

Corporate's Needs & Challenges Facing A Rapidly Evolving China Health Industry

- How to become a disruptor rather than being disrupted?
- How to access local healthcare data at scale (e.g. pharmacies, insurance claims, clinical outcomes) through partnerships?
- How to improve affordability through innovative funding channels (e.g. working with commercial insurance players)?
- How to generate additional channels for growth (e.g. internet + hospitals, retail pharmacies, etc.)?
- How to tap into the local innovation capabilities (e.g. working with local biotech, academic institutes, incubators, etc.)?

Deloitte's Future of Health Offerings & Value Propositions



Future of Health Scenario Planning Lab

Be informed and prepared about the future changes

- Key trends and critical uncertainties mapping
- Scenario narratives
- Implications to enterprise and key capabilities



Digital Transformation Lab

Digitize your business in a smart way to enable sustained insights generation and new business models

- Future of digital healthcare landscape
- Critical touchpoints for digital health services
- Use cases analysis and revenue model
- Digital governance and operating model



Business Model Transformation

Uncover innovative channel and revenue models targeting the future health services

- Channel models (2B, 2C, digital distributors, etc.)
- Revenue models (pay for product, service, or outcomes, etc.)
- Operating model design and new capabilities



R&D and Supply Chain Planning

Accelerate the R&D cycle and productivity based on local policies shaping and innovative R&D partnerships

- New R&D models, e.g. AI-based discovery
- Translation Sciences Center of Excellence
- Digitized supply chain
- Digital clinical trials



Ecosystem Innovation Accelerator

Design the right partnerships and operating models to access adjacent / disruptive growth areas

- Mapping of ecosystem innovators and disruptors
- Design of innovative business models
- Partner screening and assessment
- Design of pilot programs



Scan the QR code to know more
Deloitte's Future of Health



Contact us:
cnlshcindgroup@deloitte.com.cn

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms, and their related entities (collectively, the “Deloitte organization”). DTTL (also referred to as “Deloitte Global”) and each of its member firms and related entities are legally separate and independent entities, which cannot obligate or bind each other in respect of third parties. DTTL and each DTTL member firm and related entity is liable only for its own acts and omissions, and not those of each other. DTTL does not provide services to clients. Please see www.deloitte.com/about to learn more.

Deloitte is a leading global provider of audit and assurance, consulting, financial advisory, risk advisory, tax and related services. Our global network of member firms and related entities in more than 150 countries and territories (collectively, the “Deloitte organization”) serves four out of five Fortune Global 500® companies. Learn how Deloitte’s approximately 330,000 people make an impact that matters at www.deloitte.com.

Deloitte Asia Pacific Limited is a company limited by guarantee and a member firm of DTTL. Members of Deloitte Asia Pacific Limited and their related entities, each of which are separate and independent legal entities, provide services from more than 100 cities across the region, including Auckland, Bangkok, Beijing, Hanoi, Hong Kong, Jakarta, Kuala Lumpur, Manila, Melbourne, Osaka, Seoul, Shanghai, Singapore, Sydney, Taipei and Tokyo.

The Deloitte brand entered the China market in 1917 with the opening of an office in Shanghai. Today, Deloitte China delivers a comprehensive range of audit & assurance, consulting, financial advisory, risk advisory and tax services to local, multinational and growth enterprise clients in China. Deloitte China has also made—and continues to make—substantial contributions to the development of China’s accounting standards, taxation system and professional expertise. Deloitte China is a locally incorporated professional services organization, owned by its partners in China. To learn more about how Deloitte makes an Impact that Matters in China, please connect with our social media platforms at www2.deloitte.com/cn/en/social-media.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited (“DTTL”), its global network of member firms or their related entities (collectively, the “Deloitte organization”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser.

No representations, warranties or undertakings (express or implied) are given as to the accuracy or completeness of the information in this communication, and none of DTTL, its member firms, related entities, employees or agents shall be liable or responsible for any loss or damage whatsoever arising directly or indirectly in connection with any person relying on this communication. DTTL and each of its member firms, and their related entities, are legally separate and independent entities.

© 2021. For information, please contact Deloitte China.
Designed by CoRe Creative Services. RITM0553467



This is printed on environmentally friendly paper