

Execute the Deal Successfully

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Deliver the Promised Returns

						Post Merger Integration		
						Transfer Pricing		
Acquisition Fund Set Up	Integrity Due Diligence	Financial Modeling	Capital Raising	Capital Markets	Project Management	Harmonization of Accounting Policies		Turnarounds
Corporate Strategy	Preliminary Due Diligence		Financial Due Diligence	FCPA Review	Coordination of Closing	Impairment Review		Sell Side Advisor
Merger Strategy	Target Evaluation		Tax Due Diligence	SPA Review	Assurance	Working Capital Optimization	IPO (Spin-Off)	Preparation for Sale
Target Identification	Pre-Acquisition Structuring		Commercial Due Diligence	e-Discovery	Completion Statement Review	Purchase Price Allocation	Capital Raising	Vendor Assist
Strategy & Fund Set Up	Target Screening	Structure & Pricing	Transaction Execution		Completion	Monitoring / Implementation	Value Enhancement	Exit
V	V	V			V	V	V	V
Growth Strategy - Organic	Target Candidate Feasibility	Investment Thesis	Deal Value Enhancement/ Acceleration	Functional DD (ODD, ITDD, HRDD, Risk DD)	Target Operating Model Design	Post Deal PMO Support	Synergy Capture e.g. Shared Services	Divestures and Spin-offs
Growth Strategy - Inorganic	Preliminary Valuation		Negotiation (incl. SPA Review)	Valuation Support	Functional Integration Support	Org Design and Talent	Supply Chain Optimisation	Sell Side Transaction Support
Portfolio Strategy Reviews	Initial Deal Structuring / Parameters		Synergy Assessment	e-Discovery	Stakeholder Communication	IT, Systems, Data and Info Integration	Business Model Transformation	Tax Planning Considerations
Target Identification			Competition and Regulatory	Merger Integration Planning	Closing Accounts Review	HR Transformation		