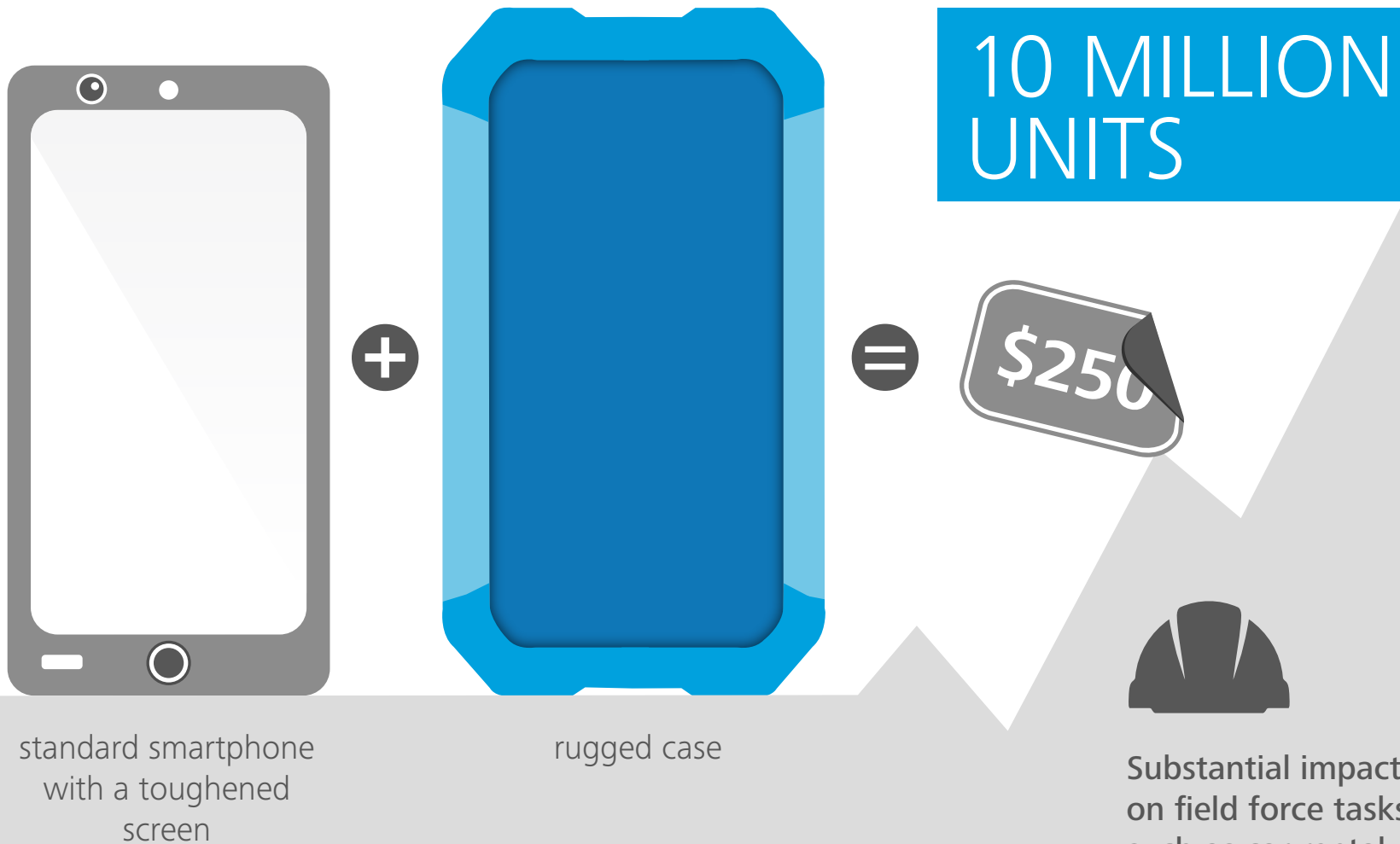


# TELECOMMUNICATIONS

'Ruggedized' data devices at \$250:  
reinventing the business case for mobile field force



We expect incremental annual sales of almost

10 MILLION UNITS



Substantial impact on field force tasks such as car rental check-in inspection, highway inspection and package delivery