Sprinting toward a cloud application or going the distance with a major business transformation? Get there with confidence.
Chances are you’re taking your organization somewhere it’s never been before. Why? Because business destinations have changed. The customer is now king where the product once reigned—and flexible, open and collaborative now trump rigid, proprietary, and competitive. The technology landscape has also shifted, being reborn in the shape of “the cloud.” In this rapidly changing environment, the only thing for certain is that your organization can’t sit still. It has to get there, even if it’s not clear how.

Whether you’re sprinting toward a single cloud application or going the distance with a major cloud-enabled business transformation, the global alliance between Deloitte and Oracle can make all the difference in whether you arrive efficiently and safely. From business strategy to technology, our team understands what it takes to modernize your organization and drive greater business value. Our goal is to help you to get there faster, with experience and with confidence.

Realize Oracle cloud-driven business value
Oracle has made integrated cloud applications and platform services the focal point of its development strategy—and for good reason. Companies today should move swiftly to more modern business models enabled by a portfolio of SaaS, PaaS and IaaS technologies if they are to remain competitive.

Like Oracle, Deloitte recognizes that the cloud is here for the long haul, and that it is fast becoming the preferred path to greater business agility, improved customer satisfaction, enhanced productivity, more efficient operations, better talent retention—and generally, the ability to achieve more, faster and with less resources.

Having continuously invested in cloud training and tools over several years—even before the cloud was cool—Deloitte is distinguished in its ability to help companies realize Oracle cloud-driven business value. How so? Deloitte was the first to earn Global Cloud Elite status in the Oracle PartnerNetwork (OPN) Cloud Program. This distinction was the crowning achievement in a series of previous cloud recognitions, such as being named the Cloud Transformation Global Partner of the Year in the 2015 Oracle Excellence Awards. In order to qualify for Global Cloud Elite status, OPN partners must have demonstrated full investment in the depth and breadth of Oracle Cloud solutions as well as dedication to delivering them to joint customers.

The Global Cloud Elite status is an important factor in developing our Oracle practice because it gives us greater access to environments for training and building out solutions. Based on this access and our extensive client experience, we are well-versed in implementing the Oracle Cloud product set, including:
• Oracle HCM Cloud
• Oracle Marketing Cloud
• Oracle ERP Cloud
• Oracle Customer Experience Cloud
• Oracle Supply Chain Cloud
• Oracle Enterprise Performance Management Cloud

Clear up the cloud
Not sure if, when or how you should move to the cloud? Our Oracle Cloud Transition Lab can provide more clarity. It offers a customized working session for organizations interested in exploring what the cloud could bring to their businesses. Set in a structured environment, Deloitte’s value-based assessment approach takes a deep dive into your organization, and if appropriate, it can help you to create a business transition plan and cloud migration map.
Focus on industry
Across industries, organizations are looking to the cloud, along with mobile, social, analytics, the internet of things, and big data, to help them transform their businesses. But, understanding how to use these enablers to drive value requires deep understanding of the industry in which a business operates.

Our practitioners can help your organization to “get there” because they’ve “been there,” having worked in the industries to which they now consult or amassing years of experience deploying Oracle solutions within specific sectors—or in many instances, both.

Through this experience, our teams have developed a vast library of industry-specific solutions and tools, including Deloitte SolutionPrints™. Based upon Deloitte’s Enterprise Value Delivery (EVD) for Oracle methodology, these cloud implementation accelerators address all three aspects of a business transformation—people, process and technology—so that companies can realize value more quickly from Oracle cloud enablement, without having to start from scratch.

Each SolutionPrint contains a pre-configured Oracle cloud environment that incorporates industry-leading business process flows, and if applicable, pre-built integrations to on-premise solutions. It also features documentation and tools to accelerate the solution design, manage risk and quality, and promote faster user adoption.

Pick a winner
Winning a single award doesn’t say much, but winning multiple awards year-after-year says volumes about an organization’s consistency in delivering high-quality solutions and its commitment to client satisfaction. In short, multiple awards bolster one’s confidence in a service provider. That’s why we care, and you should too, that Deloitte has collectively won 40 Oracle Excellence awards, country awards, and global awards since 2011. These accolades include recent designation as the Oracle Cloud Transformation Global Partner of the Year, which recognizes Deloitte for innovation through cloud technology, acknowledging our impact in the market and the importance of global partner relationships.

Go global
Like Oracle cloud solutions, our delivery capabilities transcend geographic and organizational boundaries. In addition to our Global Cloud Elite status, Deloitte is a Diamond-level member in the Oracle PartnerNetwork (OPN) and has been at the highest alliance level for more than two decades. With access to more than 20,100 Oracle practitioners across Deloitte member firms, few can manage complex international projects as effectively as we do. Our teams deliver through a tiered model that combines global delivery centers, associate frameworks, contingent workforce management practices and application maintenance services. And when needed, we can draw upon Deloitte functional professionals in human capital, supply chain, enterprise risk, tax, and more. This allows us to assemble the right mix of business and technology talent to unlock Oracle cloud-driven business value virtually anywhere in the world.

Contact us
Taking your organization somewhere it’s never been before requires a team that just gets it, from business strategy to technology. That’s us. From earning Global Cloud Elite Status to having industry-specific SolutionPrints at the ready, the Deloitte-Oracle alliance is prepared to help you get there faster, together and with confidence. To learn more, please contact:

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