

Deloitte Consulting's Advanced Manufacturing Solution for SAP Software Shifting into overdrive

More than ever, manufacturing companies are faced with maintaining peak operational efficiency, while minimizing overhead in an increasingly competitive global environment. But organizations that put off upgrades to their systems and processes or don't take advantage of new, emerging technologies and applications may see themselves falling behind in their industries. Business transformation is rarely easy. But how can organizations accelerate changes while also reducing project risk and holding down implementation costs?

A bridge toward growth

Ask business leaders what it takes to stay ahead of the competition and they will likely say better management across key areas, such as manufacturing, finance, and technology. However, manufacturers whose solutions date back several years may have not kept up with process and technological advancements. As a result, their systems are likely unable to deliver on emerging needs like analytical and mobility solutions. Said another way, they're losing out on speed and flexibility that could make an impact on their bottom lines.

It's understandable that some organizations are hesitant to undertake this transformation because of the complexity and costs involved. It means committing resources and employees to a possible long-term project while keeping the business humming along. An alternative is using a preconfigured solution—such as the Deloitte Consulting's Advanced Manufacturing Solution for SAP Software (DCAMSS)—that can help manufacturers accelerate their implementation time and get to market faster.

How we can help

Whether you've decided to do an extensive transformation or just implement an innovative technology, DCAMSS provides technology, leading practices, and processes in a single package that can help your company grow. Deloitte has designed DCAMSS to be portable, scalable, and customizable to address your concerns regardless of your organization's size. It can even support multiple languages and currencies of global organizations. In many cases, the solution can be implemented in fewer than seven months.

Deloitte has many years of experience helping manufacturers improve their operational performance and implement technology. Our close collaboration with SAP also means we know how to deliver effective SAP business solutions with customer concerns at the forefront. We can also tap into a range of capabilities, such as consulting, financial services, and tax and risk management.

Key elements of DCAMSS include:

- Tested business processes that cover Plan-to-Manufacture, Procure-to-Pay, Order-to-Cash, and Account-to-Close activities that address 103 SAP leading practices and 63 ready-to-run scenarios.
- Preconfigured manufacturing solutions for SAP's business suite, Enterprise Resource Planning and Supply Chain Management.
- More than 96 test scenarios, 118 business process procedures, 101 configuration guides, and 98 process flows across supply chain, operations, order management, and finance to help accelerate implementation.
- Detailed training curriculum including 35 role-based course outlines.

Bottom-line benefits

An effective manufacturing business solution can assist you in your efforts to:

- Improve your financial picture through more accurate reporting and better cash management while still meeting International Finance Reporting Standards.
- Boost your efficiency by providing lean manufacturing processes, improving service levels, and reducing costs and mistakes.
- Respond more quickly to changes and enhance customer service.
- Integrate functionality among your disparate systems to save time and reduce errors.
- Facilitate better flow of information across the enterprise and an improved end-to-end view of your business processes.
- Implement mobile solutions to manage your business anytime and from anywhere.
- SAP Business All-in-One Certified

How to get more value from DCAMSS

Transforming your business is a major commitment regardless of how small or large a change you're making. Here are a few things we've learned that can help:

Focus on catalysts. Solutions like DCAMSS can be tailored to specific business processes and have the capacity to accelerate performance. As a result, you'll be ahead of the game without investing hours in learning the technology up front.

Stay on target. As you plan for any business transformation, you'll see the entire scope of your business processes bubbling up. They can range from "nice-to-haves" to true business requirements. DCAMSS can help reduce implementation time and costs and help drive value for your business.

Invest in an out-of-the-box solution. Why take the time to integrate older enterprise systems and applications with other internal and external services? It'll cost you lots of time, effort, and money to build interfaces and controls. An out-of-the-box solution, like DCAMSS, can be adapted to fit your company's needs, saving you time and money in the long run.

Think mobility. Businesses have fully embraced the use of smart phones and other mobile devices to help improve customer service as well as worker efficiency and communication. By developing a broad mobility strategy and integrating into your platform, you can improve performance across the enterprise.

Get leaner and smarter. U.S. manufacturers are reporting a major shortage of available and qualified workers now and that may worsen later on, according to a joint Deloitte and Manufacturing Institute study.¹ Take the time to look at how you can better streamline your processes to get the most out of your workers and improve productivity.

For additional information please visit:

www.deloitte.com/us/DCAMSS

For a demonstration of how DCAMSS can help your business please contact:

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1. Deloitte and The Manufacturing Institute. *Boiling Point? The skills gap in U.S. manufacturing*. October 2011.

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