

Collaborate 2015

Deloitte Speaking Session Guide

Expect More

GROWTH CONNECTIONS DEPTH REACH AGILITY R
REVENUE FLEXIBILITY TRANSFORMATION DIVERS
PERFORMANCE IMPACT ALIGN COLLABORATION OP
D BREAKTHROUGHS INSPIRATION INSIGHT CE



Deloitte & Oracle

Today, everything in your business is connected. But are you prepared to use those connections to drive better results? With the combination of Deloitte's business insights and Oracle's deep technology capabilities, you can.

To find out how, attend a Deloitte learning session and visit us at booth 1249.

As used in this document, "Deloitte" means Deloitte LLP and its subsidiaries. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.



Speaking Sessions

Search by Date

Select a date to view the Deloitte speaking sessions available for that day:



Speaking Sessions

Sunday, April 12, 2015

Oracle Fusion Project Billing — A Flexible Approach to Project Contract Based Billing 5



Oracle Fusion Project Billing — A Flexible Approach to Project Contract Based Billing

Session ID	10216
Date Time	Sunday April 12 2:15 p.m. – 3:15 p.m.
Location	Room Reef F
Speaker	Dipak Jena, Specialist Senior, Deloitte Consulting LLP
Product Line	Oracle Cloud/Fusion — Enterprise Resource Planning
Session Abstract	Project execution gets constrained while using traditional project contract and billing systems as they enforce a rigid relationship between the project setup and the funding agreement. Oracle Fusion Project Billing along with Oracle Fusion Project Contracts provides a highly flexible approach to project contract-based billing via a nonexclusive relationship between multiple projects and tasks with contracts and contract lines. This presentation gives a business-oriented view to achieve the flexible solution for project contract based billing and revenue recognition.
Session Track	Application Strategy and Upgrades, Project Portfolio Management

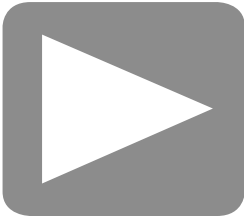


Speaking Sessions

Monday, April 13, 2015

Maximizing Features of Benefits Module in HCM Cloud 7

Oracle Sub Ledger Accounting — How To Keep It Simple 8



Maximizing Features of Benefits Module in HCM Cloud

Session ID	10175
Date Time	Monday, April 13 3:15 p.m. – 4:15 p.m.
Location	Room Breakers D
Speaker	Bhavin Shah , Specialist Master, Deloitte Consulting LLP John Joseph , Consultant, Deloitte Consulting LLP
Product Line	Oracle Cloud/Fusion — Human Capital Management
Session Abstract	Fusion Benefits Management is one of the most advanced solutions available in the market today. It offers many cutting-edge features that can be used to simplify the benefits administration and enrollment process. In this session, the presenters will discuss both basic and advanced configuration options while bringing in real-world experiences and explain how to effectively utilize product features to achieve success. This presentation is intended for benefits administrators, functional and technical implementers.
Session Track	Human Capital Management, Cloud Computing



Oracle Sub Ledger Accounting — How To Keep It Simple

Session ID	10272
Date Time	Monday, April 13 3:35 p.m. – 4:14 p.m.
Location	Room South Seas C
Speaker	Sattwika Panda, Senior Specialist, Deloitte Consulting LLP
Product Line	Oracle E-Business Suite
Session Abstract	This Paper will highlight the leading practices to get most out of Oracle R12 Sub Ledger Accounting. It will include multidimensional evaluation of the features & functionalities of Oracle Sub Ledger accounting from different stakeholder’s perspectives including audit, security, control and reporting. Guiding principles to design and implement a scalable, flexible and easy to maintain solution framework while avoiding the common mistakes will be a demonstrated through live examples from manufacturing industries.
Session Track	Financial Modules, Supply Chain



Speaking Sessions

Tuesday, April 14, 2015

Demystifying Oracle Cloud ERP SAAS model vs. On-Premise System Landscape 10

Oracle Incentive Compensation – A Global R12 Implementation Case Study 11

Southern Ontario OAUG 12



Demystifying Oracle Cloud ERP SAAS model vs. On-Premise System Landscape

Session ID	10422
Date Time	Tuesday, April 14 9:45 a.m. – 10:45 a.m.
Location	Room Reef E
Speaker	Rattan Singh, Senior Manager, Deloitte Global Services Limited
Product Line	Fusion Applications
Session Abstract	Business and IT in risk-averse organizations have viewed Cloud ERP with skepticism. This session will demystify the concept, approach, and considerations for standing up the Cloud infrastructure and outline the various options an organization has (from a private cloud, public cloud, and hybrid cloud standpoint) to quickly and easily stand up a world-class environment so as to enable the next generation of enterprise applications to optimize business user experience and productivity. The session will also provide case studies of enabling the different types of environment setups under considerations.
Session Track	Cloud Computing, Manageability



Oracle Incentive Compensation — A Global R12 Implementation Case Study

Session ID	10317
Date Time	Tuesday, April 14 2:00 p.m. – 3:00 p.m.
Location	Room Breakers C
Speaker	Rebecca McAdams, Consultant, Deloitte Consulting LLP
Product Line	Oracle E-Business Suite
Session Abstract	The Oracle Incentive Compensation module is a powerful tool that can be used to rollout a global variable compensation structure. This presentation will share the design and implementation strategy used to support the global selling strategy and consistent variable compensation structure worldwide. We will also share the integration to other E-Business modules and how the setup was structured to support successful commission calculations and payments. Global reporting and analysis was also key to the successful implementation of OIC.
Session Track	Customer Relationship Management, Application Strategy and Upgrades



Southern Ontario OAUG

Session ID	10422
Date Time	Tuesday, April 14 4:30 p.m. – 5:30 p.m.
Location	Room South Pacific I
Speaker	Leonard Taylor, Senior Manager, Deloitte Global Services Limited
Product Line	Professional Development
Session Abstract	Gathering of our user group members who are attending the conference to share information about presentations and events that others might be interested in.
Session Track	Applicable to All



Speaking Sessions

Wednesday, April 15, 2015

Complex EBS Cloning: R12.1x with Automatic Storage Management (ASM) 14

Redefining Future Shop Floor Mobility with the Oracle Mobile Platform and Oracle E-Business Suite 15



Complex EBS Cloning: R12.1x with Automatic Storage Management (ASM)

Session ID	10238
Date Time	Wednesday, April 15 3:15 p.m. – 4:15 p.m.
Location	Room South Seas H
Speaker	Shawn McElhinney, Specialist Master, Deloitte Consulting LLP
Product Line	Oracle Database, Oracle E-Business Suite, Real Application Clusters
Session Abstract	Since the inception of RapidClone in Release 11i, Oracle has continuously integrated “new” database products into cloning utility. Automatic Storage Management (ASM) is one such product. This session will instruct the audience on how to configure RapidClone to function properly when ASM is the underlying file system for the database.
Session Track	Application Strategy and Upgrades, Database



Redefining Future Shop Floor Mobility with the Oracle Mobile Platform and Oracle E-Business Suite

Session ID	10181
Date Time	Wednesday, April 15 4:30 p.m. – 5:30 p.m.
Location	Room Breakers I
Speaker	Jeff Croxen, Senior Manager, Deloitte Consulting LLP
Product Line	Framework (ADF), Oracle E-Business Suite, Oracle SOA Suite
Session Abstract	Imagine a future shop floor where manufacturers no longer need to install and deploy traditional PC workstations, expensive handheld barcode scanners, and Wi-Fi networks. This future shop floor would also have 100% system up-time for their mobile solutions even when the back-end ERP systems are down for regular maintenance activities. Well, achieving this vision is no longer a dream! This session will review a case study on how the Oracle Mobile Platform was leveraged to build a device agnostic and feature rich mobile shop floor solution integrated with the Oracle R12 E-Business Suite.
Session Track	Development, Supply Chain



Speaking Sessions

Thursday, April 16, 2015

Integrating Sales Cloud R9 Customer Master with an EBS Account Centric Model. 17



Integrating Sales Cloud R9 Customer Master with an EBS Account Centric Model

Session ID	10245
Date Time	Thursday, April 16 8:30 a.m. – 9:30 a.m.
Location	Room Breakers E
Speaker	Jeff Croxen, Senior Manager, Deloitte Consulting LLP Brad Flechsig, Specialist Leader, Deloitte Consulting LLP
Product Line	Fusion Applications, Oracle E-Business Suite, Oracle Cloud/Fusion — CX
Session Abstract	How do I improve data integrity in Sales Cloud on my Customer Master with multiple sales people creating records? When do I convert a CRM Prospect to an EBS Customer record? Hear how clients can accomplish this through business process re-engineering, automated workflow in Sales Cloud and custom built integration to EBS. Learn how to leverage this solution to improve data quality by building a framework for a stronger master data governance model around their Customer Master. The session will also touch on the type of data that may be synchronized and the value it can provide to a sales person managing his/her account.
Session Track	Cloud Computing, Customer Relationship Management



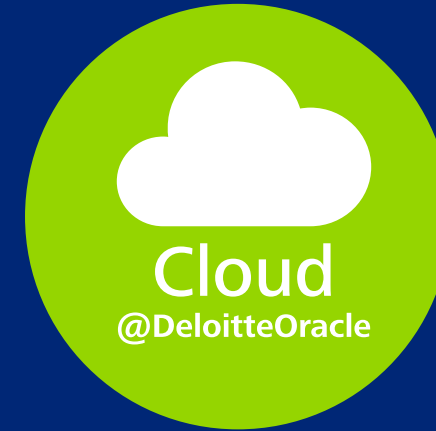
Deloitte Green Dot Challenge

Play the Green Dot Challenge, connect with Deloitte and Collaborate conference attendees. Stop by the Deloitte Booth 1249 to pick up your buttons and start the challenge for your chance to win awesome prizes each day.

Rules

To be entered to win, each entrant must complete the actions listed on the game card, within the Sweepstakes Period (5:30 p.m. PT to April 12, 2015, and 10:00 a.m. PT on April 15, 2014.)

1. Follow [@DeloitteOracle](#) on Twitter.
2. Clip the Green Dot button to your conference lanyard and tweet out a photo of yourself and another attendee who has a Green Dot button on their lanyard at Collaborate 2015 (Green Dot must be visible) using both hashtags [#DeloitteOracle](#) and [#C15LV](#).
3. Tweet out a photo of yourself at the Deloitte booth **#1249** using both hashtags [#DeloitteOracle](#) and [#C15LV](#).



Follow us [@DeloitteOracle](#)



For more information, contact:



Jillian Stevenson

Senior Associate

Global Oracle Marketing

Deloitte Touche Tohmatsu Limited

jstevenson@deloitte.com

www.deloitte.com/oracle



Follow us @DeloitteOracle

About Deloitte's Oracle Alliance

Deloitte is a Diamond-level member of the Oracle PartnerNetwork (OPN) and has held a relationship with Oracle for more than two decades. Deloitte member firms throughout the world provide access to over 14,800 professionals who collectively possess deep industry and functional knowledge across Oracle's line of applications and technology. Reflecting its commitment to addressing client requirements, Deloitte has been consistently recognized by analysts as a leader in Oracle implementation-related services.

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms. Deloitte provides audit, tax, consulting, and financial advisory services to public and private clients spanning multiple industries. With a globally connected network of member firms in more than 150 countries, Deloitte brings world-class capabilities and high-quality service to clients, delivering the insights they need to address their most complex business challenges. Deloitte has in the region of 200,000 professionals, all committed to becoming the standard of excellence.