

Deloitte China's Success Story in 2014



HK IPO services (2009-2014)*

**U.S. IPO services for Chinese firms
(2006-2014)#**

* in terms of accumulated no. of IPOs and funds raised

** in terms of IPO funds raised

in terms of no. of IPOs

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2 of top 5 IPOs in HK**
(CGN Power, WH Group)



1st IPO in A Shares after
IPO market restarted
(Neway Valve)



Industry Firsts in HK IPO Services

World's largest pork company
(WH Group)

Asia's largest death care service provider
(Nirvana Asia)

China's largest nuclear power producer
(CGN Power)

China's largest international school operator
(China Maple Leaf)



IPOs for 4 HK local brands
(Hang Fat Ginseng, Sinomax,
Ernst Borel, SDM Group)



IPOs with most frozen funds from
retail investors
(CGN Power, CGN Meiya Power)

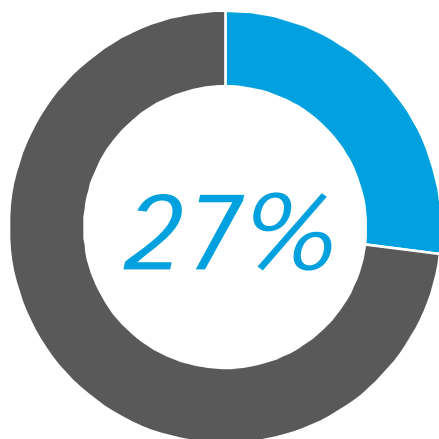


IPO that offered 2nd highest
1st-day return (L & A Int'l)

Strong Market Leadership of Our IPO Services

Hong Kong Market Share (2009-2014)

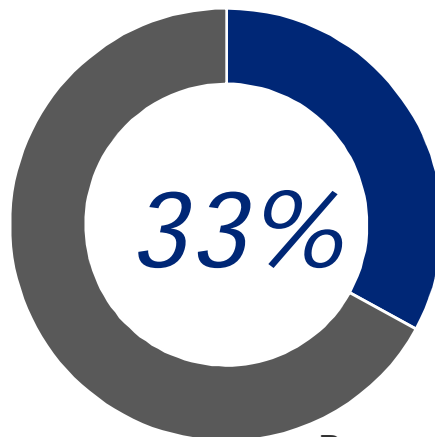
No. of IPOs



No. of IPOs: 463

■ Deloitte ■ Non-Deloitte

IPO Proceeds

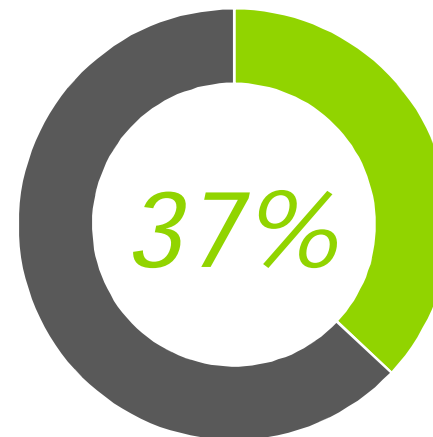


Proceeds raised:
HK\$1.45 trillion

■ Deloitte ■ Non-Deloitte

U.S. Market Share (2006-2014)

No. of IPOs



No. of IPOs: 132

■ Deloitte ■ Non-Deloitte

Source of Hong Kong market statistics: Hong Kong Stock Exchange, Deloitte analysis, as of 31 December 2014, proceeds do not include the green-shoe options of 10 newly-listed companies which did not announced their stabilization actions by 31 December 2014; based on the accumulated number of IPOs and proceeds raised from 2009 to 2014.

Source of U.S. market statistics: New York Stock Exchange, NASDAQ, Deloitte analysis, as of 31 December 2014; based on the accumulated number of IPOs from 2006 to 2014.

Major HK IPOs completed in 2014



CGN Power Co., Ltd.

It is the largest nuclear power producer in China.



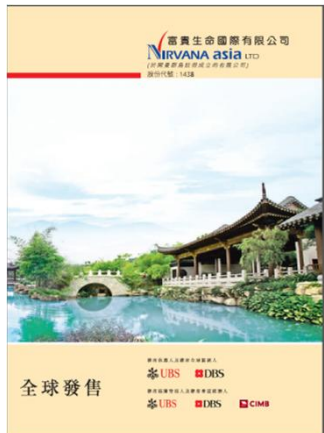
WH Group Limited

It is the world's largest pork company with global leadership across key segments of the industry value chain.



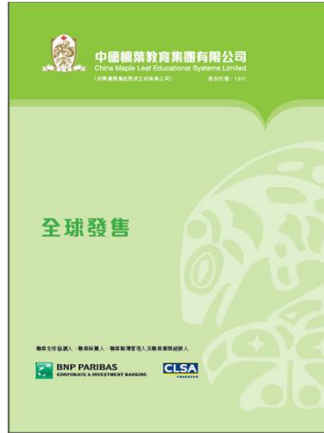
CGN Meiya Power Holdings Co., Ltd.

It is a diversified Independent power producer in Asia.



Nirvana Asia Ltd.

It is the largest integrated death care service provider in Asia.



China Maple Leaf Educational Systems Ltd.

It is the largest international high school operator and the largest international school operator in China.



Xiabuxiabu Catering Management (China) Holdings Co., Ltd.

It is a leading fast casual restaurant operator in China.

Major HK IPOs completed in 2014



China VAST Industrial Urban Development Company Ltd.

It is one of the pioneer service providers in the planning, development and operation of large-scale industrial towns in China.



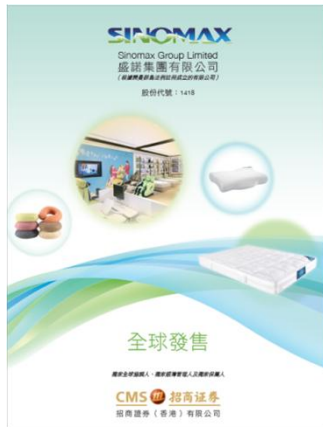
On Time Logistics Holdings Ltd.

It is a growing international freight forwarding service provider in Hong Kong.



Ernest Borel Holdings Ltd.

It is one of the oldest Swiss premium watch makers, established since 1856 in Switzerland and with 158 years of heritage.



Sinomax Group Ltd.

It is a leading marketer, manufacturer and distributor of quality visco-elastic pillows, mattress toppers and mattresses in the U.S., Hong Kong and China.



Guorui Properties Ltd.

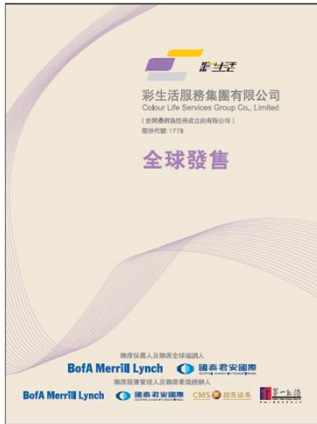
It is a fast growing residential property developer in China with commercial property operations.



Jiashili Group Ltd.

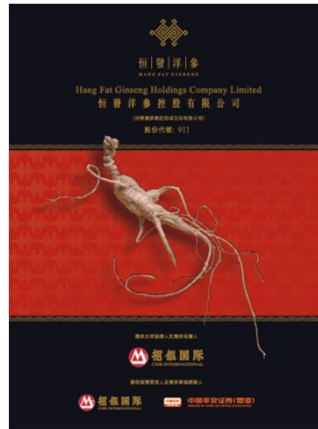
It is a large-scale biscuit manufacturer with a long history and leading position in the biscuit market in the PRC.

Major HK IPOs completed in 2014



Colour Life Services Group Co., Ltd.

It is one of the leading property management companies in the PRC as being named China's Largest Community Services Operator in terms of the number of residential units managed.



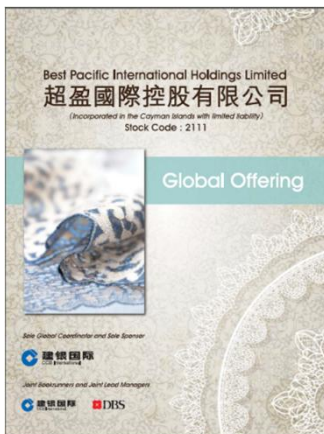
Hang Fat Ginseng Holdings Co. Ltd.

It is primarily engaged in the sourcing and wholesaling of unprocessed American Ginseng and is the largest first-level American Ginseng wholesaler in Hong Kong.



Hengxing Gold Holding Co. Ltd.

It is an emerging gold mining company in China. It owns and operates the Gold Mountain, the largest gold mine in Xinjiang, China.



Best Pacific Int'l Holdings Ltd.

It is one of the few lingerie materials manufacturers in the world that are able to provide one-stop solutions to lingerie brand owners



Medicskin Holdings Ltd.

It is a medical skin care group operating two Medicskin Centres in Hong Kong that primarily focus on the treatment of skin diseases/problems and/or the improvement of appearance of its clients.



L & A International Holdings Ltd.

It designs, procures, manufactures, markets and retails of pure cashmere apparel and other apparel products and accessories.

Major HK IPOs completed in 2014



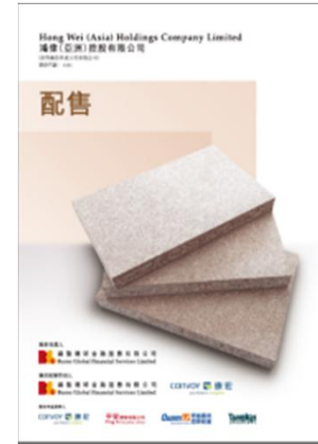
SDM Group Holdings Ltd.

It is the largest dance institution for children in Hong Kong.



Major Holdings Company Ltd.

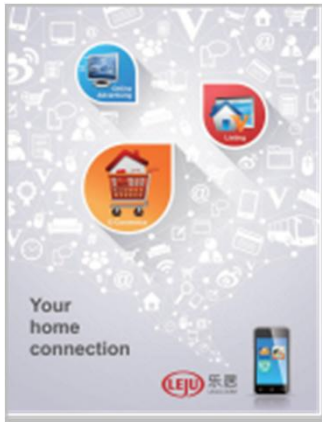
It is a retailer of a wide range of premium wine and spirits products.



Hong Wei (Asia) Holdings Co. Ltd.

It is primarily engaged in the manufacturing and sales of particleboards, which are environmentally friendly and resources saving reconstituted wood-based panels.

U.S. IPOs completed in 2014



Leju Holdings Ltd.

It is a leading O2O, real estate services provider in China.



iKang Healthcare Group, Inc.

It is the largest provider in China's fast growing private preventive healthcare services market.



Sky Solar Holdings, Ltd.

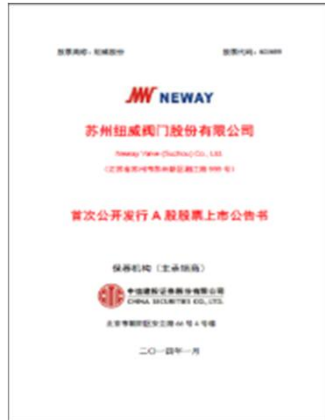
It is a global independent power producer that develops, owns and operates solar parks.



MOMO Inc.

It is a revolutionary mobile-based social networking platform.

A-Share IPO completed in 2014



Neway Valve (Suzhou) Company Ltd.

It is the largest and
world-renowned
industrial valve
manufacturer in
China.

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