

Finance analytics: Time for a fresh look

Today's business environment requires dynamic and adaptable reporting and financial management tools that can provide clear insights and inform critical decision making.

Unfortunately, many legacy solutions and spreadsheet programs are no longer able to cope with these demands, leading to additional technology expenditures, dwindling user adoption and diminishing returns on your original investment.

Has the time come to update your legacy Enterprise Planning, Cognos® Finance or Clarity budgeting and reporting tools? If you are facing some or all of the challenges below, then it could be time for a fresh look at finance analytics.

Too slow	Lack of insight	Struggle to extend	Complex and costly
<ul style="list-style-type: none">• Poor system response• Excessive cycle-times to generate reports• Processing bottlenecks• Data is stale	<ul style="list-style-type: none">• Limited 'what-if' capability• Cumbersome data analytics	<ul style="list-style-type: none">• Inability to achieve self-service analytics• Difficult to extend or scale solution• Reliant on limited IT resources to support interfaces and data mart solutions	<ul style="list-style-type: none">• Convoluted information environment• Investments across multiple IT environments• Significant support costs with little value• Costly reliance on contractors for on-going support needs



In our experience, organizations may struggle in moving forward with an upgrade. As a long-time IBM global partner, Deloitte has a global knowledge base and specialist experience in extracting value from your business analytics investments.

Common barriers to upgrading	How Deloitte can help
<p>Limited knowledge of alternatives</p> <ul style="list-style-type: none"> • Ever changing technology landscape • Inability to obtain CFO or CIO buy-in 	<ul style="list-style-type: none"> • Independent business and technology consultants with unbiased software interests, develop a business case and technology roadmap that is aligned to your business requirements and technology standards • Professionals with a deep knowledge in all previous IBM legacy solutions, as well as competitor solutions (SAP and Oracle) means we can support the business case development and clearly articulate alternatives, pros, cons and our recommendations for moving forward
<p>Costly proposition</p> <ul style="list-style-type: none"> • Additional licensing costs • Additional upgrade costs 	<ul style="list-style-type: none"> • Understand license savings opportunities by configuring the optimal solution • Tailored upgrade methods to focus on value opportunities • On-shore, off-shore and application management service resource models to manage cost and enable 24 hour development/support cycles
<p>Technical change management</p> <ul style="list-style-type: none"> • Limited experience with new releases • Limited out-of-the-box functionality • Scarce resources to execute successfully 	<ul style="list-style-type: none"> • Analysis, design and development completed by consultants with an intimate knowledge of both the legacy and new software releases • Functionality comparison accelerators to help make informed decisions • Code accelerators, testing accelerators and environment accelerators for stability, performance and quality control • Deloitte implementation methods that reinforce the need for frequent touch points and knowledge sharing
<p>Organizational challenges</p> <ul style="list-style-type: none"> • Risk of continued user apathy • Lack of future-proofing 	<ul style="list-style-type: none"> • Experienced industry professionals to assist with imbedding analytics within business process • Pre-packaged accelerators for organizational design and process analysis modules • Customized training and education programs

Why Deloitte?

IBM Business Analytics insight

Deloitte has been recognized by IBM as their global Business Analytics alliance partner of the year or system integrator of the year for the last six years. This means we consistently deliver successful business outcomes for our clients. The firm's specialists are also active members of the IBM Business Analytics Partner Advisory Board. This gives Deloitte unrivalled insight into the IBM Product Roadmap and for future releases enabling our practitioners to optimize your upgrade and design strategy.

Strength in depth

Deloitte has developed a wealth of insight and knowledge around all IBM Business Analytics capabilities including SPSS®, OpenPages, Cognos BI, Cognos® TM1 coupled with deep industry knowledge to successfully support complex change management programs.

Deloitte brand reputation and market recognition for our combined business and technical acumen within Cognos, Fortune 100 and mid-market environments, as recognized by our global IBM awards and analyst recognitions.

Our commitment to you

- Your conversion will establish the foundation for further extensions and return on investment
- We will anticipate your business and technical needs and optimize the solution for your business needs
- The solution can be maintained at a lower cost than the current environment
- Executives and end users will have access to improved insights and have more confidence in the data that drives critical decisions

Getting started

Engage Deloitte in a free business impact assessment, and software and implementation quotation.

Contact

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