



One man's trash is another man's treasure

In the manufacturing process different material inputs are used for the production of end-products. Some of these materials inputs, on completion of the end product, then become waste.

However, there is a way for this waste to be re-categorized as a "by-product". This means that the producer does not have to pay for waste-disposal, but can sell, or give away, the by-products. Waste, on the other hand, has to be disposed of appropriately and requires waste-disposal to be paid for.

For producers who re-categorize their waste into by-products there are two main advantages:

1. There are significant cost-savings possible through not having to pay for waste-disposal.
2. The environmental impact of your company activities is minimalized.

Further, it may even be possible to find new uses for by-products allowing them to be sold on and thus turned into a revenue stream. The opportunities presented by having such by-products also allow the development of new synergies with potential business partners. Deloitte, thanks to its vast network of clients, is able to even assist in the liaison of producers with potential buyers of their by-products.

How can Deloitte Legal help?

At Deloitte Legal we have a highly-specialized team of **Environmental Lawyers**, unique on the European market. Due to our extensive experience in Waste Law, we have helped many of the leading international and local firms.

With a **By-product Analysis** we can help management understand the wide range of potential by-products that their waste could be re-categorized into.

Still, however, it is worth keeping in mind that there can then be new regulatory requirements imposed on these by-products when they are put on the market. The Environmental Lawyers at Deloitte Legal can quickly facilitate compliance with such regulatory requirements, removing any obstacles and risks.

One man's trash can indeed become another man's treasure.



Next step:

For a consultation regarding a **By-product Analysis**, feel free to contact us.

Contact:



Filip Hlousek
Senior Associate
+420 728 334 225
fhlousek@deloittece.com



John James McVeigh
Central Europe BD Manager
+420 778 735 005
jomcveigh@deloittece.com