



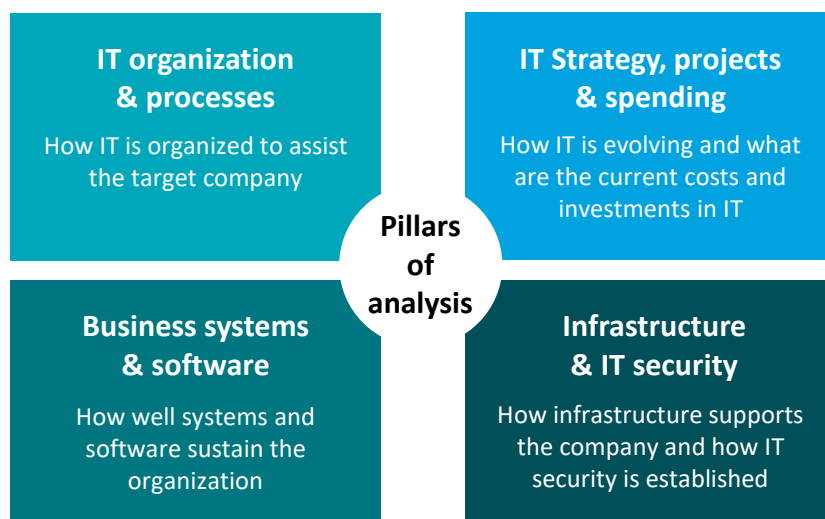
## Introduction to IT Due Diligence

In the information technology era, due diligence requires an examination of IT assets, systems, processes, policies and procedures before a transaction. Our well-executed IT Due Diligence provides the buyers a clear view of the IT capabilities of any target, identifies and assesses key risks in the target's technology and business functions, and determines the potential impacts on the deal.



## Key pillars of our IT due diligence approach

In our approach for IT DD our focus is identifying material risks, including potential deal-breakers based on the available information; developing an understanding of the overall IT environment, determine potential post-deal separation or integration issues, any significant enhancements and expenditures required during the transaction and potential synergies – traditional and nontraditional – to capture enablers and constraints that might impact the transaction.



## Benefits of the IT due diligence (non-exhaustive)

- ✓ Capture the business context and understand its objectives with this deal. It is essential to evaluate the target's IT capabilities to support your plans;
- ✓ Discuss early and often potential deal-breakers aligning with identified risks from other work streams (Financial DD, Tax DD, Commercial DD, etc.);
- ✓ Besides identifying risks, it is also important to highlight the target's strengths. The balance of its unique strengths and weaknesses will determine the success of your negotiation;
- ✓ Spending on IT is one of the major costs of any company. The acquirer needs to understand the company's IT costs before making the buying decision.



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