Supplier Risk Management

We have a comprehensive suite of analytical and “boots-on-the-ground” capabilities to identify and manage suppliers’ delivery issues and quality problems.

Supplier operational risks emerge at every step of the value chain. By creating a holistic, data-driven supplier operational risk segmentation, we are able to uncover issues sooner. However, once the issue appears we perform evaluation and monitor the supplier more effectively, using on-site assessments. We can directly control the supplier and thus decrease the risks linked to delayed production or poor product quality. Last but not least we evaluate contractual risks and adhering to contractual terms with focus on savings or transferring of possible financial damages.

Late delivery, low quality and quantity are the main problems that occur. We solve these problems for our clients.

We ensure that business partners deliver on their obligations. We assess contractual terms and rights to identify potential savings and to share possible financial risks or damages with suppliers.

We have a global network with knowledge of the local language and culture. We are able to help clients around Central and Eastern Europe.

What are the Benefits?

- **Earlier Issue Identification**
  Potential supply disruptions are identified early and mitigated before they happen.

- **Faster Issue Resolution**
  Contingency plans are put in place for high-risk groups, enabling faster response times.

- **Fewer Assembly Line Disruptions**
  Supplier operational issues are identified and addressed before they become large problems.

- **Increased transparency**
  You will be assured that shared information about production plans, corrective actions, etc. correspond to the reality.
What are the typical issues in supplier risk management?

- Contracts containing complex and complicated agreements
- Inability to meet required volumes
- Insufficient project management by supplier
- Lack of information related to supplier financial distress
- Quality issues linked to operations
- Sharing no / incorrect information
- Increase in demand for existing supply capacity
- Limited capacity to assess and manage suppliers
- Lack of transparency

Our Approach

We have a proven approach to perform a risk analysis and solve issues with your suppliers. We have established a 3 phase approach to mitigate the risks.

1. Risk analysis & Data analytics
   - Risk analysis of your suppliers and identification of potential problems
   - 2+ weeks

2. Full review & Risk mitigation strategy
   - Supplier inspection & performance development
   - Final report
   - 4 – 6 weeks

3. Implementation & problem solution
   - Project management & problem resolution support
   - 2+ months

What you get?

1. Risk analysis & Problem identification
   - Evaluation of contract risk & compliance
   - Suppliers portfolio risk matrix
   - Analysis of supplier based on public information and internal data

2. Full review & Risk mitigation strategy
   - Operational review
   - Delivery status tracking report
   - Technical & quality issues overview
   - High level recovery plan to reduce risks

3. Implementation & Problem solution
   - Detailed action plan for identified countermeasures
   - Implementation of detailed action plan
   - Project management support

Contact Persons:

- Milan Kulhanek
  Partner
  mluhanek@deloittece.com
  +420 737 264 130

- Lukas Jilek
  Senior Manager
  ljilek@deloittece.com
  +420 602 333 751

- Jiri Pavlik
  Senior Manager
  jipavlik@deloittece.com
  +420 603 526 382

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