



Simplify

Innovate

Balance risk and opportunity

We help you do all three with the Deloitte SAP® Analytics Factory.

As a client and leading implementer of SAP analytics, we help organizations answer the **WHAT, HOW & WHERE** of analytics and how best to leverage capabilities within your IT organization and quick wins with your business stakeholders.

► **What is analytics?**

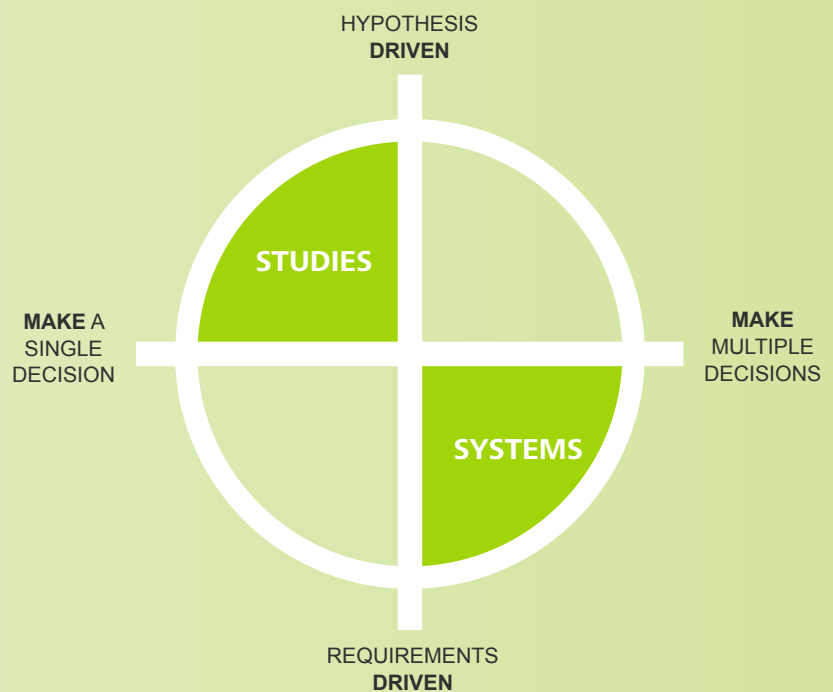
Data turned into useful information to make critical decisions.

Planned decisions – the anticipated ones that run your business – require **SYSTEMS** that use an efficient delivery model and architecture to minimize operating costs.

But business conditions don't run on a plan.

Unplanned decisions – the ones the market forces – require **STUDY** capabilities to quickly test a hypothesis and visualize data to accurately predict outcomes.

Done well and done right, analytics aligns business and IT: providing the information needed to address the planned and unplanned, while minimizing IT support costs.



► How do I do it?

By engaging Deloitte to develop an SAP Analytics Factory. With SAP technology and by optimizing your IT spend, we create a single environment that provides the SYSTEMS you need to make ongoing decisions, and rapidly handles ad hoc STUDIES so you can adapt to changing market conditions.

DELOITTE	<ul style="list-style-type: none">• Early adopter of SAP HANA® (2011)• Able to complete 60 projects a year versus 6, with the same resources.
GLOBAL MED TECH	<ul style="list-style-type: none">• Strategy and vision for an integrated studies and systems delivery model.• Over 30 wins identified with key business stakeholders.
GLOBAL LIFE SCIENCES & PHARMACEUTICAL	<ul style="list-style-type: none">• Strategic partnership with SAP® BusinessObjects™ Business Intelligence (BI).• Reduced leadership turnover to zero & increased utilization to over 92%.
GLOBAL MANUFACTURING	<ul style="list-style-type: none">• Integrated global team delivering SAP® Business Objects™, Business Warehouse (BW) and SAP HANA integration projects.• Standardized KPIs for quality control, customer service & supply chain management.

► Where do I start?

Focus on a quick win. Deloitte has helped companies quickly make a difference in the areas that impact their customers, their products, their employees and their bottom line.



SALES

Developed real-time inventory monitoring & increased visibility of supply chain & sales margin metrics



SUPPLY CHAIN

45% reduction in product lead time 28% reduction in inventory costs for a leading manufacturer



MARKETING

Reduced data lag from 3 days to real-time for a telecom leader 300 trillion records in 16 seconds



FINANCE

Improved forecasting and shortened planning process from days to weeks for Global Consumer Products company

► What, how and where?

Call Deloitte. Let us conduct workshops to introduce and support these services:

What

Analytics Strategy

Define your business case, showcase wins and build an effective roadmap

Future State Architecture

SAP HANA? BW? Hadoop?

Learn how to integrate leading SAP analytics

How

Systems & Studies

Fill in skill gaps on existing reporting and incubate new processes and analytics

Capabilities Assessment

Review and understand how the use of SAP HANA will dramatically accelerate the delivery of information to consumers and how to change your culture to take advantage of this approach

Where

Design Thinking Workshop

“Art of the Possible” session to uncover quick wins and align business/IT Stakeholders in specific business or functional areas

Prototype Development

Create a living prototype to help secure executive buy-in and business alignment

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