

Financial Advisory | M&A Advisory

Deloitte in Bermuda - strong local presence with broad and deep experience.

With M&A practitioners based in Bermuda, along with supporting practitioners in the Canadian practice, our Financial Advisory team brings a wealth of knowledge and extensive experience across a range of industries.

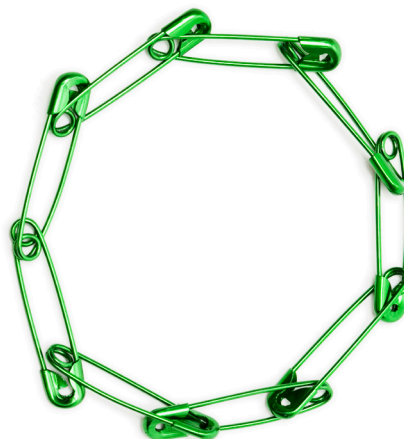
Deloitte provides advisory services on M&A transactions, valuations, restructuring, raising capital, and forensic investigations. Our team consists of practitioners with specialist fields of expertise and specialized industry knowledge as well as significant practical experience.

Guiding Our Clients

We work with stakeholders to create solutions in the constantly changing financial landscape. Our M&A Advisory practitioners have a broad and deep level of experience in solving complex business and transaction issues, advising strategic corporate buyers and private equity investors throughout the entire deal lifecycle. From strategy development, deal origination and target screening through transaction execution, sell-side readiness and even divestiture, our M&A professionals have the knowledge, extensive expertise and global reach to provide a tailored approach designed to address unique needs and build value for clients.

Our Services

- Buy-side and sell-side M&A strategy
- Target screening
- Transaction readiness
- Transaction diligence and execution
- Closing and integration strategy
- Post merger integration and transformation



Our Network

Deloitte has a strong presence in the Caribbean and Bermuda, with more than 550 professionals dedicated to bringing their talents to bear on our clients' unique issues.

The Deloitte Caribbean and Bermuda countries serves the English-speaking Caribbean from offices in the Bahamas, Barbados, Bermuda, British and United States Virgin Islands, Cayman Islands, and Trinidad & Tobago. Though we operate in multiple countries, our professionals have a single focus: to help clients navigate their business challenges and achieve success.

Global Strength. Local Delivery.

Our global presence allows us to complement our local team with the skills and relevant industry expertise of highly qualified professionals across the globe. This enables us to seamlessly assist our clients with complex business and transaction issues.

Deloitte M&A Advisory Team



John Johnston
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John Johnston is the CEO of the Deloitte Caribbean and Bermuda Countries member firm. He leads all aspects of Deloitte's operations in the region. John is also the managing partner of the Bermuda office. John has over 25 years of experience leading audits of global insurance and reinsurance companies, and with the internal control and audit requirements of the Sarbanes Oxley Act. John has led Bermuda companies through IPOs, M&As and SEC comment letters, and has audited both public and private organizations.



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Rachelle Frisby is a Partner in the Financial Advisory practice at Deloitte in Bermuda. She has provided buy- and sell-side services to various industries with a focus on financial services and consumer business. Rachelle has delivered commercial, operational, and vendor due diligence, preliminary synergy and cost to achieve analysis, transaction execution support, Day 1 planning and implementation, and synergy and one-off cost alignment. Rachelle is a Canadian Chartered Professional Accountant, Certified Fraud Examiner, and a Fellow INSOL.



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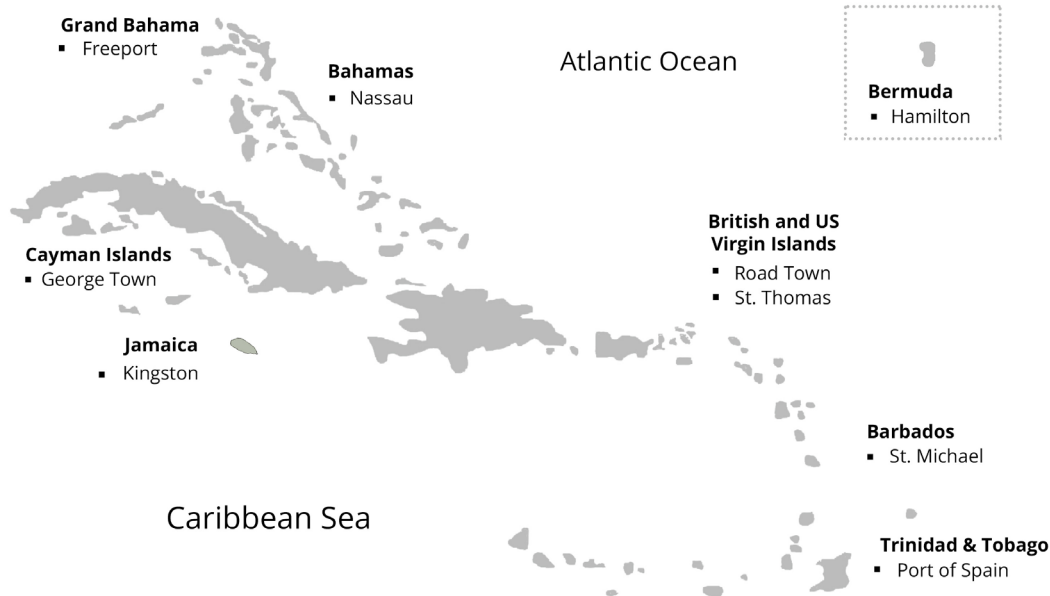
Dan Roberts is a Senior Manager in the Consulting practice at Deloitte in Bermuda. Dan has extensive experience, managing and delivering projects across five continents. Prior to joining Deloitte, Dan was based in London, UK, working for a global consulting firm, where he supported a number of corporate and private equity clients throughout the deal lifecycle. Dan has worked on more than 30 deals and IPO's across a number of sectors, ranging in size from \$10m through to \$5bn. Dan has a Master of Arts in Management Studies from Cambridge University.



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Aaron Cook is a Senior Associate in the Financial Advisory practice at Deloitte in Bermuda. Aaron has over five years of professional service experience with Deloitte along with an additional five years in a banking environment. Aaron has previously worked in the Financial Advisory group at Deloitte in Canada performing valuations for a wide variety of purposes including mergers and acquisitions, fairness opinions, legal disputes, financial reporting and taxation, across a variety of sectors. Aaron is a Canadian Chartered Professional Accountant and is currently in the process of obtaining his Chartered Business Valuator designation.

Deloitte in the Caribbean and Bermuda



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