

## OVERVIEW - UNITED KINGDOM

#### **Top driver**

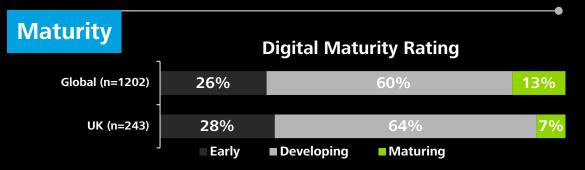
**Cost + Budget pressures** 

#### **Top 3 barriers**

- 1. Insufficient funding
- 2. Too many competing priorities
- 3. Security concerns

#### **Insights**

- Most agencies feel that employees and leaders lack the necessary skills for digital transformation
- Less than 1/5th of agencies are satisfied with their digital vendor community





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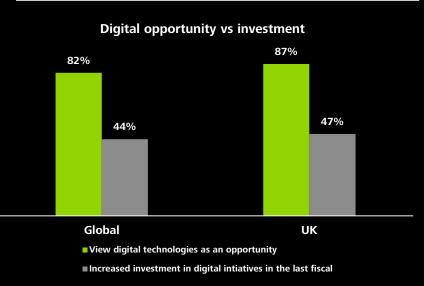
## READINESS AND RESPONSE

Have a clear and coherent digital strategy?		
Global	46%	
UK	47%	

Objectives of digital strategy	% agree
1. Increase efficiency	89%
2. Improve customer/citizen experience and engagement, and transparency	88%
3. Fundamentally transform our organization processes and/or organization model	69%
4. Create or access valuable information or insights to improve decision making	65%
5. Create or access valuable information or insights for innovation	60%

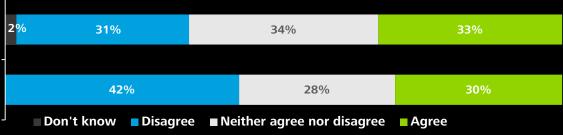
**51** percent say that digital trends are improving their organization's ability to respond to threats and opportunities

75 percent say their digital capabilities are behind the private sector





Satisfied with organiation's current reaction to digital trends

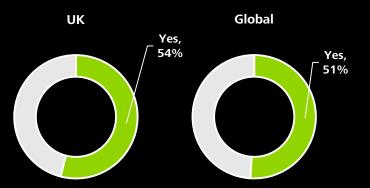


36% confident globally 37% satisfied globally

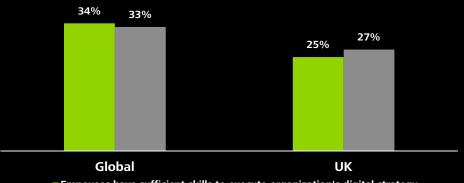
## LEADERSHIP, WORKFORCE AND SKILLS

93% find workforce and skills to be a challenging area to manage in their organization's transition to digital 45% say that leadership understands digital trends and technologies 31% say that their leaders have sufficient skills to lead the organization's digital strategy

Does a single person or group have the responsibility to oversee/manage your organization's digital strategy?

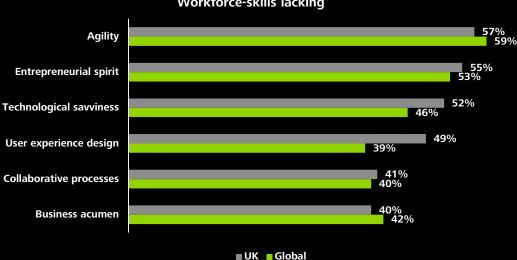


#### Digital skills vs investment in workforce



- Empoyees have sufficient skills to execute organization's digital strategy
- Organization provides opportunities and resources to obtain the right skills

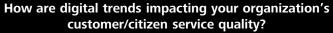
#### Workforce-skills lacking



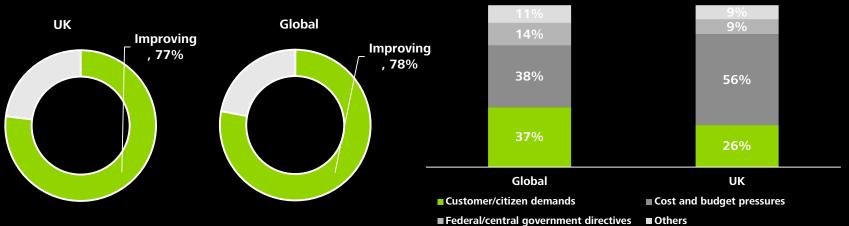
## CUSTOMER/CITIZEN-FOCUS

84% say that digital technologies and capabilities enable employees at their organization to work better with customers/citizens

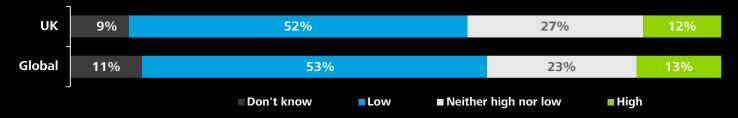
88% say improving customer/citizen experience and transparency is an objective of their organization's digital strategy



What is the biggest driver of digital transformation?



What is the level of customer/citizen involvement in co-creating digital services for your organization?



## CULTURE - INNOVATION, COLLABORATION, OPEN SOURCE, AGILE

96% find culture to be a challenging area to manage in their organization's transition to digital

To what extent does your organization use open source technology to deliver digitally transformed services?

UK

Great
extent

4%

Moderate
extent

14%

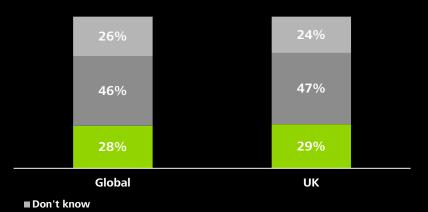
Moderate
extent

14%



■ No

Is the transition to digital altering your organization's attitude towards risk?

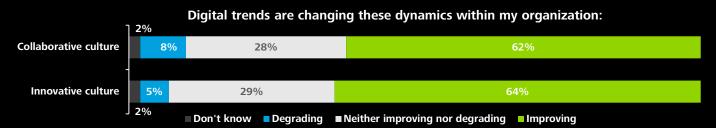


82% say that digital technologies and

extent

36%

capabilities enable employees at their organization to work better with other employees



35%

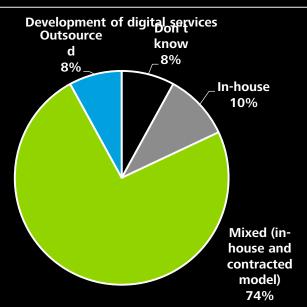
67% globally say digital trends improve collaborative culture

65% globally say digital trends improve innovative culture

### **PROCUREMENT**

79% find procurement to be a challenging area to manage in their organization's transition to digital 83% say that government procurement needs to change significantly or very significantly to accommodate digital transformation

17% say that they are satisfied with the community of vendors that currently serves the digital government marketplace



# Top 3 obstacles to better procurement practices in the digital age UK Global 1. Rules/regulations 2. Lack of flexibility 2. Lack of flexibility 3. Legacy contracts 3. Procurement skill sets

In what ways does procurement need to change to enable digital transformation?

