



Deloitte Legal Italian Desk

Providing a wide range of services for the Italian business community and investors

The long-standing and close business relationship between Germany and Italy is based on both countries' strong similarities with regard to history, politics, and culture, forming the ideal basis for shared economic activities.

According to statistics issued by the Association of German Chambers of Industry and Commerce e.V. (DIHK) in Berlin, Italy is Germany's fifth-most important trading partner, while Germany is Italy's preferred partner with 16.3

percent of Italian exports falling to Germany in 2019. That year, German exports to Italy amounted to more than 68 billion euros, while German imports from Italy totaled 57 billion euros. In this context, Germany's five most significant trade regions are Lombardy, Veneto, Emilia-Romagna, Piemonte, and Lazio. As well as motorized vehicles and vehicle parts, the key goods traded between the two countries are chemical products, machinery, and food products. ➔

The Deloitte Legal Italian Desk supports companies located in Germany and Italy with their cross-border operations in all matters relating to commercial law, from the incorporation of companies and/or affiliates to the expansion of their business activities.

Composed of team members fluent in German and Italian, who are familiar with both legal systems and closely attached to both cultures, the Deloitte Legal Italian Desk is in the perfect position to offer its clients comprehensive and in-depth legal advice and support.

The Italian Desk's service portfolio includes:

- Cross-border advice relating to commercial, corporate, labor, and civil law
- Cross-border contract negotiation support
- Cross-border mergers and acquisitions of companies (including due diligence



and transaction documentation support for vendors and buyers

- Assistance with drafting contracts in connection with the establishment of a foreign (subsidiary) company, including managing director employment contracts, contracts with employees,

customization of Code of Conduct conditions, and advice on employment conditions in each country

- Other aspects of civil and commercial law in Italy and Germany

Our services

Consulting

- Strategy, Analytics and M&A
- Customer & Marketing
- Core Industry Operations
- Human Capital
- Enterprise Performance

Legal*

- Corporate Law & M&A
- Employment Law & Benefits
- Commercial
- Regulated Industries
- Dispute Resolution
- IP/IT Law

Financial Advisory

- Actuarial & Insurance Services
- Corporate Finance Advisory
- Forensic
- Financial Advisory Analytics
- Operational Transaction Services
- Restructuring & Transaction Services

Risk Advisory

- Accounting & Internal Controls
- Cyber & Strategic Risk
- Regulatory & Legal Support

Tax

- Business Tax/International Tax
- Transfer Pricing
- Tax Management Consulting
- Global Employer Services
- Indirect Tax

Audit & Assurance

- Audit
- Accounting & Reporting Advisory
- Business Assurance

* Legal advisory services in Germany are provided by Deloitte Legal.

Deloitte

We are as big as you need us to be. Like you, we think in business terms, which is why we keep our organization lean and decision-making paths short. We offer a wide range of expertise and a regular contact person with overall responsibility who appoints a team of attorneys according to your particular requirements. Clearly defined principles ensure that we fulfil our clients' needs in a fast, efficient, and cost-transparent way.

Legal

Multinational organizations need legal advisors who can assist with day-to-day activities as well as corporate life events across many jurisdictions. Deloitte Legal practices provide integrated guidance around strategic business decisions and offer cost-effective support for routine legal activities.

Risk Advisory

Executives need the right insight, best-in-class corporate governance, and a risk culture aimed at driving value. Learn how our strategic and reputation risk services help organizations make risk-informed strategic choices and respond to disruptions.

Consulting

Innovation, transformation, and leadership occur in many ways. The ability to solve complex issues is critical. Together, we can help you imagine, deliver, and run your business, wherever you compete, using the latest technologies like cloud and cognitive, from strategy development to implementation.

Tax

What is most needed in the global tax environment is also the most elusive: Confidence. We help you connect for impact by anticipating change, unlocking the full potential of your people, extracting strategic insights from your data, and creating new value through digital technologies.

Financial Advisory

Our end-to-end advisory solutions help unlock and preserve value in mergers and acquisitions, restructuring, investigations, and disputes.

Audit & Assurance

Auditing is a highly complex process and the importance of auditors as a vital link in the financial reporting chain has never been more important, nor their role as trusted advisors more valued..

Deloitte Legal offers:

- a strong team of skilled legal professionals with various levels of experience and specialization providing both expert knowledge and the flexibility required to address matters cost-efficiently, with consideration for the complexity and importance of the matter for the client and the budget available
- capabilities in both day-to-day legal operations and business life events
- multiple perspectives thanks to the wider Deloitte network (including Tax, Consulting, Risk and Financial Advisory) to enable informed client decision-making and implementation
- a good understanding of the local legal, business, and administrative environment in the jurisdictions where it operates
- a delivery model that is based on well-established practices of lawyers experienced in serving multinational clients and in working with colleagues in Tax, Consulting, Risk and Financial Advisory as part of a well-managed Deloitte client service relationship team
- investment in and use of technology and automation enables us to deliver operational efficiencies and add value to business

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