

Advisory | Initial Public Offering Services

Deloitte in Bermuda — Initial Public Offering (IPO) Readiness

Deloitte has unrivalled experience in working with companies coming to market. We provide a wide range of services designed to assist your company to prepare for and successfully complete an IPO of your shares.

Our role starts early in the listing process, assisting you in identifying issues that you may encounter during the lead up to the IPO and providing practical solutions. We can also advise on whether equity is the right source of new money or whether alternative sources should be sought. If you are not ready for a listing, we can advise you on a strategy to prepare your company for listing at a future date.

Our Approach

The process of going public is often transformative for a company. Among the many areas of change, we find that more focus is required on the following:

- Financial Reporting & SEC Regulations
- Corporate Governance
- Systems, Process and Controls
- Tax
- Talent and Compensation Programs
- Investor Relations



Throughout the process Deloitte Practitioners will:

- Evaluate - Advise management and owners in evaluating their strategic options to determine whether going public is the right fit for their entity.
- Assess - Assess the organization's readiness to embark upon the IPO: Perform a Readiness Assessment and Gap Analysis.
- Execute - Remediate gaps and support the execution of the IPO activities.
- Sustain - Implement infrastructure for ongoing operation as a public company.

Global Strength. Local Delivery.

Our global insurance practice includes nearly 5,000 professionals and more than 800 dedicated partners and directors. Deloitte serves 90 percent of the top 20 global insurance companies (as ranked by market capitalization) and our global financial services industry practice includes 19,300 professionals with 1,850 dedicated partners in more than 40 countries.

Deloitte IPO Services Leaders



John Johnston

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John Johnston is the Chief Executive Officer of the Caribbean and Bermuda. He leads all aspects of Deloitte's operations in the region. John is also the managing partner of the Bermuda office. John has over 25 years of experience leading audits of global insurance and reinsurance companies, and with the internal control and audit requirements of the Sarbanes Oxley Act. John has led Bermuda companies through IPOs, M&As and SEC comment letters, and has audited both public and private organizations.



Anna Burns

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Anna Burns is the Audit Leader for the Deloitte member firm serving the Caribbean and Bermuda Countries. She is the lead engagement partner and signing partner for SEC registered, global (re)insurers managing several Deloitte teams globally to deliver the audit. As a result she has deep experience in US GAAP, Internal Controls over Financial Reporting and PCAOB Audits. Anna is the lead engagement partner for hedge funds that invest in Insurance Linked Securities and weather derivatives. Anna has over 15 years of experience and has worked with clients to evaluate and audit the valuation techniques for the different insurance linked securities. Anna also has experience with due diligence and mergers and acquisition services.



Stephen Kuzyk

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Stephen Kuzyk is a Partner in our Bermuda office and leads the Risk Advisory and Consulting Services. He has 20 years of experience serving some of our organization's largest financial services clients, including property and casualty insurers and reinsurers, banks and other investment management companies. He manages and directs audit services, merger and acquisition due diligence, regulatory and business consulting services. Along with leading client projects such as multi-jurisdiction regulatory compliance and global reorganizations.



Brett Henshilwood

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Brett Henshilwood is a Partner with over 15 years of risk management and internal controls audit experience. Brett has extensive experience in performing controls work on information systems, including application implementation reviews and risk assessments. Brett has led the review of internal controls and gap analyses in alignment with Bermuda's Insurance Code of Conduct, along with company risk management frameworks using benchmarking processes and best practices.



Yulia Bruskova FIA

Director
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Yulia Bruskova is a Director in our Bermuda office and leads the Actuarial practice for Deloitte across the Caribbean and Bermuda region. She has over 15 years of experience in the insurance/reinsurance industry and capital markets in Bermuda, U.K. and Europe. Yulia's expertise is in pricing, capital modelling and reserving. Her career spans P&C and Life businesses. Her current clients write a wide variety of business including property catastrophe, casualty and specialty lines across various territories of the world.



James Dockeray

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James Dockeray is a Partner and Tax Leader of the Deloitte Caribbean and Bermuda Countries. He has over 20 years of experience serving the financial services industry in Canada, the Caribbean and Bermuda region, and the US. James has worked with numerous Bermuda, US and European based global investment managers, commercial (re)insurers and captives. He has written on US international tax issues covering FATCA, as well as developments in the ILS, (re)insurance and alternative investment markets.

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