Get there faster
Deloitte’s accelerators for performance management solutions

“Those who cannot learn from history are doomed to repeat it.”
— George Santayana

Can I reuse a planning solution rather than starting from scratch? How can I accelerate a typical planning and/or consolidation project timeline? Are there business processes that are common across other industries that I can leverage? As a solution to these questions, Deloitte has built accelerators for performance management solutions, which result in reduced implementation time and faster realization of benefits.

Why use Deloitte’s performance management accelerators?
Deloitte’s accelerators incorporate industry leading practices and provide a consistent approach for solving common requirements across three performance management vendors — Oracle Hyperion, SAP BPC, and IBM Cognos TM1.

Purpose driven mini-applications
These accelerators are termed “mini-applications,” as they are small stand-alone applications that are driven by a specific functional requirement in a planning and/or consolidation project. Each application provides a packaged solution with its own set of input forms, business logic, and reports.

How do these mini-applications help?
These mini-applications can be leveraged during various phases of a project implementation:
• They provide a leading practice starting point for the implementation. Design sessions need not be started from a blank slate; the accelerators provide input and report templates, logic files, and business rules preconfigured for common planning and consolidation processes.
• “Mini-applications” can help make it easy to bring your project team onboard. Project members who are not familiar with the tool can easily be brought up to speed using these accelerators.
• They help conduct fit/gap analysis of requirements when evaluating a particular vendor’s solution by demonstrating how they handle common functionality.
• These “mini-applications” are designed to provide a faster and easier way to hash out requirements through prototyping before development environments are set up.
• The deliverables from these accelerators are tangible and can be easily integrated into your environment.
• This solution can help accelerate not only the design phase, but also the build phase of the project, by creating high quality consistent deliverables based on “mini-applications”.

What’s included?
The accelerators include solutions required for a typical planning and/or consolidation project for three vendor solutions. Most implementations have processes that leverage the accelerators. They include:
• Common dimensionality, applications, reports, input layouts, data load functionality, calculations, and business rules for each functional area based on leading practices.
• A how-to guide for each functional area, explaining the business case and the detailed configuration required to implement the functionality in BPC, Hyperion, and Cognos.
• Common issues and concerns around each functional area from past implementations.

<table>
<thead>
<tr>
<th>Use cases</th>
<th>SAP BPC</th>
<th>Oracle Hyperion</th>
<th>IBM Cognos TM 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Process</td>
<td>BPC MS</td>
<td>BPC NW</td>
<td>Hyperion planning</td>
</tr>
<tr>
<td>Data and Master Data Loading</td>
<td>●</td>
<td>●</td>
<td></td>
</tr>
<tr>
<td>Currency conversion</td>
<td>●</td>
<td>●</td>
<td>●</td>
</tr>
<tr>
<td>Intercompany elimination</td>
<td>●</td>
<td>●</td>
<td></td>
</tr>
<tr>
<td>Allocation</td>
<td>●</td>
<td>●</td>
<td>●</td>
</tr>
<tr>
<td>Forecast starting point</td>
<td>●</td>
<td>●</td>
<td></td>
</tr>
<tr>
<td>Driver base balance sheet</td>
<td>●</td>
<td>●</td>
<td></td>
</tr>
<tr>
<td>Compensation and benefits</td>
<td>●</td>
<td>●</td>
<td></td>
</tr>
</tbody>
</table>

Contact
For further details or a demonstration of how our performance management accelerators can help your business outperform the competition, please contact:

**Bill Thomas**  
Principal  
Deloitte Consulting LLP  
New York  
Tel: +1 212 618 4670  
E-mail: wthomas@deloitte.com

**Anthony Veraldi**  
Senior Manager  
Deloitte Consulting LLP  
Houston  
Tel: +1 713 982 4464  
E-mail: averaldi@deloitte.com

**Neal Steffin**  
Senior Manager  
Deloitte Consulting LLP  
Atlanta  
Tel: +1 404 631 3152  
E-mail: nsteffin@deloitte.com