

# Getting to know us

## DELOITTE IN CANADA ...

Deloitte is the leading professional services firm in Canada and was named one of the Best Workplaces in 2013 – for the third straight time – by the Great Places to Work Institute.

Across Canada, we have:

<b>5,316</b> professional staff	<b>865</b> partners	<b>55</b> offices
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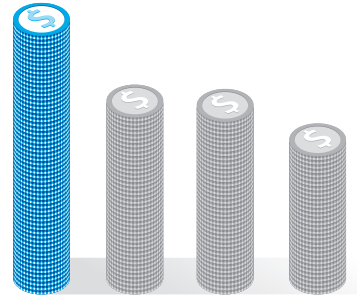


“Deloitte understands this country. But more than anything, it understands how Canadian business works. We’ve been here since 1858, helping government and the private sector tackle their greatest hurdles.”

— Frank Vettese, Managing Partner and Chief Executive

### Big 4 Comparison (Canada)\*

Total Revenue – 2013  
(in billions of CAN\$)



<b>Deloitte</b>	PwC	KPMG	EY
<b>1.78</b>	1.21	1.20	0.97

Total Professionals – 2013



<b>Deloitte</b>	PwC	KPMG	EY
<b>6,181</b>	4,776	4,491	3,350

\* The Bottom Line April 2014 – Canada’s Accounting Top 30

## ... AND AROUND THE WORLD

Deloitte is the *largest* privately held professional services organization in the world based on headcount and breadth of capability, delivering audit, enterprise risk, tax, finance, strategy and operations, human capital, and technology services.

Globally, we have:

Approximately more than <b>200,000</b> people	Offices in more than <b>150</b> countries
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Total Professionals  
(in thousands)



FY10	FY11	FY12	FY13
<b>170</b>	<b>182</b>	<b>193</b>	<b>200</b>

Global Revenue  
(in billions of US\$)



FY10	FY11	FY12	FY13
<b>\$26.6</b>	<b>\$28.8</b>	<b>\$31.3</b>	<b>\$32.4</b>

### Big 4 Comparison (Global)\*\*

Total Revenue – 2013  
(in billions of US\$)



<b>Deloitte</b>	PwC	EY	KPMG
<b>32.4</b>	32.1	25.8	23.4

Total Professionals – 2012  
(in thousands)



<b>Deloitte</b>	PwC	EY	KPMG
<b>193</b>	181	167	152

\*\* The 2012 Big Four Firms Performance Analysis

“Deloitte member firm network revenues increased for the fourth consecutive year, and investments in areas such as quality and innovation reinforced and extended our service capabilities.”

— Barry Salzberg, DTTL Chief Executive Officer