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Presentation & Agenda

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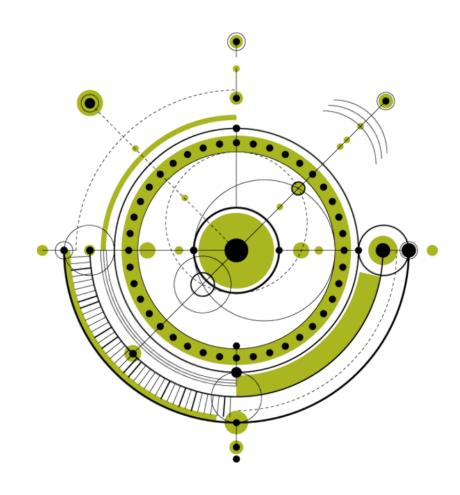
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Agenda

- 1. Justice Location Strengthening Act
- 2. Fourth Bureaucracy Relief Act BEG IV
- 3. Corporate Sustainability Reporting Directive CSRD
- 4. Developments in the area of employee participation in the SE
- 5. Overview of other selected topics
- 6. Economic Outlook 25: Navigating Uncertainty
- 7. Q&A
- 8. Fundraising campaign





Justice Location Strengthening Act

Overview

Key data

- Law promulgated on October 7, 2024
- Entry into force on April 1, 2025
- Act aims to increase the attractiveness of ordinary jurisdiction in Germany for large and, in particular, international commercial disputes
- Adaptation to the business needs of the disputing parties through conceptual similarity to the principles of arbitration proceedings

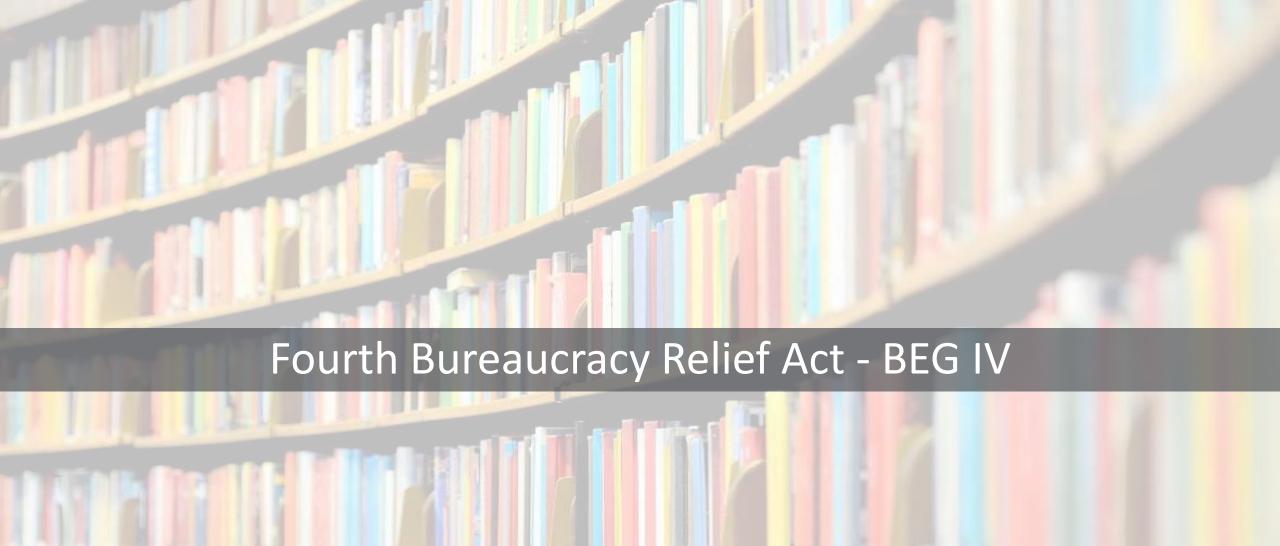


Commercial Courts

- Possibility for the federal states (Bundesländer) to set up "Commercial Courts" at the higher regional courts (Oberlandesgerichte)
- A maximum of one Commercial Court per federal state
- Possibility of limiting functional competence (e.g. Commercial Court only for M&A disputes)
- Jurisdiction starting from an amount in dispute of EUR 500,000.00
- Possibility of setting up "Commercial Chambers" as specialized first instance courts at selected regional courts (Landgerichte)

Adjustments with regard to the process

- Language of proceedings before the Commercial Courts can be English provided that both parties agreed to it
- Facilitates use of English documents and hearing of foreign witnesses
- Commercial Courts have jurisdiction as first instance; the only legal remedy is an appeal to the Federal Court of Justice (BGH), therefore simplifying the appeal process
- Protection of trade secrets in proceedings; similarity to the Trade Secrets Protection Act
- further changes to procedural law similar to the practices of arbitration



Fourth Bureaucracy Relief Act - BEG IV

Overview

Key data

- Law promulgated on October 29, 2024
- Entry into force in large parts on January 1, 2025
- Act aims to reduce paper consumption in business by switching to digital alternatives and shortening retention periods for certain documents
- An indirect consequence of the new regulations are numerous simplifications for companies (i.a. company law, labor law, tax law)
- BEG I to III also contained procedural simplifications & digitization steps



Digitization

- Electronic notification of tax assessments by making them available for retrieval
- Text form for certain notifications from stock corporations
- Text form for voting by circulation at the GmbH
- Text form for evidence of employment contracts in accordance with the Evidence Act (Nachweisgesetz)
- Text form for numerous labor law processes
- Further formal simplifications in other areas (e.g. tenancy law)

General facilitations

- Shortened retention obligations for accounting documents from ten to eight years
- With regard to remuneration-related resolutions for listed stock corporations, publication on the internet will be sufficient
- Central power of attorney database for tax consultants
- Forced auction of a GmbH share in the forfeiture proceedings can now be carried out by a notary





Corporate Sustainability Reporting Directive - CSRD

Overview

Key data

- EU Directive of January 5, 2023 with implementation deadline of July 6, 2024
- Not yet implemented in Germany (expected in 2025)
- Directive is part of the Green Deal and is intended to close and supplement existing gaps in non-financial reporting
- Scope of the directive is reporting on ESG (environmental, social, governance)
- Reporting obligation is significantly expanded and now addresses more companies
- Gradual introduction from 2024 to 2028



Content of the reporting

- The scope and content of reporting are determined in accordance with the European Sustainability Reporting Standards (ESRS)
- ESRS divides reporting topics into ten sub-areas (E1, E2, E3, E4, E5, S1, S2, S3, S4, G1)
- Reporting after conducting a materiality analysis to determine which topic standards are relevant for the report
- The overall aim is to provide outsiders with a clear picture of the impact of the companies on the aforementioned topics
- Part of the management report

Addressees of the reporting obligations

- Size determined in accordance with accounting law
- Public interest entities (PIE) with more than 500 employees (financial years from January 1, 2024)
- Other large companies (financial years from January 1, 2025)
- Capital market-oriented SMEs (financial years from January 1, 2026); however, possibility of deferral until 2028
- Possibility of exempting individual companies from the reporting obligation within one group
- possibly also companies from non-EU countries obligated



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Corporate Sustainability Reporting Directive - CSRD

Individual subject areas

CSRD Social affairs Environment Governance • ESRS E1: Climate change • ESRS S1: Own workforce • ESRS G1: Business conduct • ESRS E2: Pollution • ESRS S2: Workers in the value chain • ESRS E3: Water and marine resources • ESRS S3: Affected communities • ESRS E4: Biodiversity & Ecosystems • ESRS S4: Consumers and end users • ESRS E5: Resource use & circular economy

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Developments in the area of employee participation in the SE

Overview

Background

- A mandatory component of the formation of an SE is the procedure for determining employee participation in the supervisory body of the SE (negotiation procedure).
- (Provisional) Formation of an SE without conducting the negotiation procedure is permissible if neither the SE nor the founding companies have employees
- Lack of certainty as to whether the negotiation procedure must be repeated if the SE is economically capitalized
- On May 16, 2024, ECJ has passed a decision in this regard in a reference by the Federal Labour Court (*BAG*)

Decision content

- Employee-less British holding SE became controlling company of a German co-determined GmbH, which was then converted into a KG, which led to the elimination of co-determination
- The holding SE was founded without conducting a negotiated procedure
- ECJ ruled that there is no obligation on the part of the SE to repeat the negotiation procedure, although both the KG and its European subsidiaries employ staff
- An exception to this principle exists in the case of abuse of rights



Consequences and effects

- In certain constellations, an economically active SE without codetermination is conceivable on a permanent basis
- However, the objection of abuse of rights must be taken into account
- It remains to be seen which cases will be classified as cases of abuse of rights by the courts; only then will the limits of avoiding co-determination through the use of a (shelf) SE become apparent
- The decision also has a major impact on groups with European operations in particular



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Further selected topics

Overview

Act on urgent changes in the financial market and tax area

- introduced to the Bundestag on 17.12.2024
- should essentially guarantee the timely transposition of some directives
- mainly adopts provisions from draft legislation that was already available (e.g. the second Future Financing Act)

Al and digitalization in the company

- Use of AI in companies could have consequences for employee participation rights
- Most recently decided that the introduction of AI does not always require the involvement of the works council

EU Supply Chain Directive

- Extension of the due diligence obligations in relation to the Supply Chain Act (LkSG) and otherwise ties in with the idea of the LkSG
- Adoption in summer 2024
- Implementation by July 2026

Growth Opportunities Act

- Announcement on March 27, 2024
- Act aims to strengthen Germany's competitiveness
- Relief for companies
- Simplifications in tax law

Further selected topics

Overview

New annual tax law

- General simplifications in tax law
- Reducing bureaucracy and implementing EU requirements

Accessibility Strengethening Act

- Entry into force on June 28, 2025
- Legal consequences for manufacturers, dealers and importers of certain products as well as service providers vis-à-vis consumers
- Obligation to make products accessible

Property tax reform

- Method for determining the property tax declared unconstitutional by the BVerfG
- Preservation of the basic structure of the valuation; only adjustment
- Standard valuation to be abolished

Increase in the threshold values of the size classes under commercial law

- Change in threshold values due to increased inflation
- may lead to a lower classification
- Lower classification means fewer obligations under accounting law

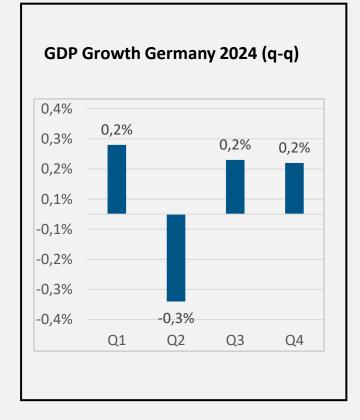


Economic situation | Germany in low-growth mode

Business activity in the U.S. very resilient, moderate in China and fragile in Germany







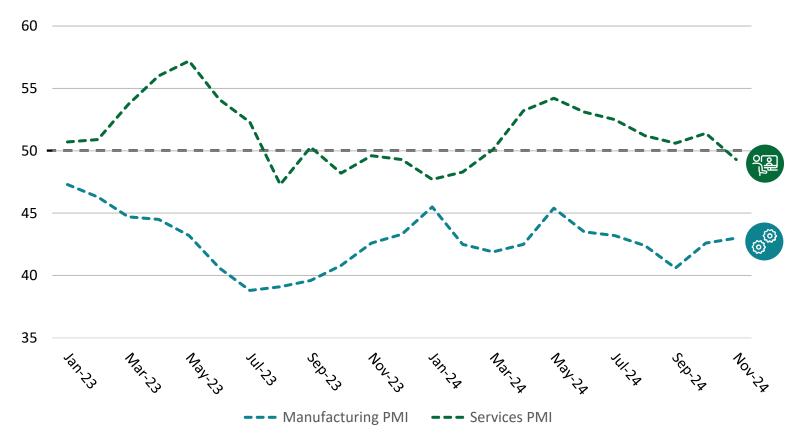
Source: Refinitiv, National Bureau of China

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Economic situation | Diverging sectors

Strong sectoral divergences - services sector continues to grow, manufacturing in recession

Purchasing Managers' Index Germany - PMI (50 = no change)



Source: Refinitiv
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Manufacturing

- Low global demand, low investment activity and competitiveness challenges
- Industrial production down by almost 5% in 2024 and more than 10% below pre-Covid level
- But: pace of decline moderating bottoming-out in sight

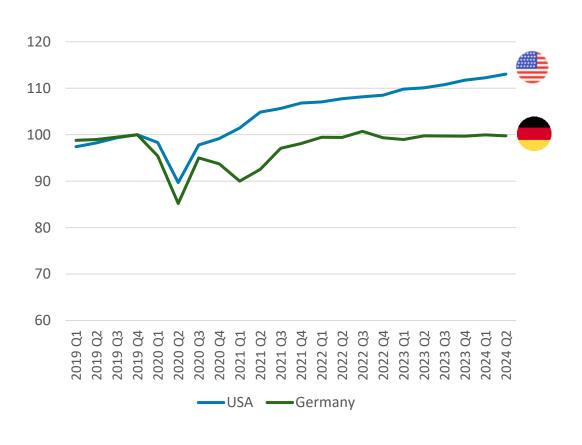
Services

- Post-pandemic recovery of tourism and entertainment
- Tech and banking sectors keep growing

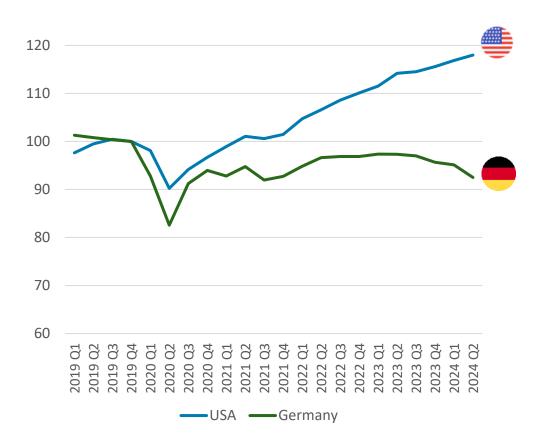
Economic situation | Consumption and investment activity subdued

Consumers and companies continue to be cautious - low consumer and investment confidence

Private consumption (real, 2019 Q4 = 100)



Investment, private sector (real, 2019 Q4 = 100)

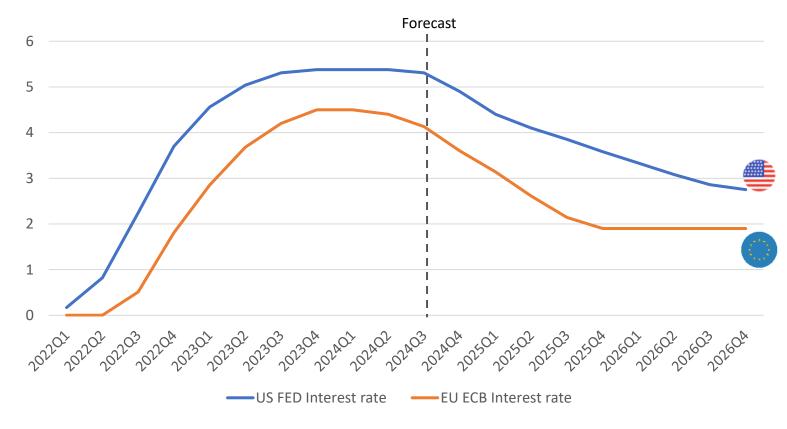


Sources: Eurostat, Oxford Economics

Outlook | Interest rates on the way to a new normal

Interest rate cycle has begun, is likely to continue and should support investments and private consumption going forward

Interest rate development and forecast (in %)



Source: Oxford Economics (2024)

Risks

- Services inflation stubbornly high
- Labor markets: Substantial wage growth and labor shortages
- Supply chains: Cost increases due to near- or friendshoring



Outlook | Drivers 2025

Private consumption and investments to recover moderately - big question mark over trade development



- Purchasing power is set to grow further
- Lower interest rates should lower saving rate
- Labor market to remain robust
- Competition between uncertainty and healthy fundamentals



- Investment is expected to expand slightly
- Lower capital costs
- Yet, structural challenges and elevated uncertainty drag on investment

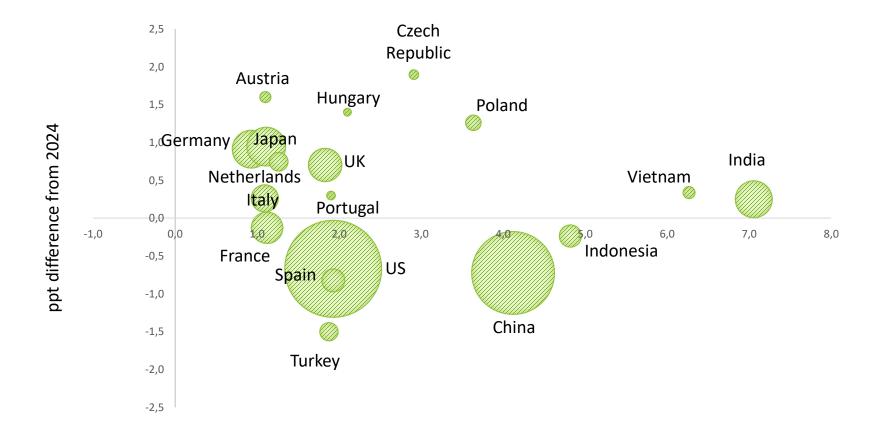


- Baseline: World trade to increase slightly as well as European exports
- However, unusually high number of geopolitical risk factors

Outlook | More of the same for the world economy

(Very) moderate recovery in Europe and Germany

Economic growth 2025



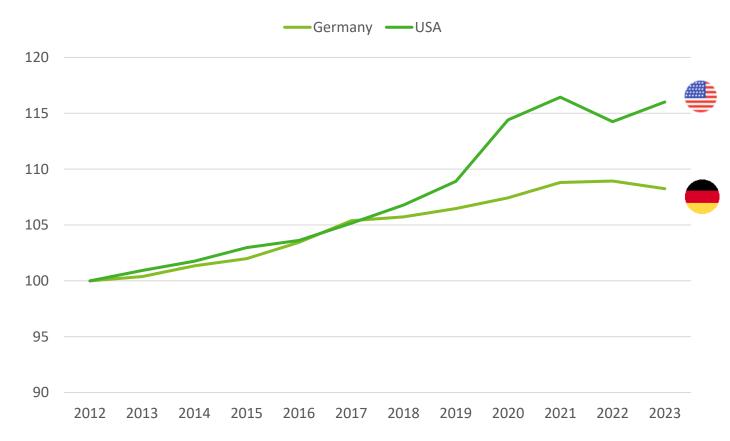
- At **3.2%, the world economy** is likely to grow at a very similar pace than in 2024 (3.1%)
- Germany: difficult first quarter, slow recovery afterwards
 - Upside risks:
 - Less economic policy uncertainty after general election
 - Structural reforms
 - Downside risks:
 - Trade wars
 - Continuing investment and consumer uncertainty

Source: Deloitte, Oxford Economics, 2024

Economic challenges | Productivity growth

Productivity growth is stagnating and falling far behind the US

Labor productivity (output per work hour), 2012 = 100.



Sources: Eurostat, FRED, Deloitte

Drivers

- Role of the tech sector
- Deeper capital markets
- Digitization of companies
- Regulation and Taxes
- ...
- "a country's ability to improve its standard of living over time depends almost entirely on its ability to raise its output per worker"



Paul Krugman

Economic Challenges | Economic policy platform U.S. Government

Taxes, tariffs and migration are at the center of Republican economic policy plans

Taxes

- Reduction of corporate tax to 15%
- Continuation of TCJA
- Increase in Child Tax Credit

Migration policy

- Strict control of migration
- Deportation of 1.3 million (Low) / 8.3 million (High) illegal immigrants

Industrial policy

- Strict decoupling from China
- Reshoring of U.S. industry /
 Attracting foreign companies
- Continuation of IRA unclear
- Focus on fossil energies, exit from Paris agreement

Trade policy

- Tariffs of 10-20% on all imports
- Tariffs of 60 -100 percent on all Chinese imports

"To me, the most beautiful word in the dictionary is 'tariff,' and it's my favorite word"

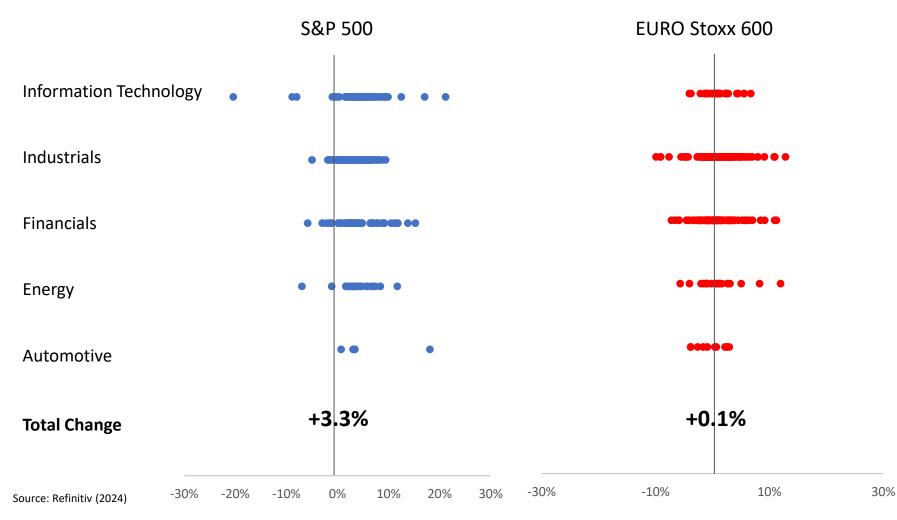


Trade deficits with Europe are "crazy and we are not going to have them anymore"

Economic challenges | U.S. tariff policy

Financial markets expect tailwinds for U.S. sectors from deregulation and tax cuts - Impact of tariffs on Europe very sector- and company-dependent

Election Impact: Sector-wise Stock Returns (Change: Nov 5th to 7th)



Impact of tariffs

- Dependent on who bears the burden - producers, retailers or consumers
- Disruption for supply chains, possibly higher investment in the U.S.
- Higher tariffs for Chinese products (60% vs. 10%) on the U.S. market would mean relative advantages for Europe - sectoral opportunities
- Indirect effects: higher competition with Chinese companies in Europe and third markets

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Economic challenges | Supply Chain Trade

Trade conflicts and rising tariffs will have a lot of unforeseen and unintended consequences

Direct and indirect linkages by geographical location of companies (September 2023)



Source: OECD, S&P Capital IQ, BIS (2023)

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Global Supply Chains

- Traditional view of trade: Each country produces goods that are exported as final products to consumers abroad
 - Accounts for around 30% of total trade
- 70% of international trade today involves global supply chains
 - Services, raw materials, parts and components cross borders - often multiple times.

Q&A





SpreuWeizen (Die Rederei gUG)

Hidden Mover 2024 | Deloitte Foundation

About the project

The "SpreuWeizen" project strengthens young people's news skills through interactive, game-based workshops. As the name suggests, the aim is to be able to distinguish reliable reporting from fake news, conspiracy narratives, targeted opinion making and advertising. Although young people are digital natives and intensive social media users, they are insufficiently armed against disinformation and filter bubble effects. Only a few young people know how journalism works, what differences there are in reporting and what deliberately spread disinformation and political influencing can do. The project aims to change this and raise awareness of the issue.

The Deloitte Foundation has honored the project with the Hidden Movers Award in the **growth phase** prize category, which is endowed with 25,000 euros, pro bono consulting from Deloitte and coaching from the Social Entrepreneurship Academy.

Contact us

Website: https://spreu-weizen.de

If you are interested in the project, please contact Jessica Sandler at the Deloitte Foundation (jsandler@deloitte.de)

Further information

You can find the video and a profile of the project on our website: <u>Current winning</u> projects - Hidden Movers Award





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