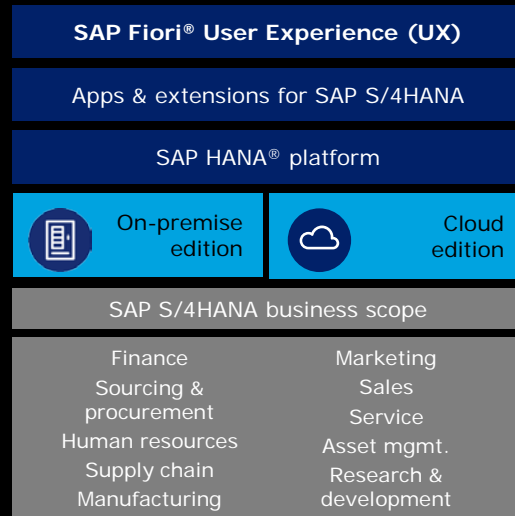


Enable your digital business needs and drive value to any user, on any device, across every area of your business

SAP S/4HANA: The New Digital Core

SAP S/4HANA components ...



plus technical innovations ...

- Built specifically to take advantage of **SAP HANA in-memory database**
- Simplified data model**, no aggregates, no replication
- Embedded analytics** to eliminate divide between transactional and analytical systems
- Simplified integration across **hybrid landscape**
- Innovation and extensions enabled by **SAP Cloud Platform**
- Expanded **SAP Fiori** user experience

can lead to maximum business value

- Intuitive and modernized user experience
- Improved visibility of inventory and finances
- Month-end financials available anytime
- Powerful analytics and reporting
- Increased flexibility in payment process
- Centralized solution on the front and back ends
- Faster business processing
- Real-time performance tracking
- Multiple deployment solutions
- Reduced total cost of ownership
- Accelerated user adoption
- Single source of truth

Deloitte is *the* SAP S/4HANA market leader

~ 10 Preconfigured solutions on 1610	30+ Live SAP S/4HANA clients	SAP S/4HANA implementations active or live in 20 countries
30 Externally published articles on SAP S/4HANA and Edge products	40+ Roadmap & assessment projects	~ 80 SAP S/4HANA implementations
50% of practitioners trained on SAP S/4HANA		

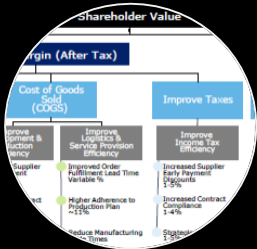
Data valid as of April 2017

- Recognition by SAP—**1st SAP® Pinnacle Award for SAP S/4HANA Adoption** plus five 2017 Partner Excellence awards, including awards in SAP S/4HANA and SAP Cloud Platform
- Deloitte was named a global leader in SAP Implementation Services by Gartner
- Ongoing collaboration between SAP and Deloitte to test SAP S/4HANA 1610 and build functionality
- SAP-certified accelerators enhanced by industry-specific templates



Customized business value with Deloitte's SAP S/4HANA business case offerings

Deloitte's **Enterprise Value Map for SAP S/4HANA** links shareholder value to specific opportunities enabled by SAP S/4HANA



1. Define value drivers ➤
2. Build a business case ➤
3. View use case demonstrations ➤
4. Define roadmap ➤
5. Conduct necessary assessments ➤
6. Build proof of concept as needed ➤

Understanding flexible deployment models

New implementation
Greenfield

System conversion
Brownfield

Landscape transformation
Central Finance

- 📄 SAP S/4HANA On-premise Edition
- ☁ SAP S/4HANA on Public Cloud
- ☁ SAP S/4HANA on Deloitte's Private Cloud

Early successes, early adopter

- We are one of the first to achieve ...
 - Go-lives with SAP S/4HANA Finance and SAP S/4HANA EM 1511
 - Financial consolidation using BPC in SAP S/4HANA
 - SAP® Ariba® P2P and SAP Ariba Supplier Network cloud integration with SAP S/4HANA
 - SAP® SuccessFactors® HR cloud integration with SAP S/4HANA and SAP Ariba
 - SAP S/4HANA 1511 solution hosted in Deloitte Private Cloud
 - Upgrade from 1503 to 1511
 - Upgrade from 1511 to 1610
 - Implementation of CPM 2.0 on HANA

- We are putting our money where our mouth is ...

The Deloitte network of firms is implementing SAP S/4HANA across all of its global operations—representing the largest SAP S/4HANA project in terms of user base anywhere in the world. Our clients expect big results with SAP S/4HANA. So do we.

Deloitte Greenhouse labs

Why Deloitte Greenhouse labs?

Exploring SAP S/4HANA in a Deloitte Greenhouse lab can help key stakeholders work toward a common vision and understanding of how SAP S/4HANA can serve as a strategic platform. Our labs disrupt ordinary thinking, reveal new possibilities, and incite productive action.



Discover the art of the possible

See SAP S/4HANA firsthand

Make it real

Available for:

Finance

\$

Supply chain

📦

Analytics

🔗

and more

➤