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A new mindset for action
2018 Global Impact Report

Performance metrics

All metrics shown below reflect aggregate performance across the Deloitte network except where otherwise noted.

REVENUE	FY2018	FY2017	FY2016
Revenue	US\$ billion		
Revenue	43.2	38.8	36.8
Revenue growth	Percentage growth in US dollars/local currency		
Revenue growth	11.3%/8.2%	5.5%/7.1%	4.4%/9.5%
Revenue by business area			
Audit & Assurance	10.2	9.4	9.4
Consulting	16.5	14.3	13.1
Financial Advisory	3.6	3.4	3.3
Risk Advisory	5.0	4.5	4.1
Tax & Legal (1)	7.9	7.3	6.9
By region			
Americas	22.1	20.4	19.3
Europe/Middle East/Africa	14.5	12.5	12.3
Asia Pacific	6.6	5.8	5.2
By industry			
Consumer and Industrial Products	13.5	12.2	11.3
Energy & Resources	3.0	2.7	2.8
Financial Services	11.9	10.7	10.3
Life Sciences & Health Care	4.1	3.7	3.5
Public Sector	5.5	5.1	4.8
Technology, Media & Telecommunications	5.2	4.5	4.1

Performance metrics (continued)

TALENT	FY2018	FY2017	FY2016
Workforce	286,214	263,924	244,445
By level			
Partners and principals (2)	12,250	11,378	11,122
Professional staff (3)	226,547	209,234	193,199
Administrative staff (4)	47,416	43,311	40,124
By region			
Americas	125,180	115,387	107,942
Europe/Middle East/Africa	99,493	93,408	86,574
Asia Pacific	61,541	55,129	49,929
Talent by gender			
By region and gender—male			
Overall	161,228	147,256	135,577
Americas	71,488	65,427	61,076
Europe/Middle East/Africa	55,430	51,849	47,479
Asia Pacific	34,310	29,980	27,022
By region and gender—female			
Overall	124,986	116,668	108,868
Americas	53,692	49,960	46,866
Europe/Middle East/Africa	44,063	41,559	39,095
Asia Pacific	27,231	25,149	22,907

Note: because of rounding, numbers may not tally with the total.

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(2) "Partners" refers to Deloitte member firm partners only.

(3) For purposes of this report, professional staff is defined as individuals spending at least 50% of their time serving clients.

(4) For purposes of this report, administrative staff is defined as individuals spending less than 50% of their time serving clients.

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