



Renewable Energy & Power
Naturally Resourceful

Our Renewable Energy & Power services



Renewable energy companies nowadays continue to capture the imagination of investors, entrepreneurs and governments as challenges and concerns related to climate change, increasing energy demand, energy security and favourable regulatory policy present themselves. However, while the long-term drivers for renewable energy remain promising, the renewable energy industry is faced with many uncertainties and unknowns that create unique challenges. This is when Deloitte's insights can make all the difference.

At Deloitte, our dedicated specialists provide comprehensive, integrated solutions covering the renewable energy and power sectors. We assist our clients in developing and deploying renewable generation and providing services ranging from strategy to business case development, project structuring, modeling, capital project reviews, supply chain optimisation, risk management, and M&A. Our renewable energy teams also work closely our clients to develop renewable energy policies and review programs.

Why Deloitte?

We offer unrivalled depth, breadth and quality of expertise in the renewable energy and power sectors. We keep pace with industry developments and anticipate both country-specific and global trends. Designed to meet the requirements and unique needs of this rapidly-changing sector, our goal is to provide an unparalleled range of cross-service line expertise, innovation and critical thinking. The strength of our practice lies in our ability to offer clients detailed knowledge of the industry and global reach. The global network of Deloitte member firms houses several hundred professionals focused on the renewable energy sector.

Our clients can benefit from a combination of our local experience in the sector and the global reach offered by our network

Nicos S. Kyriakides, Financial Advisory Services Leader



Our services

Renewable Energy

In the area of Renewable Energy Sources, Deloitte takes a leading role by offering financial advisory, statutory audit as well as tax and VAT planning and compliance services, to companies and organisations developing and/or operating Renewable Energy Projects, including among others the following:

- Wind Farms
- Photovoltaic Parks
- Solar Thermal Power Plants
- Biomass / Biogas Plants
- Hydroelectric Power Plants

Power

In the area of Power we help our clients across generation, transmission and distribution channels anticipate and respond to an increasingly challenging market environment and the resulting business opportunities it presents. We offer an unparalleled range of services, innovation and critical thinking.

More specifically, we aim to support our clients by providing tailored services during all phases of a project's life cycle, starting from the planning and licencing stage to the financing, construction and operation stages.

Planning and Licensing Phase

During the licensing phase we offer the following services:

- Preparation of financial projections for the initial evaluation of the project by the project promoters and performance of sensitivity analysis on the key project parameters
- Preparation of business plans and feasibility studies for submission to the competent authorities
- Assistance in the compilation and administration of the application package to be submitted to the competent authorities, coordination with other members of the project team such as technical advisors, lawyers, etc., and provision of continuous support throughout the evaluation process
- Assessment of the eligibility of project under European or local funding programmes and guidance and support through the preparation of the application package and its submission to the relevant authorities
- Assistance and support during your discussions, meetings and presentations to the regulatory authorities in relation to the project.

Financing Phase

During the financing phase of the project we provide the following services:

- Propose an efficient and effective financing structure, taking into account the characteristics of the project and market conditions
- Preparation of information memoranda, teasers and presentations that may be submitted to potential equity investors and debt financiers who will express an interest to participate in or to finance the project
- Assistance during your negotiations with equity investors and debt financiers, to obtain the required capital to fund the capital expenditure and the working capital requirements of the project

- Propose an efficient and tax effective corporate structure (including VAT planning), aiming to optimise the tax aspects of the operation of the project as well as on subsequent sale or listing of the shares of the project company
- Act as a nominated advisor in connection with the admission of the project to the Emerging Companies Market (ECM) in Cyprus or a financial advisor for listing on a recognised stock exchange in Cyprus and/or abroad in order to secure financing for the project
- Advise you in structuring the sale and purchase agreement in an effective manner and provide step-by-step support in your final negotiations towards reaching financial close with equity investors and debt financiers.

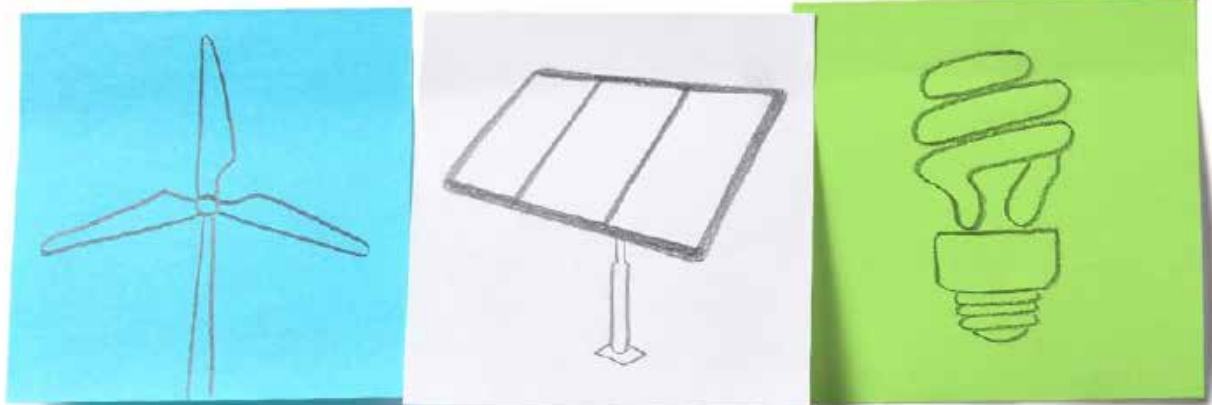
Construction and Operation Phase

During the construction and operation phase of the project we offer the following services:

- Assistance with the financial management of the project
- Preparation of specialised reports including budgeting, variance analysis and sensitivity reports required by different stakeholders such as debt providers, shareholders or regulatory authorities
- Provision of statutory audit services
- Provision of statutory tax and VAT compliance services, as well as assistance in pursuing further tax planning opportunities
- Provision of accounting and payroll services.







Contacts

If you have any queries about our services, or you would like to discuss other matters then please do not hesitate to get in touch.



Nicos S. Kyriakides

Financial Advisory Services Leader
Partner in Charge of Limassol Office
Tel.: + 357 25 868601
E-mail: nkyriakides@deloitte.com



George Martides

Partner, Financial Advisory Services
Tel.: + 357 25 868604
Email: gmartides@deloitte.com



Nicholas Ayiomamitis

Director, Financial Advisory Services
Tel.: + 357 25 868622
E-mail: nayiomamitis@deloitte.com

Our Offices

Nicosia

24 Spyrou Kyprianou Avenue
CY-1075 Nicosia, Cyprus
P.O.Box 21675
CY-1512 Nicosia, Cyprus

Tel.: + 357 22360300
Fax: + 357 22360400
E-mail: infonicosia@deloitte.com

Limassol

Maximos Plaza, Tower 1, 3rd floor
213 Arch. Makariou III Avenue
CY-3030 Limassol, Cyprus
P.O.Box 58466
CY-3734 Limassol, Cyprus

Tel.: + 357 25868686
Fax: + 357 25868600
E-mail: infolimassol@deloitte.com

Larnaca

Patroclus Tower, 4th floor
41-43 Spyrou Kyprianou Avenue
CY-6051 Larnaca, Cyprus
P.O.Box 40772
CY-6307 Larnaca, Cyprus

Tel.:+ 357 24819494
Fax:+ 357 24661222
E-mail: infolarnaca@deloitte.com

<http://www.deloitte.com/cy>



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