



Working capital optimization with AI and Advanced Analytics – fast, precise and remote

Securing cash flow through targeted optimization of working capital:

When volatility and uncertainty strike, management's top priority is to secure cash flow – and working capital plays a vital role in that process. Short-term measures to reduce cash outflows are just one tool. By optimizing their supply chain and financial workflows, today's companies have a unique opportunity to gain lasting competitive advantage.

Thanks to our data-driven approach, we can identify and quantify even the most buried cash reserves in your company quickly and precisely. Instead of spending weeks and months collecting data, modeling processes and conducting interviews, our approach focuses on what really counts: concrete measures and how to execute them. Our AI-based Software Trufa, the SAP-Analytics Cloud and our process mining platform by the Deloitte Center for Process Bionics are key to this data-driven approach, which has achieved success for more than 50 companies across a wide range of industries.

Typical quick wins in the first four weeks:

- Stopping early payments
- Preventing unnecessary current spend
- Identifying and reducing surplus stock, including order cancellation
- Optimizing payment terms and payment processes

Medium-term and strategic measures:

- Optimizing supply chain (accuracy) and financial processes
- Spend analysis and management
- Optimizing accounts receivable management
- Harmonizing production and logistics
- Optimizing the billing process

Our remote approach:

- 1. Remote data load and data analysis**
Secure data connection and storage is standard practice at Deloitte!
(duration: 1–2 weeks)
- 2. Automated identification and evaluation of short and mid-term optimization potentials, incl. root-causes**
(duration: 2 weeks)
- 3. Virtual war rooms & implementation plans**
(duration: 1 week)

Our team of experts is standing by to help you rise to the current challenge.



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