an entrepreneurial spirit, relevant experience in the Digital world and demonstrated selling attributes / techniques.

PRIMARY RESPONSIBILITIES INCLUDE:



Build meaningful relationships and partnerships to generate and pursue Digital implementation engagements.

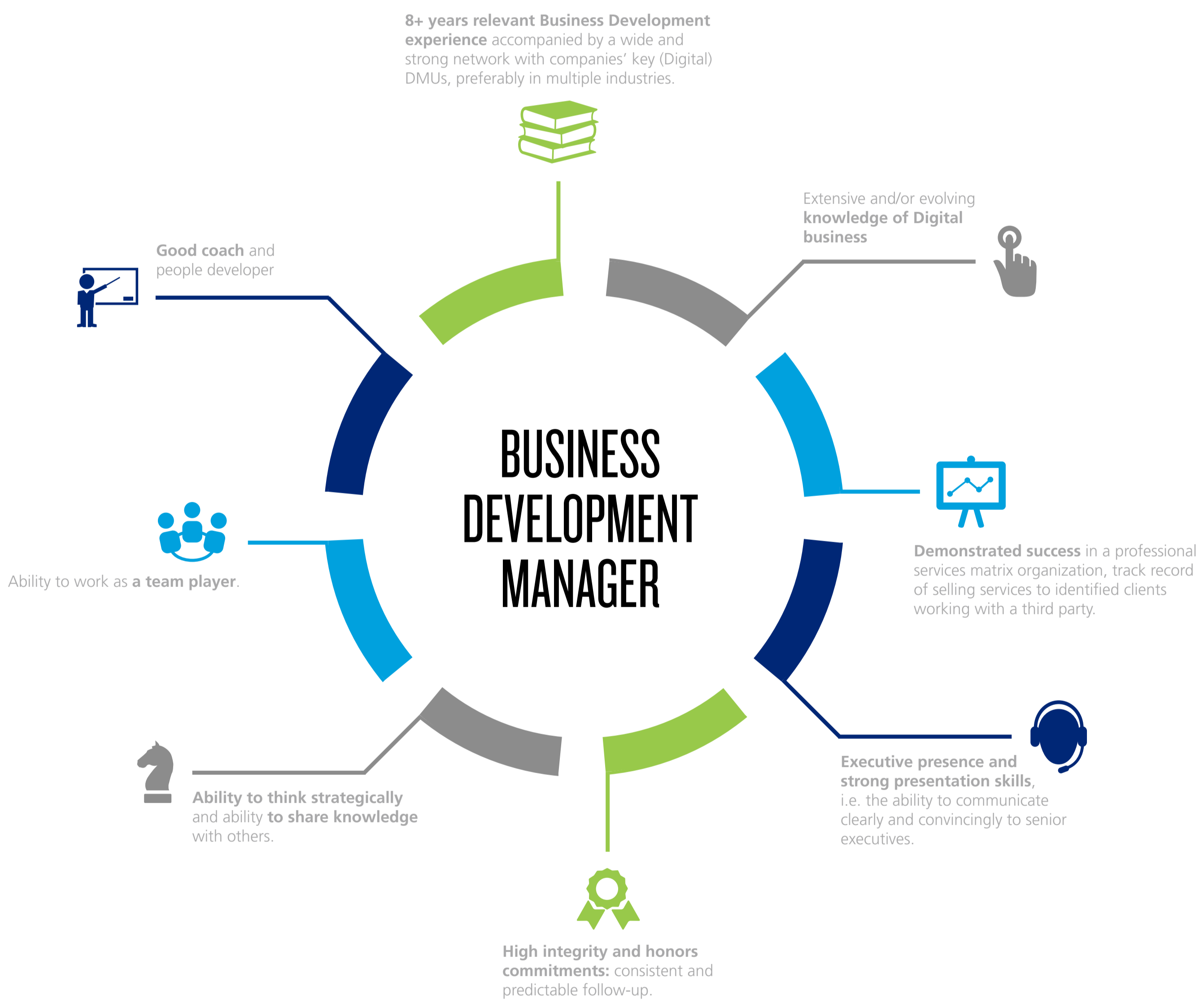


Personally **drive sales of Digital solutions** with appropriate individuals to meet and exceed plan.



Continuously **gather information and assesses Deloitte Digital's business and its markets** including: long-term business objectives, strategies, competitive issues, market dynamics, internal organization issues and dynamics.

REQUIREMENTS



EDUCATIONAL BACKGROUND

Bachelor's degree is a minimum



A Master degree is desirable

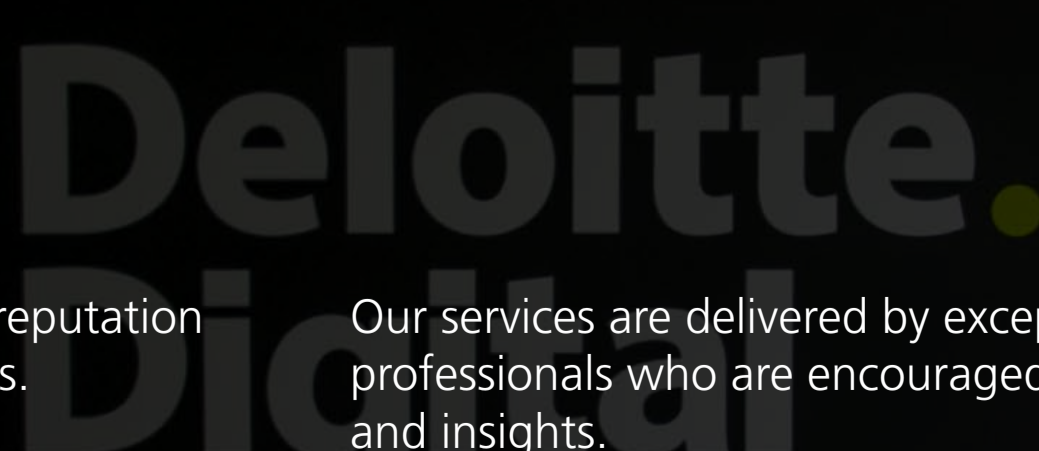
INTERESTED?

[APPLY ONLINE](#)

ABOUT US

Our Consulting practice within Deloitte has a strong reputation and track record as Business Performance Consultants.

We are a recognized leader in helping clients solve complex business problems, differentiated by our ability to execute on the advice we provide.



Our services are delivered by exceptional consulting professionals who are encouraged to share knowledge and insights.

We have strong values that recognize diversity, collaboration and the growth of the individual.