



Deloitte.



Fulfill your future of possible

Coupled with the unparalleled power, flexibility, and security of Google Cloud, Deloitte can help you solve for dynamic new opportunities, quickly navigate challenges, align your goals with real results, and provide industry-specific solutions and experiences to unlock competitive advantage every step of the way.

As a premier partner of Google Cloud and the Global Services Partner of the Year for three consecutive years, Deloitte helps you realize your possible fast—and at scale—no matter where you are on your cloud journey. That means extended presence at the drop of a dime, agile capacity that can anticipate and react to business change quickly, and a future-proof legacy just waiting to be fulfilled.

Our capabilities and thorough understanding of your requirements can help drive real business outcomes from the powerful technology built into Google Cloud, which offers future-ready infrastructure; security at scale; hybrid and multi-cloud solutions; serverless, fully managed computing; and powerful analytics, AI, and machine learning capabilities—the tools you need to power your digital transformation.

RELENTLESS FOCUS ON YOUR BUSINESS

Google Cloud combines a globally-scaled footprint with a constantly expanding suite of core cloud assets. But in order to seize the transformative potential in those tools, you need a relentless focus on your strategic goals, industry context, and operational realities, all with an experienced eye. Deloitte's Google Cloud practice helps you:



Grow and innovate

The paradox of global scale is that large organizations often struggle to keep pace with new opportunities for growth and innovation. We focus on understanding your industry, operating model, regulatory environment, and culture to help you accelerate along the path to market disruption.



Reduce risk and cost

Cloud can help generate cost savings, cost avoidance, and business opportunities. It can also introduce potential new financial models, service monitoring requirements, and security and compliance considerations. We focus our know-how and experience on helping you navigate both the opportunity and risk in your move to cloud.



Optimize operations and stability

We focus on holistic cloud transformation through both business and technology lenses, propelling your future forward with Google's disruptive technology and our leading capabilities in: business strategy, technology product management, agile and security-focused DevOps services, and human capital and change management.



Deloitte's reputation for enterprise transformation makes them an ideal teammate for us as we expand our cloud into new industries and with the world's biggest customers.

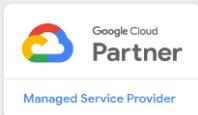
- Thomas Kurian, CEO, Google Cloud

RECOGNIZED FOR OUR COMMITMENT TO YOU



Three-time Global Services Partner of the Year

Deloitte has been recognized as Google Cloud's Global Services Partner of the Year in 2017, 2018 and 2019—a testament to our ability to provide exceptional service and help our global customers succeed by innovating, building, and delivering the right Google Cloud solutions.



Managed Services Provider

Recognized as a Google Cloud Managed Services Provider (MSP), Deloitte shows deep cloud solution development and delivery experience through our dedicated global and certified resources. Our business insight, coupled with turnkey, on-demand cloud management offerings, help shape the future of Google Cloud.



"The Leader in Magic Quadrant for Public Cloud Infrastructure Professional & Managed Services, 2020"

- Gartner¹



"The undisputed worldwide leader in Industry Cloud Professional Services"

- IDC²

UNLOCK YOUR COMPETITIVE ADVANTAGE

Deloitte helps you solve for opportunities across:



Infrastructure Modernization

With the right cloud solution, organizations can modernize and consolidate IT infrastructure, improve agility, and transform business operations—enabling you to run more affordably and with greater scalability. As a Kubernetes Certified Service Provider, we couple our services and automated tools with Google Cloud's serverless, microservices, and container solutions to help you go beyond traditional lift-and-shift implementation to execute on next-generation architectures.



Application Modernization

Deloitte's deep functional knowledge of client businesses and products, combined with our experience of Google Cloud's range of flexible and secure services, can help you plan and deploy a uniform hybrid or multi-cloud environment. We offer application modernization, cloud-native development, and enterprise application management that supports, accelerates, and scales your business innovation.



SAP on Google Cloud

Deloitte and Google Cloud provide the people, tools, and experience to help companies reimagine what it means to be a responsive Kinetic Enterprise™. By leveraging a clean core, intelligent capabilities, and an inclusive technology ecosystem, we help you address continuous disruption to innovate and move at the pace of change with SAP on Google Cloud. Together, our integrated offerings and pre-configured solutions support your cloud journey from strategy to implementation to operations to activate a Kinetic Enterprise that is built to evolve.



Smart Analytics and AI

Recognized as a global leader in business analytics and strategy, Deloitte can help you unlock real-time insights that empower your decision-making and accelerate innovation. We harness Google Cloud's array of advanced data analytics and machine learning tools to enhance your applications' predictive insights while helping eliminate constraints of scale, performance, and cost.



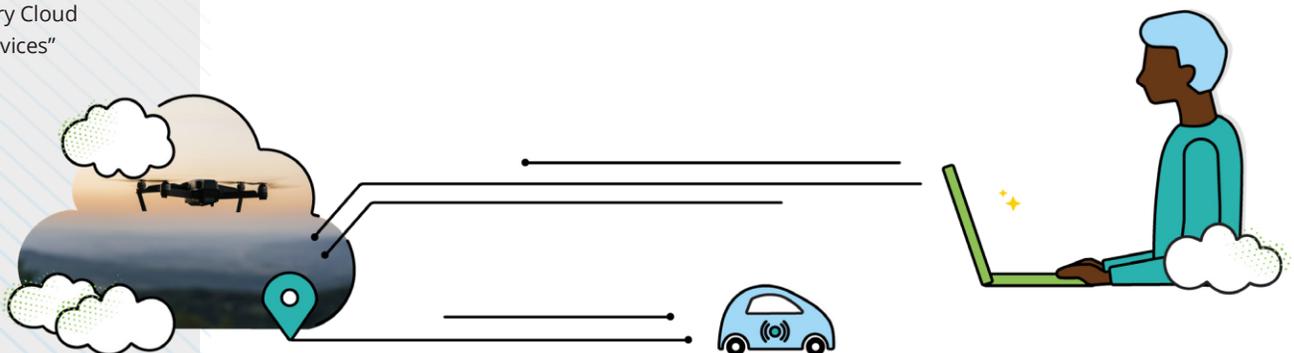
Security

Moving to cloud requires an integrated approach to security and privacy that covers the core platform, applications, enterprise, and operations. Coupled with Google Cloud's security solutions, Deloitte leverages decades of experience to provide end-to-end cloud security solutions to support large scale digital transformation journeys, SOC modernization efforts, and implementation of zero trust security models to help organizations protect their data, users, and applications.



Productivity and Collaboration

Cloud fundamentally changes the way work is done, who does it, and what tools and processes are necessary for success. Deloitte's Cloud Workforce and Operating Model Transformation services meld Google Cloud technologies with human capital to help achieve greater business value. Together, we define the right operating model and integrate it with your workforce strategy to help you move to Google Cloud so you can work faster, smarter, and more collaboratively.



GOOGLE CLOUD SPECIALIZATIONS

A Google Cloud Specialization indicates the strongest signal of proficiency and experience with Google Cloud. Deloitte has been awarded with six Specializations for demonstrating industry leading competencies to help clients:



Make the journey to cloud easier



Put data to work with Google Cloud's integrated big data products



Move to Google Cloud's secure infrastructure



Speed up and scale sophisticated machine learning models



Make data-driven decisions that make an impact

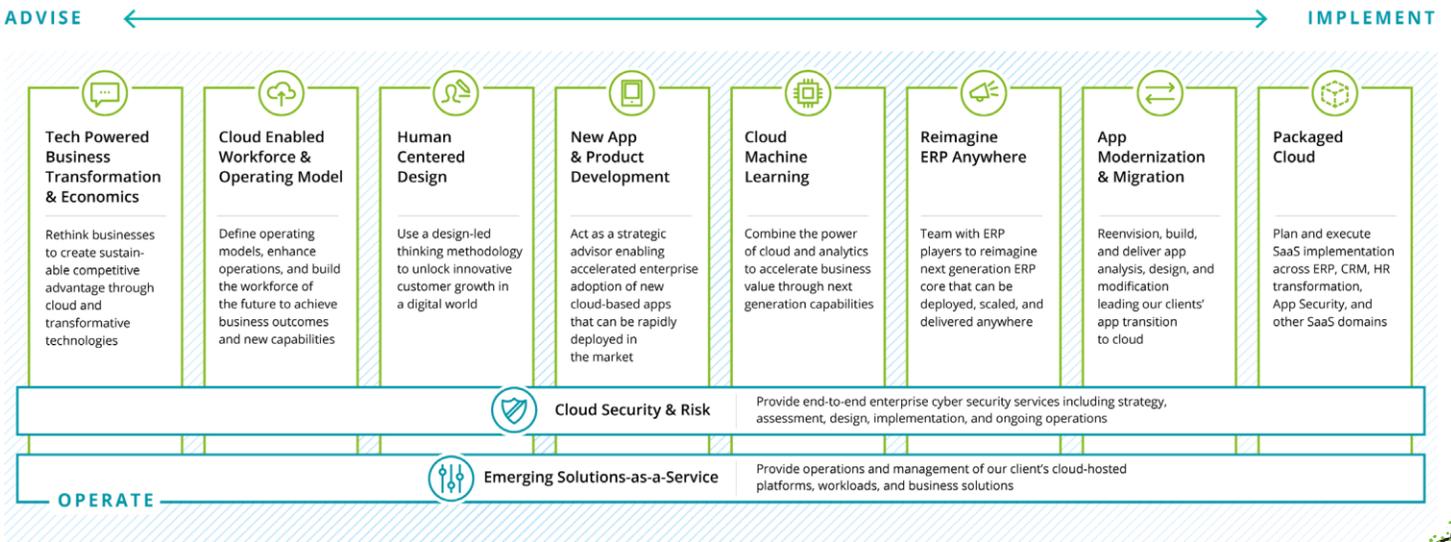


Keep your organization (and reputation) safe

AMPLIFY VALUE ACROSS YOUR CLOUD JOURNEY

Turn the status quo of today into market-leading innovations for tomorrow. Deloitte's cloud-enabled integrated offerings and business innovation expertise help you fulfill your future of possible.

Deloitte's cloud-enabled integrated offerings



Let's talk

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1. Source: Gartner, Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide, Craig Lowery, To Chee Eng, Scot MacLellan, Ross Winsler, Brandon Medford, 4 May, 2020
2. Source: IDC MarketScape: Worldwide Industry Cloud Professional Services 2019 Vendor Assessment by Zachary Rabel, July 2019, IDC #US44483719

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