



**Tax Risk and  
Opportunity Manager**

Work smarter, faster and  
innovatively and reduce risks

# Why TROM and Deloitte?

In an increasingly demanding global environment focusing on taxes and duties, businesses often want to work smarter and faster in relation to tax risks – and your company is probably no exception. The desire is to work more efficiently in tax and finance departments and across the organisation in order to reduce tax risks and jointly create more innovation, security and growth. Accordingly, the use of a tool may be a solution for you.

The way companies and authorities do business has changed forever and this is probably also the case for you and the company. The development of technology has changed former perception and created new opportunities. Increased regulation of taxes and duties implies that businesses must act with significant flexibility.

“Danish companies are highly focused on digitalisation and believe that this will transform their companies within a short period of time, but many lack the tools to get started”.

## Report from Monitor Deloitte

Many companies work with compliance, tax risks and controls, however, this does not mean that all companies do this optimally. Many times, finding the right tool to support the tasks feels like navigating in a jungle. Some companies may even choose not to use a tool, but in these cases, they miss out on the benefits of automation.

Some systems are designed to solve very specific problems and some are built for one particular purpose.

**Therefore, it is often the system that defines what is actually automated rather than your challenges and tasks that define the system.**

This means that some companies end up with “risk gaps” and lack of transparency across the organisation.

## What do you dream about streamlining?



## 360 degree focus dialogue!

We create a dialogue on the automation focusing on your entire business.

- As part of the start-up phase of TROM, we create a dialogue focusing on active sparring on opportunities for automation that you may not have considered.
- We contribute to a dialogue inspiring you and your business to think of areas that may be automated and developed and make the business grow.
- We place focus on your individual needs and advise you on how to benefit the most from automation.



You will be better able to manage a mass of governance, risk and compliance challenges in dynamic markets and regulatory environments, both close to headquarters and around the world.

At Deloitte, we have dealt with this by applying the TROM tool through which we define yours and the company’s needs and evaluate areas that may be automated.

By increasing the focus on the opportunities offered through automation, you and the company gain a substantial and strong competitive parameter through intelligent and smart management of the business procedures of the company.

**TROM creates value for you and the company**

The TROM tool helps you embedding tax risks, controls and other tasks in the processes of the company – e.g. an adjusted organisational set-up, new markets and jurisdictions at which the company operates. TROM is a tool supporting an annual process for risk management and controls.

TROM may be contributory to gradually strengthening the company’s endurance and readiness in relation to reduction or risks across the entire organisation. Accordingly, TROM contributes to increased transparency and value creation for the company.

As the company grows and develops, the use of the TROM tool may increase as well.

# Easy start-up – Road map for starting up TROM

	360 degree dialogue	Structure workshop	Design	Implementation of work flow	Training
Activities	<ul style="list-style-type: none"> <li>Dialogue and active sparring on opportunities for automation</li> <li>Which areas should be automated?</li> <li>Where can the most significant benefit be obtained?</li> <li>Mapping of special areas of concern</li> </ul>	<ul style="list-style-type: none"> <li>Review and preparation of system set-up</li> <li>Mapping of requirements for access control</li> <li>Mapping of requirements for supervision and follow-up</li> </ul>	<ul style="list-style-type: none"> <li>Creation and customisation of templates for tasks / controls</li> <li>Set-up of dashboard / statistics</li> <li>Set-up of roles and access rights</li> </ul>	<ul style="list-style-type: none"> <li>Data upload (e.g. a control matrix, monthly checklist, etc.)</li> <li>Implementation of solution (perhaps TROM set-up on intranet)</li> <li>Completion of tasks / controls in TROM</li> </ul>	<ul style="list-style-type: none"> <li>End-user training</li> <li>Super-user training</li> </ul>
Deliveries	<ul style="list-style-type: none"> <li>Summary of tasks to be automated</li> </ul>	<ul style="list-style-type: none"> <li>Design and process specifications</li> </ul>	<ul style="list-style-type: none"> <li>Customised TROM solution</li> <li>Dashboards</li> </ul>	<ul style="list-style-type: none"> <li>Control system ready for use</li> <li>FAQ</li> </ul>	<ul style="list-style-type: none"> <li>User training</li> <li>Perhaps (“train the trainer” sessions)</li> <li>User manual</li> </ul>
Your involvement	<ul style="list-style-type: none"> <li>Participation in workshop(s)</li> </ul>	<ul style="list-style-type: none"> <li>Participation in workshop(s)</li> </ul>	<ul style="list-style-type: none"> <li>Review, changes / adjustments and test</li> </ul>	<ul style="list-style-type: none"> <li>Find / prepare data to be uploaded (Deloitte may assist if needed)</li> </ul>	<ul style="list-style-type: none"> <li>Participation in training sessions</li> </ul>

## We have broad experience within automation and can see things from your angle

- We have practical experience in setting up and customising TROM to many types of businesses and industries
- We advise on an efficient set-up facilitating the integration of TROM in your and the company’s daily routines
- TROM ensures an efficient and transparent workflow
- TROM requires minimum training, everybody can join
- TROM requires a safe space for exchange of data, reduces exchange of emails and shared drives



# Want to know more?



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