


Cybersecurity@Scale IoT and Healthcare Cybersecurity Services

A smart, affordable way to strengthen cybersecurity for your medical devices

In the medical device market, growing security concerns add to the challenges of complex medical ecosystems and a stricter regulatory framework. Having better cybersecurity infrastructure reduces business risk and opens the door to additional services as

well as use cases. Deloitte is here to support you on your journey. We provide all of the resources and tools you need to strengthen your cybersecurity infrastructure and keep up with the threats of tomorrow. 

Today's healthcare market

The demand for smart, connected medical devices is growing in modern healthcare, with new product launches often featuring connectivity to the internet, hospital networks and/or other medical devices. There are a host of new use cases emerging around sharing patient or machine data, while central data storage has opened a window of opportunity for healthcare professionals with new services and new treatments.

Unfortunately, these same features also introduce risk. Medical devices, like other computer systems, can be vulnerable to security breaches, potentially impacting the safety and effectiveness of the underlying device.

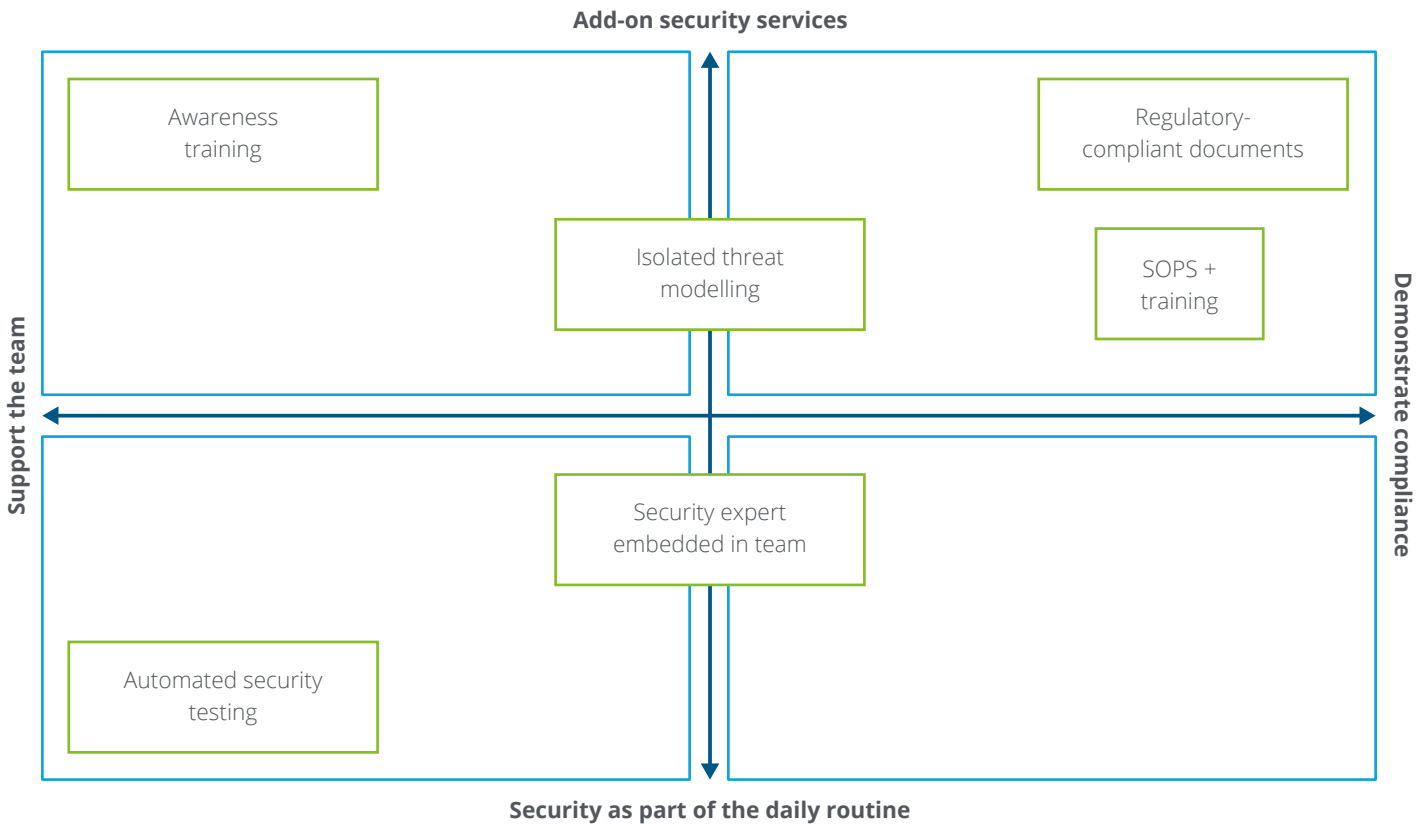
How to strengthen cybersecurity

Over the past few years, we have heard many media reports about hospitals being hacked – with malicious actors targeting the IT infrastructure – but also about medical devices being vulnerable to attack. Regulatory bodies worldwide have responded to these risks by issuing new, stricter and more detailed regulations along with better enforcement of the rules. Hospitals have identified their cybersecurity needs and started adding security specifications to tenders and purchase orders. We have also seen engineers make cybersecurity a key part of the product development process.

Now it is up to medical device manufacturers to find their sweet spot between meeting the bare regulatory minimum and

adopting a high-end, integrated approach to cybersecurity. They need to decide whether to focus on adding cybersecurity-related compliance tasks to existing product development lifecycles or to move to a new, state-of-the-art, more automated approach designed to appeal not only to regulators but also to their own engineers. In the end, the choice facing senior management is whether to pursue the regulatory route on its own or strengthen their engineering teams with modern security development practices and tools as well.

Fig. 1 – Map of exemplary services

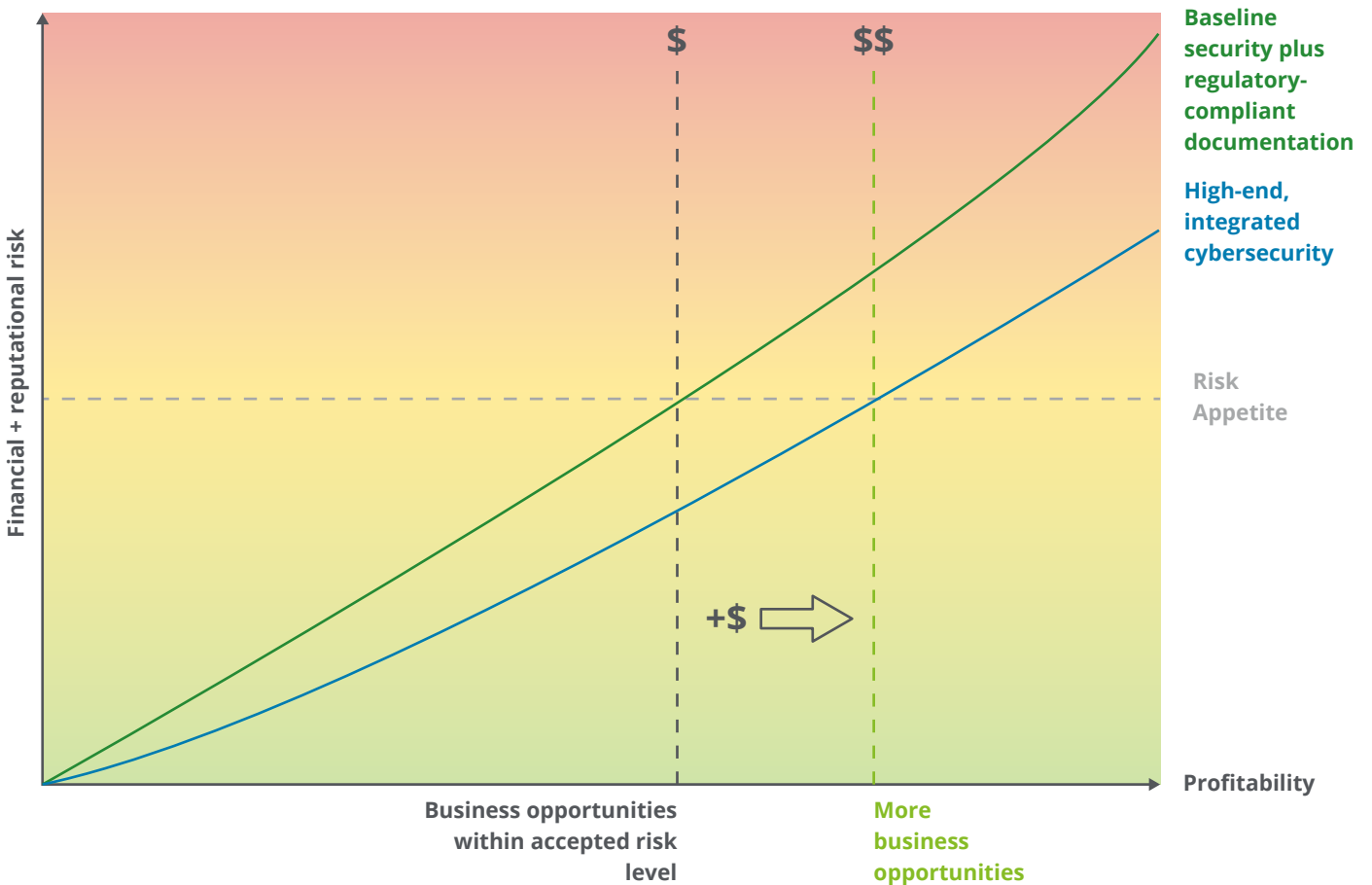


Why more cybersecurity pays off

Meeting the pure regulatory minimum may sound attractive at first. After all, it allows for low-cost outsourcing (e.g., to “pentest factories”), helps you better manage the cybersecurity talent shortage on the German market and can simply be added to existing development lifecycles. Plus, you can still guarantee secure development and sufficient documentation.

If you opt for a high-end integrated security focus instead, your cybersecurity processes will be seamlessly integrated into the product development process, your engineers will benefit from more security guidance and your security-related tasks will be automated. As a result, the PDLC becomes a lot more agile, the overall medical ecosystem has better connectivity and your business is fit for the future.

Fig. 2 – Business benefit of sound cybersecurity



How to implement high-end security at scale

Deloitte offers a large variety of both on-site and near-shore services in cybersecurity. While you can obtain some of these services as isolated add-ons (including the formal documentation required by your Quality Management System), we also offer an end-to-end Security Advisory Service that guides your engineering teams from the very beginning of product development through the maintenance phase. Our security advisors oversee the entire development process, taking on threat modelling and other critical tasks as well

as acting as a sparring partner for your project manager, requirements engineer or test manager. For co-located teams, we can offer this either as an on-site or as a semi-virtual service.

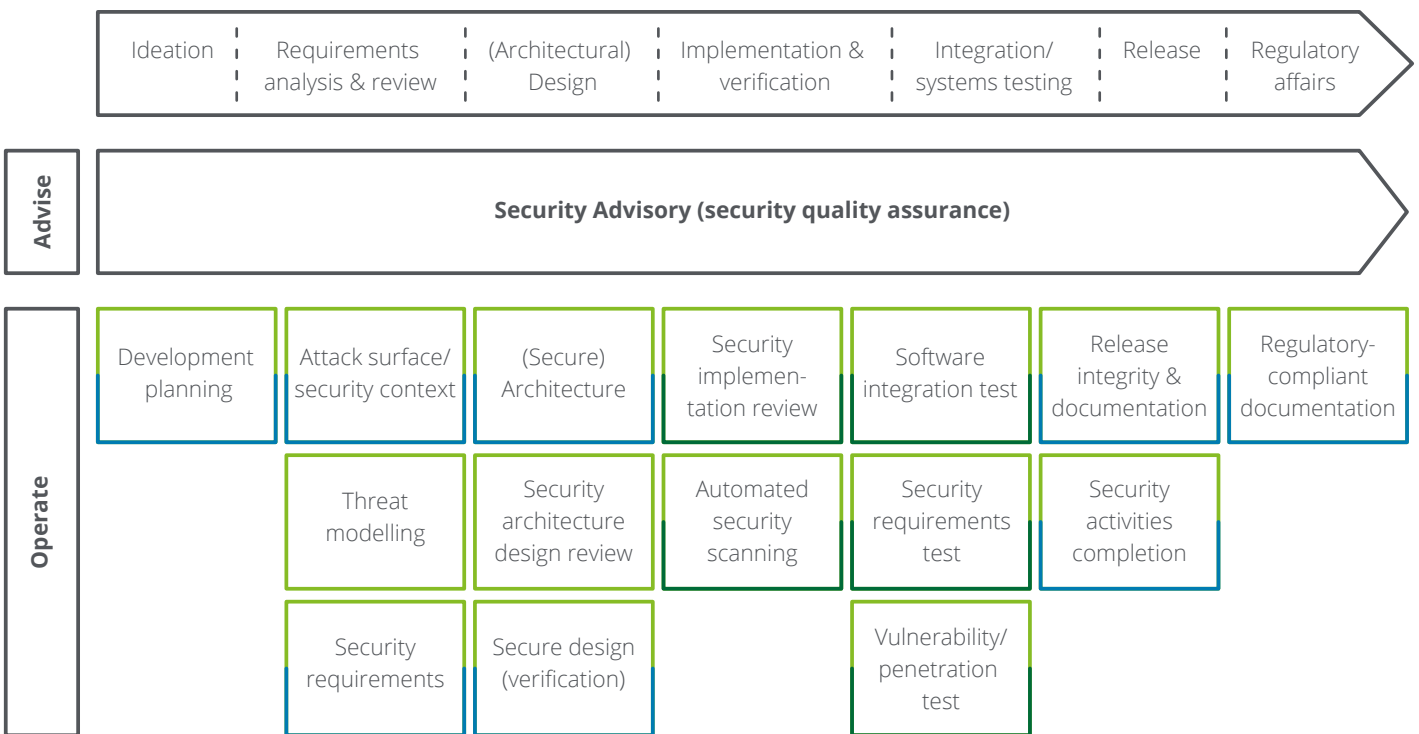
The diagram below provides an example of how our on-site security advisors share responsibility with the engineering teams from Deloitte's Cybersecurity Centers and your engineers and cybersecurity experts.

This solution leverages Deloitte's expertise to address any knowledge gaps as well as the high scalable services at our near-shore

service centers. You may opt for a straightforward regulatory baseline designed to get your medical device ready for market launch, or we can provide the support you need to achieve state-of-the-art, integrated cybersecurity for your development processes, tools and the product itself.

Whatever you decide, we will adapt to your strategy and deliver the high-end security services you need for your medical devices or healthcare applications. Get in touch with us to find out more.

Fig. 3 - Exemplary cybersecurity services along the life cycle



- Performed by Deloitte Security Advisor on request
- We recommend keeping this in-house with the client engineering team
- Performed by the Deloitte Security Center as a near-shore service or by the client

Contacts



Ingo Dassow

Partner
Global Automotive Cyber Lead
Tel: +49 30 2546 8451
idassow@deloitte.de



Carsten Heil

Director
Risk Advisory
Tel: +49 69 75695 7339
cheil@deloitte.de

More information about Engineering Excellence can be found here:

<https://www2.deloitte.com/de/de/pages/risk/articles/engineering-excellence-medtech.html>



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