

## Business cases - Export controls



Perspective  everything

### **U.S. Global export compliance review**

Deloitte worked with the client to develop and implement a detailed work program to meet the requirements of the US Government. In addition to deploying multiple teams of Deloitte export controls specialists to conduct reviews of operations in multiple jurisdictions, Deloitte coordinated communication with the client and government stakeholders throughout the project. Deloitte's report identified compliance risks and potential violations and provided corrective action recommendations, and was presented to the client and the U.S. Government.

In addition to helping the client meet the U.S. Government's requirements, Deloitte's review of global operations allowed the client to identify potential compliance risks, develop appropriate corrective action plans, and enhance their overall export compliance program.

### **Training conference for global trade compliance personnel**

Based on insight into the client's business and export compliance challenges, Deloitte developed technical export controls training on several jurisdictions. Deloitte facilitated interactive sessions that enhanced the learning experience by enabling participants to contribute to case study analysis.

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Deloitte's network of export controls specialists has a strong reputation for providing high quality services.

By bringing together trade compliance personnel from operations around the world, the client was able to establish common standards of technical knowledge and facilitate discussions of challenges and leading practices.

**International compliance program  
enhancement and product classifications**

Deloitte developed processes and procedures designed to help manage export control risk throughout the business and embed departmental procedures within functions across the global supply chain— including sales, contracts, finance, logistics, engineering, legal, human resources and information technology. Deloitte also conducted a mass volume export control classification exercise based on a consistent, systematic methodology, to help develop a global export classification database designed to reduce risk. Deloitte designed, and delivered a training program

covering procedures related to the operations of the business. Deloitte's work and resulting ICP was later audited by a third party, and no further actions or improvements were identified.

Deloitte's team created an effective and efficient controls framework which managed risk, embedded leading export control procedures into the business, and streamlined the client's approach to trade compliance across its global business.

## Contacts

For more information, please contact

**Fernand Rutten**

Partner, Deloitte Belgium

+32 (0) 2 600 6606

[frutten@deloitte.com](mailto:frutten@deloitte.com)

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