## **Deloitte.** FY15 Performance table

2015 Global Report

	FY2015	FY2014	FY2013
GLOBAL PRESENCE			
Number of member firms	46	47	47
REVENUE			
Aggregate revenues (US\$ Billion)			
Aggregate member firm revenue	35.2	34.2	32.4
Revenue growth (Percentage growth in US\$ / Local c	urrency)		
Aggregate member firm revenue growth	2.9% / 7.6%	5.7% / 6.5%	3.5% / 5.6%
Revenue by function, region and industry (US\$ Billion	1)		
By functional area			
Audit	9.8	10.1	10.0
Enterprise Risk Services	3.5	3.2	3.1
Financial Advisory	3.1	3.0	2.8
Consulting	12.2	11.4	10.4
Tax & Legal	6.7	6.5	6.1
By region			
Americas	18.3	17.4	16.4
Europe/Middle East/Africa	11.9	12.1	11.1
Asia Pacific	5.0	4.8	4.9
By industry group			
Consumer Business	6.6	6.6	6.4
Energy & Resources	3.1	3.0	3.0
Financial Services	9.5	9.5	9.1
Life Sciences and Health Care	3.2	3.1	2.6
Manufacturing	4.4	4.3	4.3
Public Sector	4.4	4.0	3.5
Technology, Media & Telecommunications	3.9	3.8	3.5

	FY2015	FY2014	FY2013
TALENT			
Aggregate talent			
Aggregate Deloitte people	225,351	210,400	202,885
By level			
Partners and principals	10,601	10,247	10,189
Professional staff	176,935	163,676	157,505
Administrative staff	37,815	36,478	35,192
By region			
Americas	99,398	92,804	89,934
Europe/Middle East/Africa	79,925	74,778	71,826
Asia Pacific	46,028	42,819	41,125
By level and region			
Americas			
Partners and principals	4,354	4,279	4,335
Professionals	76,618	70,750	68,328
Administrative staff	18,426	17,775	17,270
Europe/Middle East/Africa (EMEA)			
Partners and principals	3,551	3,425	3,389
Professionals	63,557	58,910	56,428
Administrative staff	12,817	12,443	12,010
Asia Pacific			
Partners and principals	2,696	2,542	2,465
Professionals	36,760	34,016	32,748
Administrative staff	6,572	6,260	5,912
Talent by gender			
By region and gender - male			
Overall	125,666	117,557	112,182
Americas	56,555	52,717	50,770
Europe/Middle East/Africa	44,020	41,574	39,373
Asia Pacific	25,092	23,266	22,039
By region and gender - female			
Overall	99,685	92,843	90,703
Americas	42,843	40,087	39,164
Europe/Middle East/Africa	35,905	33,204	32,453
Asia Pacific	20,936	19,553	19,087

	FY2015	FY2014	FY2013
Percentages of women in Deloitte network			
Overall	44%	44%	45%
Among partners, principals and directors (1)	21%	21%	20%
Among managers (1)	35%	35%	35%
Among new hires	45%	44%	45%
Among new partners, principals and director admissions (2)	25%	21%	23%
On mobility assignments	24%	23%	23%
Percentages of women in DTTL leadership and governance boo	dies		
On DTTL Board of Directors	9%	13%	9%
On DTTL Executive	13%	0%	0%
On DTTL leadership team	19%	14%	20%
Turnover rate			
Aggregate turnover rate	21%	21%	19%
By region			
Americas	19%	20%	19%
Europe/Middle East/Africa	21%	21%	18%
Asia Pacific	25%	23%	20%
By gender			
Male	20%	21%	19%
Female	22%	22%	20%
New hires			
Aggregate new hires	62,000	53,959	51,405
Aggregate new hire rate (3)	28%	26%	25%
By region			
Americas new hires	25,514	23,437	23,492
Americas new hire rate (3)	26%	25%	26%
Europe/Middle East/Africa new hires	22,770	18,941	17,394
Europe/Middle East/Africa new hire rate (3)	28%	25%	24%
Asia Pacific new hires	13,716	11,582	10,519
Asia Pacific new hire rate (3)	30%	27%	26%
By level			
New partners and principals	337	257	273
New mangers	6,263	4,938	4,980
New staff	47,985	42,222	39,403
New administrative staff	7,415	6,542	6,749
By gender			
Percentage of women among new hires	45%	44%	45%

	FY2015	FY2014	FY2013
LEARNING			
Hours of training provided per full-time Deloitte person (4)	50	51	49
MOBILITY			
Total number of mobility assignments	6,340	5,898	5,795
Increase in mobility assignments	7%	2%	8%
Average number of mobility opportunities available on a daily basis	900	650	650
GLOBAL CAREERS WEBSITES			
Total number of RMS (Recruitment Management System) applications	1,900,000	1,852,715	1,906,234
Average number of applicants per open position	151	n/a	n/a
Number of internships	16,000	n/a	n/a
SOCIETAL IMPACT			
Number of reporting entities. Societal impact metrics are for reporting entities, and estimates have not been made for nonreporting entities.	35 member firms and DTTL (representing 97% of global workforce)	34 member firms and DTTL (representing 95% of global workforce)	33 member firms and DTTL (representing 93% of global workforce)
Monetary value of community investments			US\$ million
Aggregate Deloitte community investments	212.7	190.9	179.0
By source			
Aggregate donations	77.6	72.9	74.9
DTTL and member firm foundation donations (monetary and in-kind)	47.5	42.4	44.8
Deloitte personnel donations (to member firm-supported organizations and fundraisers)	30.2	30.5	30.1
Aggregate Deloitte costs for managing community investment programs	11.9	11.4	13.0
Aggregate value of volunteer and pro bono work by Deloitte people	123.3	106.6	91.1
Member firm pro bono work	48.4	48.1	43.5
Skills-based volunteering	45.2	30.5	20.1
Traditional volunteering	29.7	28.0	27.5
By contribution area			
Contributions toward education and skills-building organizations (5)	24%	26%	30%
Value of pro bono and skills-based volunteering as percentage of value of all volunteering and pro bono work	76%	74%	70%

	FY2015	FY2014	FY2013
Hours of community investments		Thousand hours	
Aggregate hours of volunteer and pro bono work by Deloitte people	1168	941	873
Member firm pro bono work	343	237	209
Skills-based volunteering by Deloitte people	496	442	308
Traditional volunteering by Deloitte people	328	263	356
ENVIRONMENTAL SUSTAINABILITY			
Number of member firms reporting on environmental sustainability. Environmental metrics are extrapolated to represent all member firms and DTTL.	29 member firms and DTTL (representing 88% of global workforce)	28 member firms and DTTL (representing 91% of global workforce)	29 member firms and DTTL (representing 91% of global workforce)
Aggregate Deloitte greenhouse gas emissions		Metric tons CO₂e	
Aggregate greenhouse gas emissions including offsets (6)	931,617	914,177	927,029
Aggregate greenhouse gas emissions not including offsets (6)	933,553	916,703	929,561
By source		Metric tons CO₂e	
Buildings: electricity	216,033	228,587	220,382
Buildings: other sources (6)	14,957	15,449	17,824
Business travel: air travel (6)	422,512	405,903	418,079
Business travel: other sources	280,052	266,764	273,275
Offset credits	(1,936)	(2,526)	(2,532)
By GHG Protocol scope		Metric tons CO₂e	
Scope 1: Direct greenhouse gas emissions (6)	84,724	86,719	92,318
Scope 2: Electricity indirect greenhouse gas emissions (6)	216,033	228,587	220,382
Scope 3: Other indirect greenhouse gas emissions (6)	632,796	601,397	616,861
Intensity measures		Metric tons CO₂e	
Greenhouse gas emissions per full-time equivalent (metric tons CO <sub>2</sub> e/FTE) excluding offsets (6)	4.2	4.4	4.7
Greenhouse gas emissions per dollar of revenue (kg CO <sub>2</sub> e/\$000 USD) excluding offsets (6)	26.5	26.8	28.7

	FY2015	FY2014	FY2013
Energy usage		GW	
Aggregate usage of purchased electricity in Deloitte facilities	419	441	448
Direct energy consumption by primary energy source		TJ	
TJ of natural gas	372	305	269
TJ of gasoline	270	256	254
TJ of diesel fuel	379	378	352
Indirect energy consumption by primary source		TJ	
TJ of electricity	1,509	1,587	1,611
Aggregate Deloitte material usage		Metric tons	
Paper usage	4,950	5,580	5,519
Percent of recycled input materials used based on estimate of recycled content paper	26%	20%	19%

n/a: not available

Note: because of rounding, numbers may not tally with the total.

A detailed description of this report's boundaries and the performance measurement methods used is available in the Basis of Reporting section.

- (1) Client service personnel only.
- (2) Includes new hires and promotees.
- (3) Per the Global Reporting Initiative Indicator Protocol, the rate is calculated using the total Deloitte people at the end of the reporting period.
- (4) Represents a lower bound for measures of learning because certain types of training are not tracked in the online learning platform.
- (5) FY2013 figures restated as a result of reclassification of certain pro bono contributions to better align with the reporting methodology.
- (6) Some FY2013 values revised in FY2014 due to methodology change. See Basis of Reporting from the 2014 Global Report for details.

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