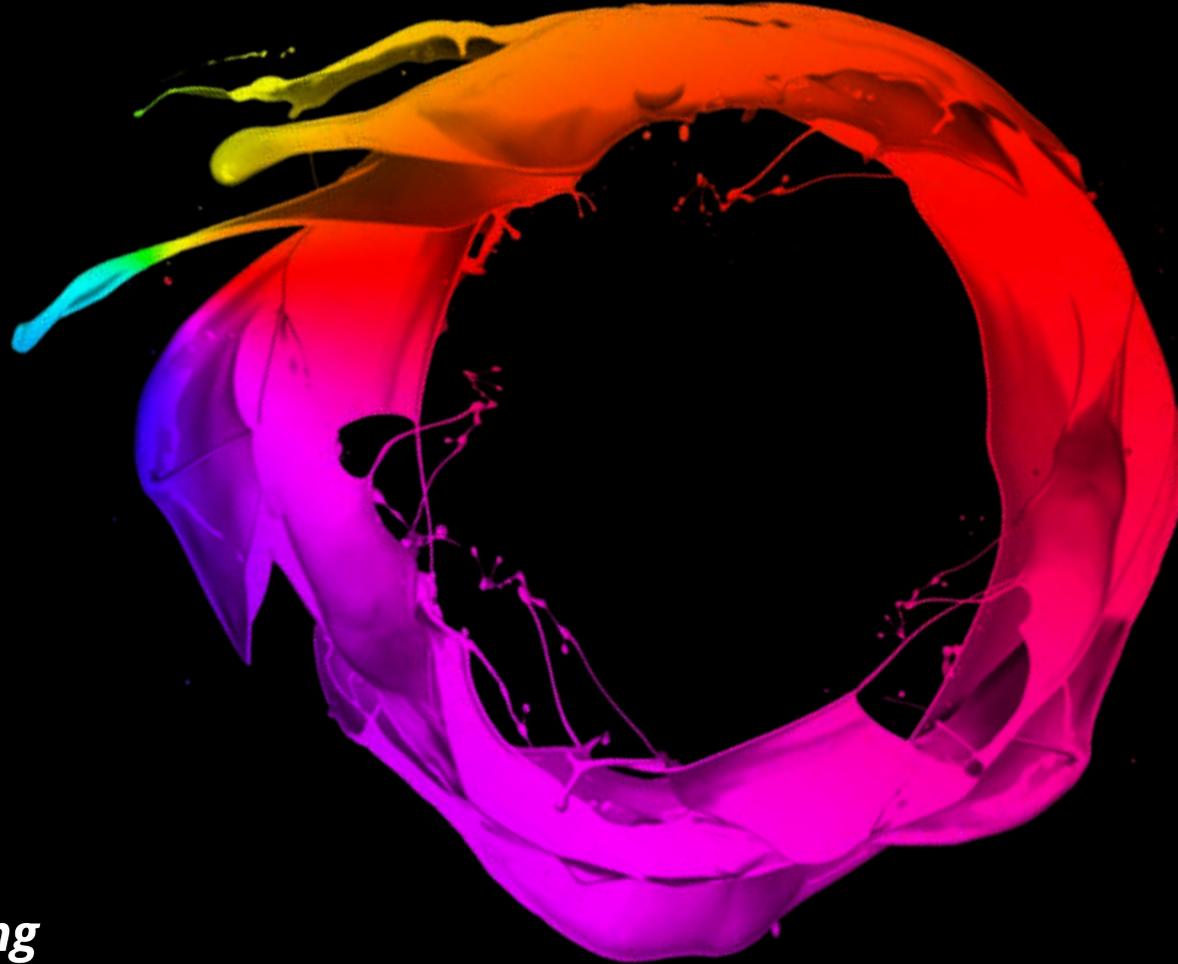


**Deloitte.**



**Reimagine *everything***

Accelerate digital  
enterprise transformation

# Reimagine *everything*

Accelerate digital enterprise transformation, get the most out of your SAP® investments, and position your business for the future

Today's technology-driven business environment presents endless choices that will result in a new list of make-or-break strategies. Industry leaders who are focused on future results understand that the digital enterprise is an enabler of significant change—and that the value of digital goes well beyond incremental technologies. It has become expected by today's customers and pervasive in today's economy. What evolutionary role will **you** play in the digital revolution?

Reimagine **everything**. Digital enterprises start with a digital mindset; they challenge norms by asking what's possible **now**. Digital leaders reimagine every aspect of their processes for enabling talent models, executing digital capabilities, and leveraging maturing cognitive possibilities. Digital is woven into **everything**. It **becomes** embedded into the fabric of your business. To reimagine everything means to view data as a strategic asset, business processes as results-oriented, and the digital technology core as an accelerator of innovation and a means for unlocking previously unimagined value.



01

02

03

04



## Reimagine *everything*

### Now is the time for action

Wait and you can miss opportunities. So what are you waiting for? Take incremental steps that can become a path to sustained transformation. In today's digital era, the windows of opportunity will be much smaller and often difficult to spot, with fewer big "make or break" moments. How can you achieve results? Start with a roadmap that includes frequent milestones, embedding digital execution into all business functions and markets, and embedding flexibility into operating models. Flexible business models create opportunities to serve customers better and adjust to ever-shifting market conditions.

SAP's modern platforms and architectures can be foundational for many organizations' ability to reimagine everything. Begin your journey by defining the needs and the expectations of your future customers. The choice for defining the pace of change and innovation is yours, but it can be challenging to decide where and how to begin.

*"Start here, with these insights on digital enterprise transformation and learn how Deloitte can support capabilities at the intersection of business innovation and technology enablement."*

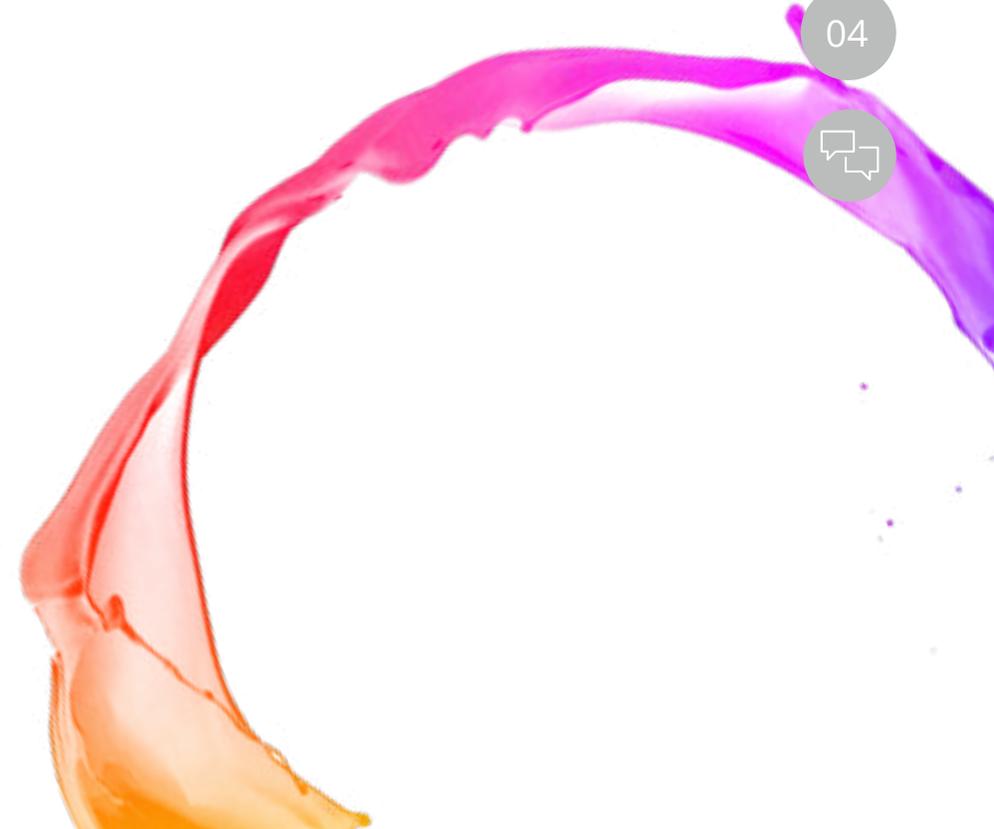


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Reimagine *everything*

# Reimagine the core and innovation

## Transform your ERP into a clean ERP

Years of customizing and incrementally enhancing the existing ERP often results in an architecture that is burdened with technical debt. Evidence of technical debt can be found in areas such as reports that are compiled but no longer used, transactions that are optimized for outdated business models, and infrastructure that is always scaled for performance exceptions that nobody recalls. Deloitte can help you design strategic operating models and create a clean ERP footprint. Contemporary solutions and architectures present opportunities to establish a reliable, efficient, and scalable core, with choices for whether, how and where to innovate via the cloud. For example, a clean ERP program can allow you to innovate as needed and then shed those innovations if they are no longer adding value.

## Innovate on any core

Today, you don't have to wait years to realize the value of IT investments. Cloud-enabled capabilities can help you innovate on any core, yielding results sooner. You can achieve returns on your existing SAP® ECC even as you undertake a longer transformation journey with SAP S/4HANA®. For example, a Deloitte Reimagine Platform "Lights Out Finance" solution is designed to extend SAP ECC finance capabilities using SAP Leonardo machine learning capabilities to make the goods receipt/invoice receipt clearing more accurate, less manual, and faster. It's a solution that is available today and fully portable to SAP S/4HANA.



01

02

03

04



**Move strategically from core to edge**

Many organizations today innovate from the edge to the core. This approach can create “islands” of apps and data that are difficult to harmonize with the core. Innovating from the edge can lead to redundancy, complexity, more work, costs, and risks. What if your architecture pursued a design with consistent data and uniform processes? Deloitte can help you reimagine innovation from the core to the edge. We can help you find ways for edge apps to use core data in its native form so you can avoid replicating technology components unnecessarily. The goal: simplified IT, lower costs, and accelerated innovation. Using SAP’s modern platforms, Deloitte can help you make it possible.

“Many organizations today innovate from the edge to the core. This approach can create “islands” of apps and data that are difficult to harmonize with the core.”

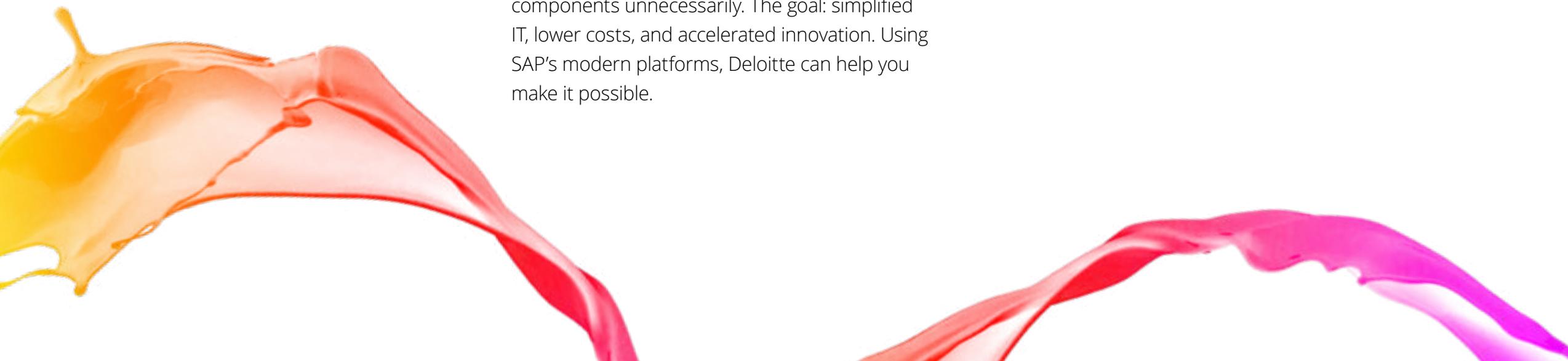


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Reimagine *everything*

# Reimagine the potential of SAP technologies

## Grow with cloud

Cloud architectures are becoming foundational to applications and infrastructure offerings. SAP's cloud-centric SAP Intelligent Suite—including SAP S/4HANA Cloud, SAP C/4HANA, SAP® Ariba®, and SAP® SuccessFactors® offerings—deliver solutions while supporting innovation. Organizations face tough decisions on how to prioritize cloud investments, based on expected value. Deloitte has extensive experience implementing cloud solutions, giving our team critical insights for guiding clients through the nuances of moving confidently to the cloud. Our experience with SAP Cloud Platform helps us deliver agility for our clients while they position themselves for future needs. Whether it's purchasing licenses through

Deloitte's certified SAP alliance, or leveraging Deloitte's cloud hosting experience, we work with clients to make solutions seamless.

## Go deep with SAP S/4HANA and analytics

Deloitte's deep understanding of SAP S/4HANA in analytics is rooted in our co-innovation with SAP. We help clients achieve results based on clear business objectives, efficient architecture strategies, harmonized data models, and intuitive delivery channels. Our clients are then able to make better sense of big data, develop predictive analytics, and unlock strategic insights.



01

02

03

04



## Reimagine *everything*

### Build digital experiences for tomorrow

The user experience matters more than ever as the expectations of customers, third parties, employees, and other stakeholders continue to grow. At Deloitte, we combine deep know-how with digital resources—such as SAP® Customer Experience solutions, OpenText, and SAP Ariba—with an agency approach that can help extend the usability of solutions. The objective? Meaningful digital experiences that can strengthen relationships, increase efficiency, and drive growth.

### Move fast with SAP solutions that are preconfigured and ready-to-deploy

To help you accelerate your transformation, Deloitte has future-facing offerings at the ready—targeted SAP solutions that can help you generate results quickly. More than 50 preconfigured SAP-based solutions from Deloitte target a range of industry- and issue-specific challenges. Industry solutions for consumer,

energy & natural resources, industrial products, government, health care & life sciences, and high tech & media, combined with finance, human resources, supply chain, and customer solutions, are ready to deploy now. Our SAP S/4HANA-based preconfigured solutions and accelerators are tailorable to the unique needs of individual clients. Our ready-to-deploy solutions also include Deloitte Reimagine Platform solutions that use the SAP Leonardo platform—to help you build a bridge between operating and innovating.



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Reimagine *everything*

## Key questions to ask

How can you help us reimagine our business?

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Do you have the depth to help us beyond implementation?

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How well do you know our industry?

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Will your team include senior leadership?

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Do you have real global reach?

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**How can you help us  
reimagine *everything*  
and get ahead of  
tomorrow's disruption?**

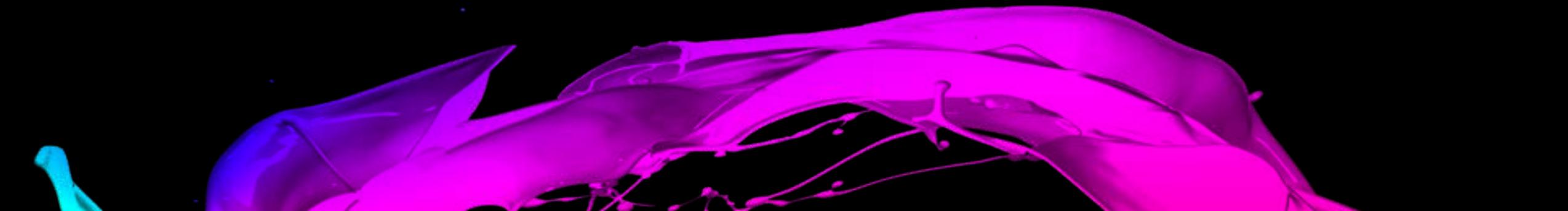


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03

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# Unparalleled depth and breadth

Industry leaders have become industry leaders by reimagining everything—and by using digital tools to take costs and pain points out of the equation. What can you reimagine?

Think about how much the business world has changed over the past decade. Long-standing norms have eroded fast. Self-checkouts have replaced some human cashiers. Ride-sharing companies have upended entire industries. Airlines have made bold moves to automate check-in processes. Digital services have changed the way we consume media.

Industry leaders have become industry leaders by reimagining everything—and by using digital tools to take costs and pain points out of the equation. What can you reimagine?

Reimagine *everything*. Finance. HR transformation. SAP S/4HANA. Supply chain. Customer engagement. Analytics. Strategy. Cloud. Mobility. SAP Leonardo. The SAP Intelligent Suite. You name it, and Deloitte can go there. That's a big deal in a business environment that is increasingly interconnected and continuously disrupted. With Deloitte, no matter what opportunities tomorrow brings, we can help you act on them.

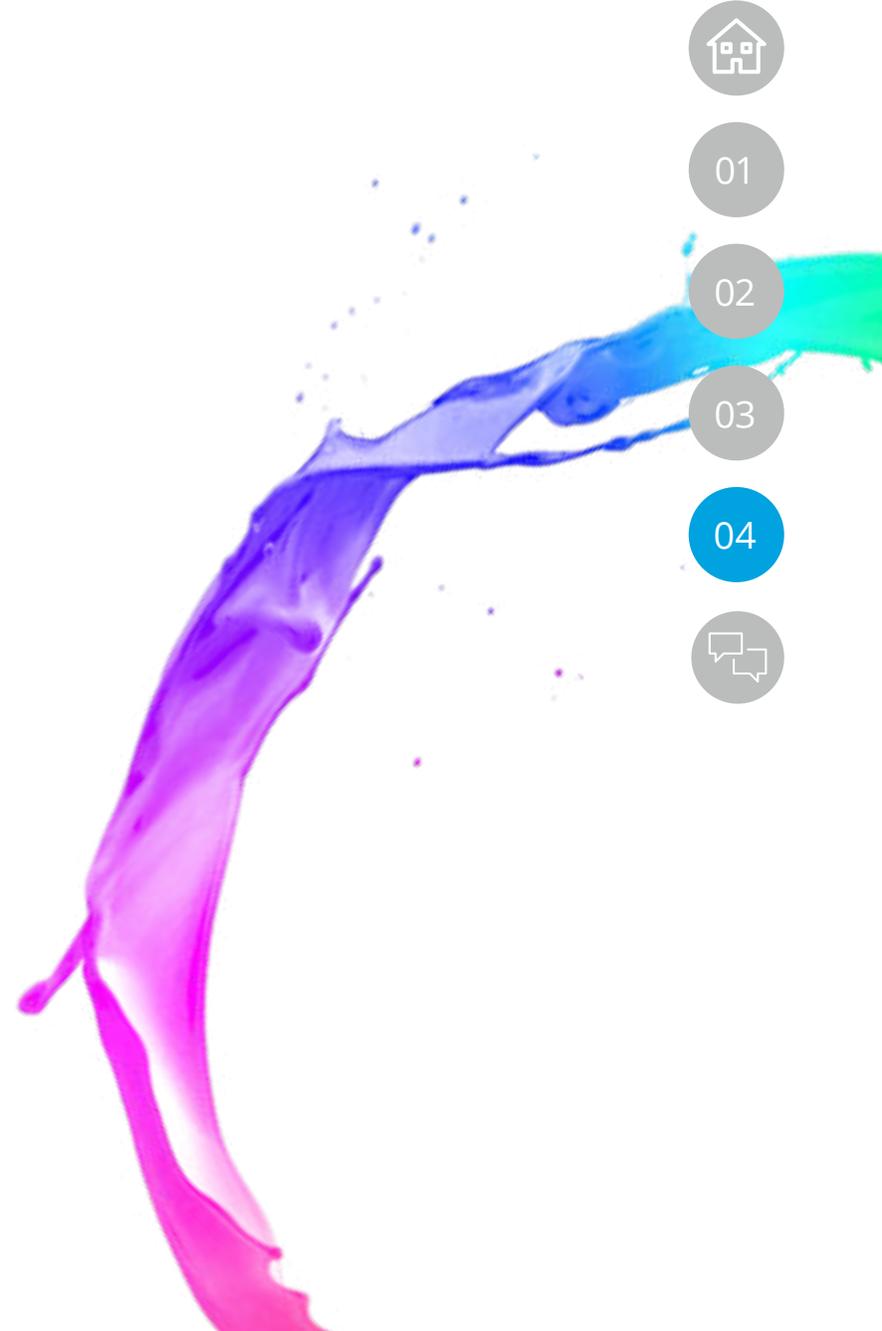


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03

04



# Lets Talk

Ready to reimagine *everything*?  
Deloitte can show you what it takes to explore an entire universe of ideas, possibilities, and opportunities for delivering results with SAP solutions. If getting ahead of tomorrow's challenges is a priority for your organization, we should talk. Contact us to get the conversation started.

**Peter Andress**  
**National SAP Practice Leader**  
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Reimagine *everything*—an entire universe of possibilities. Deloitte can help you reimagine your future, your finance function, your supply chain, your workforce, the value of your data, customer engagement, the potential of cloud, your strengths, your opportunities, and more—and then take action.



01

02

03

04





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