Deloitte Real Index Q1 2018

Actual prices of apartments sold in the CR

Czech Republic Real Index
+4.5 %
CZK 56,200 per sq m

Czech Republic Real Index represents the change in the average price percentage denoting the apartments sold in the regional capitals compared to the previous period (Q4 2017).

Price per sq m in the reviewed quarter for the sales completed in the regionals capitals.

The data concerns the sales of apartments incorporated in the land registry in the form of purchase contracts.

* Average for the towns of Benešov, Beroun, Kladno and Mladá Boleslav and the districts of Prague-East and Prague-West.

Development of the actual apartment sales prices index in Prague and regional capitals

Realised sales price
Average realised sales price for the whole of 2014 = 100 %
All the prices include VAT.
Average price, aggregate transaction volume and the number of sales in the reviewed period Q1 2018 per segment in Prague and regional capitals

**Development projects**
- CZK 68,200 per sq m (first sales 67,952 per sq m, re-sales 50,765 per sq m)
  - CZK 13.4 billion
  - 2,602 sales (of which 2,001 first sales)

**Brick houses**
- CZK 54,700 per sq m
  - CZK 5.3 billion
  - 1,551 sales

**Prefab. apartment buildings**
- CZK 42,800 per sq m
  - CZK 5.2 billion
  - 2,178 sales

**Structure of the apartment sales volume in Q1 2018**

<table>
<thead>
<tr>
<th>Segment</th>
<th>Price per sq m</th>
<th>2017 Q4</th>
<th>2018 Q1</th>
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<tbody>
<tr>
<td><strong>Development projects</strong></td>
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<td>(first sales 83,500 per sq m, re-sales 81,700 per sq m)</td>
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<td><strong>Brick houses</strong></td>
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**Prague Real Index**

**+8.1%**
- CZK 76,500 per sq m

**PRAGUE REAL INDEX**
represents the change in the average price percentage denoting the apartments sold compared to the previous period (Q4 2017).

Price per sq m in the reviewed quarter for the sales completed.

The data concerns the sales of apartments incorporated in the land registry in the form of purchase contracts.

Average price, aggregate transaction volume and the number of sales in the reviewed period Q1 2018 per segment in Prague

**Development projects**
- CZK 83,100 per sq m
  - (first sales 83,500 per sq m, re-sales 50,765 per sq m)
  - CZK 10.0 billion
  - 1,484 sales
  - (of which 1,151 first sales)

**Brick houses**
- CZK 78,300 per sq m
  - CZK 3.3 billion
  - 675 sales

**Prefab. apartment buildings**
- CZK 61,100 per sq m
  - CZK 2.6 billion
  - 756 sales

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