

## The return to BC PST Is your business ready?

With the legislated date for the return to British Columbia Provincial Sales Tax ("BC PST") set at April 1, 2013, the time to begin the process of transformation back to a retail sales tax environment is now.

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Deloitte provides client-focused advisory services on local and international indirect tax related matters including planning, rate determination and international consulting such as foreign indirect tax requirements.

### Why act now?

There are a number of important aspects within your business that must be considered to enable a smooth transition back to PST.

Businesses must consider budgets and impact analyses, re-establish the connectivity of electronic systems, develop new processes to mitigate PST exposure, and secure training and/or manuals for an effective conversion and ongoing compliance.

Companies who delay the development of a transition plan, and execution of same in a timely manner, could face significant operational and financial setbacks, such as large unexpected PST costs from failure to amend long-term contracts and leasing arrangements and the inability to have systems correctly configured by the implementation date.

### How can Deloitte help?

Based on our years of providing market-leading indirect tax support, our indirect tax team has developed a roadmap to ensure our clients' return to PST is as seamless as possible.

Our proven methodology is based on a five-phase approach encompassing the following key areas:

- Readiness team and transition plan development
- Review of long-term contracts for indirect tax implications
- Systems and processes review
- PST training and updating/creating user-friendly tools (e.g., cheat sheets, matrices, decision trees, etc.)
- Introduce tax savings plans and opportunities



## The Deloitte difference.

Our team of tax, legal, and systems experts work together to ensure every aspect of your business is well-prepared for the switch.

To discuss how Deloitte can help you make your business PST-ready, contact our indirect tax leaders:

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