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D.Property by Deloitte
Rapid renovation, rapid innovation

How a managed cloud ERP solution can help transform the property business

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"Organisations across the property industry continue to seek ways to take the lead in a growingly competitive space."

Across the property sector today, executives at many organisations find themselves struggling to get a clear view of their business. Fragmented, homegrown systems can make it difficult for enterprise leaders to make confident decisions based on accurate data-driven insights, to operate efficiently, and to identify new opportunities for growth.

As the global economy changes—giving rise to nimble new business models and driving digital commerce—responding effectively to trends, managing diverse tenant-related needs, and capturing value becomes more challenging.

Think your competitors aren't trying to gain an edge by bolstering their core operations while also innovating? They likely are. Organisations across the property industry continue to seek ways to take the lead in a growingly competitive space.

A move to digital

The property sector is poised to take advantage of industry trends such as smart buildings and the Internet of Things (IoT), big data, blockchain, robotics, machine learning, and building information modelling (BIM). Without modern backend core systems, the adoption of emerging digital technologies can be challenging.

In search of modern IT solutions that can better support today's and tomorrow's business needs, some organisations have turned their attention to SAP S/4HANA®, a modern digital core ERP that can help simplify business processes, bring next-level capabilities for real-time analytics, deliver clarity for finance, improve portfolio and asset management, and enable the workforce.

At the same time, they see enormous potential in cloud solutions that can help streamline IT operations, reduce the total cost of IT ownership, support scalability, and automatically deliver software updates. Cloud also can open the door to supporting new business models, extending the reach of the enterprise, preparing for digital disruption, and adopting the innovation trends referenced above.

Effectively bringing together the two—core ERP and cloud—has remained a challenge for many property companies, however. Migrating from myriad legacy systems to a modern ERP solution presents its own set of technical and business challenges. Meanwhile, cloud—though "simple" in concept—requires a strategy for deployment and maintenance, a roadmap for future functionality, and an ability to manage an entire ecosystem of related needs.

It's all connected

Many property companies continue to rely on fragmented, aging systems as they deal with sweeping changes on many fronts. As they seek to streamline business processes and gain a competitive edge, some leaders have turned their attention to core systems modernisation by implementing digital ERP platforms such as SAP S/4HANA.

How we can help

To help you rapidly deploy modern digital capabilities for developing and maintaining a competitive edge in a changing marketplace, Deloitte's D.Property offering delivers SAP S/4HANA in a managed cloud environment—providing an integrated, end-to-end solution for running your entire business.

Accelerated results

By moving to D.Property, you can spend less time managing IT and focus on what you do best—building and managing property assets. D.Property brings you a preconfigured SAP S/4HANA ERP solution, tailored for your industry-specific needs and coupled with proprietary Deloitte industry accelerators. With D.Property from Deloitte, your organisation can get up and running rapidly with an end-to-end solution in a Deloitte managed cloud. Our offering provides a complete solution

stack, including licensing, infrastructure, and application managed services via a consumption-based model.

D.Property builds on our existing family of preconfigured industry SAP® templates—known as DLeaPS (Deloitte's Leading Practice Solutions). It leverages our IndustryPrint business process framework, leading practices, scenarios and templates, proprietary connectors, enhanced UI, KPI framework, and other tools that can help accelerate your move to SAP S/4HANA in a managed cloud—allowing you to modernise your core systems in as little as four months.

Integration plus innovation

With native integration between the SAP S/4HANA leasing, finance, procurement, asset management, and portfolio and project management modules, D.Property

can help you get a single version of the truth—with embedded analytics that can support real-time decision-making. Want to analyse lease profiles and vacancy trends across your portfolio? Want to optimise the vacate-to-occupy cycle? Want to identify broader macro trends within your business that can help you determine your level of risk and plan accordingly? D.Property can help deliver the capabilities you will require while also supporting your ability to take maintenance and operations to a new level. With SAP S/4HANA analytics, for example, you can enable predictive maintenance, automate tenant servicing activities, and see more clearly across the entire value chain.

And because D.Property runs entirely in a cloud managed by Deloitte, you can scale readily, integrate easily with cloud applications such as SAP® Ariba®, SAP® SuccessFactors®, and Salesforce and

The big idea

The D.Property preconfigured solution allows property companies to deploy SAP S/4HANA in a Deloitte managed cloud, helping to simplify and strengthen core operations while also enabling scalability, new efficiencies, and innovation.

Anaplan, and connect your enterprise with big data and IoT frameworks—supporting your ability to run smart buildings through intelligent sensors and devices. More than that, we manage D.Property for you—with an award-winning, SAP-recognised team that takes on the needs associated with infrastructure management, security, software updates, and more.

Potential bottom-line benefits

What kind of results can you expect by modernising your systems and moving to an SAP S/4HANA solution in a managed cloud? Here are a few potential benefits you could see.

- Deploy a single system of record that can provide a single source of the truth across your entire real estate portfolio and operations

- Embed analytics to deliver actionable insights for strategic decision-making

- Reduce complexity and boost employee satisfaction, thanks to a modern, intuitive user interface

- Improve compliance and reporting through systemised policies and procedures

- Boost your ability to respond to changing market conditions—and to grow

- Provide an enterprisewide innovation platform that can leverage "smart building" technologies, big data, machine learning, blockchain, and building information modelling to help you deploy new IoT business models and apps

- Gain insights that can help you manage lease renewals, compress the vacancy time between move-out and move-in, and reduce rent losses

- Improve cost management through improved analytics for maintenance

- Enhance your ability to provide preventive maintenance for assets, getting ahead of issues instead of just reacting to them

- Move toward more of an operating-expense model for IT

- Simplify IT so you can spend less time on systems maintenance and more time on innovation

- Dynamically access the latest SAP applications on demand

- Scale readily to meet shifting demands

- Reduce manual integration points and work-arounds

- Eliminate process silos between departments

Why Deloitte?

What can we bring to your journey with SAP S/4HANA and cloud? Plenty. Here's a look at a few things that you get when working with Deloitte to deploy D.Property.

A 'business first' approach. We do more than provide technology as an SAP value-added reseller. We put strategy first. The approach means we focus on understanding how your organisation works, how it can work more effectively, and what it takes to align business processes to deliver results with SAP S/4HANA, additional SAP solutions, and other technologies—all to address the unique needs of your business.

Deep SAP know-how. We have extensive experience in systems integration, with a long track record of delivering projects on time and on budget. In fact, we're recognised for our SAP leadership, winning 2016 and 2017 SAP® Pinnacle Awards for SAP S/4HANA. Our global network of more than 16,000 business and technology professionals focused specifically on SAP means we can address needs across the enterprise, across industries, and across geographies. And our alliance with SAP extends back nearly three decades.

Resources at the ready. In addition to our proprietary accelerators and templates that can help you start seeing value sooner, we also help you make the business case for investing in SAP S/4HANA and cloud. To do that, we leverage our Enterprise Value Map, a tool for linking activities with business results—not simply technical requirements. It's an approach that involves deeply analysing layers of your activities, your opportunities, and the possible impact across the entire spectrum of value—from revenue growth to operating margin to asset efficiency to fundamental expectations for how your business should run.

Let's talk

How can you start transforming your organisation with SAP S/4HANA and cloud to meet today's needs as well as tomorrow's challenges? A great place to start is with a conversation. We have more insights at the ready to help you understand how SAP S/4HANA in a managed cloud and the Deloitte team can address some of your most pressing IT and business demands. Contact us to get the conversation started, to schedule a demo, or to learn more about our strength with SAP solutions and cloud.

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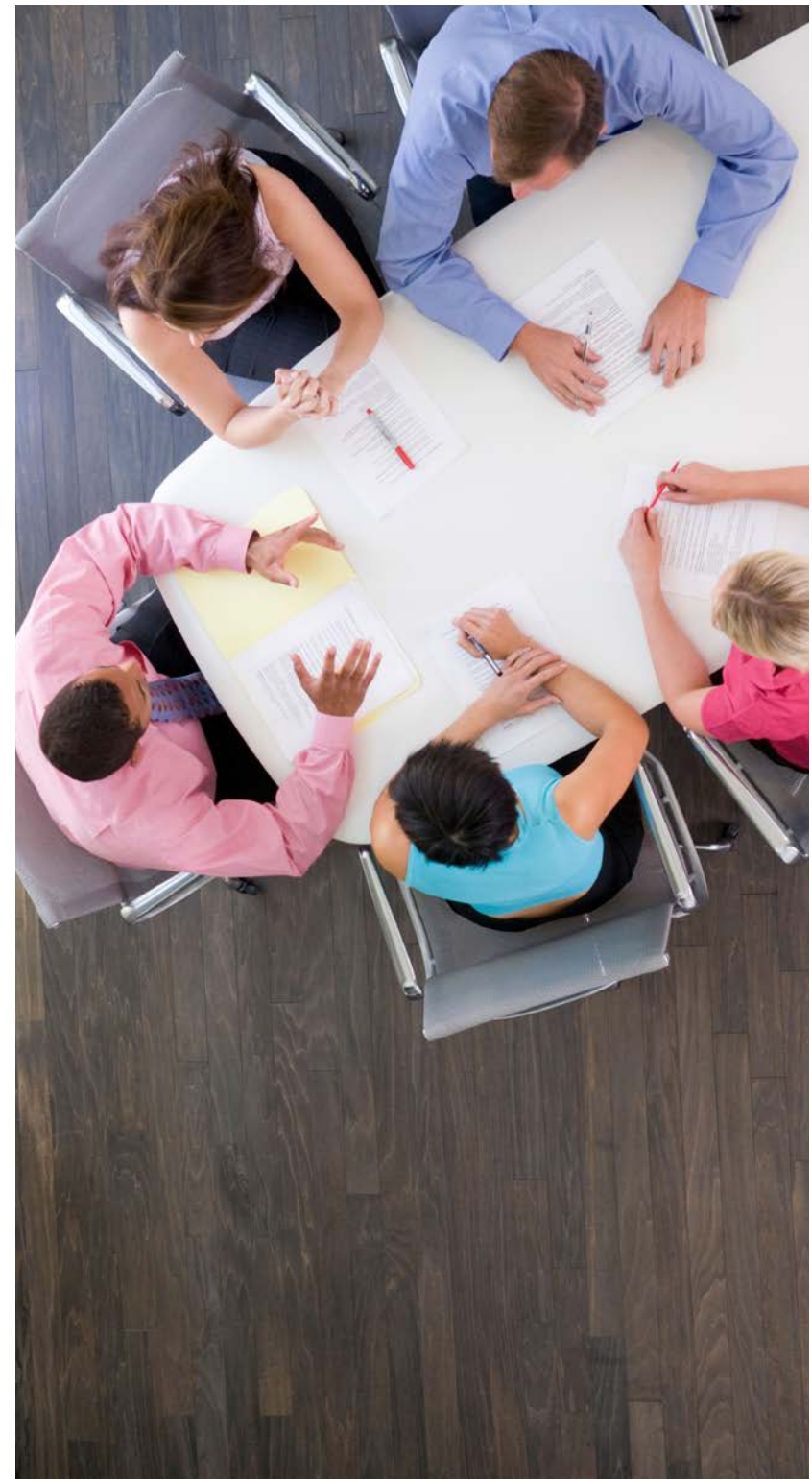Email: jepitchford@deloitte.com.au

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