Swiss Alumni Referral Programme

We want to establish Deloitte as the leading business advisory firm and the quality of our people will be the drivers of this. As a valued former employee of Deloitte, we highly appreciate your recommendation and referrals of future joiners to significantly impact the achievement of our 2020 strategy. In recognition of this – for every person you successfully introduce to our firm, you will earn between CHF 1,500-7,500.

Because who else knows best what it takes to work at Deloitte and to be successful here than you as a Deloitte alumni!

Eligibility:
You're eligible if:
You are an alumnus of any Deloitte member firm, live in Switzerland and are registered with the Swiss Alumni Programme.

You're ineligible if:
You are currently employed by a company that is a current audit client of Deloitte or you are currently employed by a company which is stated as a Restricted Entity.

Am I eligible for a fee if my referee has previously worked at Deloitte?
Yes, if the candidate has left Deloitte more than one year ago.

Referral Process:
How do I make a referral?
Please send us an E-mail to referral@deloitte.ch with the following information:

• Full name of referred candidate.
• E-mail address.
• Electronic version of their CV.
• Open job title and reference code or “for the pipeline”.

Will you keep me up-to-date with my referee’s progress?
If your candidate accepts our offer, we will let you know once we have finalised the agreement.

When and how is the referral fee paid?
The referral fee is paid after your candidate passes the probation period. Payments will be made via bank transfer.
Is there a limit to the number of referrals I can submit?
No. In fact, we encourage you to submit as many suitable candidates as possible.

Will contract, temporary, internship or seasonal employees be considered as referrals?
We highly appreciate referrals for those positions, but unfortunately, there is no referral fee involved.

What else do I need to know?

• If your referral is referred into a part time role, your fee will be pro-rated in line with their presence.

• The firm reserves the right to refuse payment at its discretion and to change or end the scheme at any time.

Referral Fees:

<table>
<thead>
<tr>
<th>Grades Deloitte Consulting AG</th>
<th>Grades Deloitte AG/Deloitte SA</th>
<th>Female</th>
<th>Male</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Assistant, Analyst, Consultant</td>
<td>Executive Assistant, (Senior) Assistant, (Senior) Consultant, Client Service Administrator</td>
<td>CHF 1,500</td>
<td>CHF 1,500</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Assistant Manager</td>
<td>CHF 2,000</td>
<td>CHF 2,000</td>
</tr>
<tr>
<td>Manager</td>
<td>Manager</td>
<td>CHF 3,500</td>
<td>CHF 2,500</td>
</tr>
<tr>
<td>Senior Manager or Director</td>
<td>Senior Manager or Director</td>
<td>CHF 4,500</td>
<td>CHF 3,000</td>
</tr>
<tr>
<td>Partner</td>
<td>Partner</td>
<td>CHF 7,500</td>
<td>CHF 5,500</td>
</tr>
</tbody>
</table>

If you need any other guidance or have any questions regarding the Alumni Referral Programme, email us at referral@deloitte.ch.

This publication has been written in general terms and we recommend that you obtain professional advice before acting or refraining from action on any of the contents of this publication. Deloitte AG accepts no liability for any loss occasioned to any person acting or refraining from action as a result of any material in this publication.

Deloitte AG is an affiliate of Deloitte NWE LLP, a member firm of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”). DTTL and each of its member firms are legally separate and independent entities. DTTL and Deloitte NWE LLP do not provide services to clients. Please see www.deloitte.com/ch/about to learn more about our global network of member firms.

Deloitte AG is an audit firm recognised and supervised by the Federal Audit Oversight Authority (FAOA) and the Swiss Financial Market Supervisory Authority (FINMA).

© 2018 Deloitte AG. All rights reserved.

Designed and produced by The Creative Studio at Deloitte, Zurich. J14502