



A total planning package for a major packaging company

“Deloitte’s ability to support a spectrum of transformation needs allowed us to activate truly integrated capabilities—fulfilling the promise of integrated business planning to unleash value and enable a more responsive organization.”

– Vice President, Supply Chain for Leading North American Packaging Company

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee (“DTTL”), its network of member firms, and their related entities. DTTL and each of its member firms are legally separate and independent entities. DTTL (also referred to as “Deloitte Global”) does not provide services to clients. Please see www.deloitte.com/about for a more detailed description of DTTL and its member firms.

Deloitte provides audit & assurance, consulting, financial advisory, risk advisory, tax and related services to public and private clients spanning multiple industries. Deloitte serves four out of five Fortune Global 500® companies through a globally connected network of member firms in more than 150 countries and territories bringing world-class capabilities, insights, and high-quality service to address clients’ most complex business challenges. To learn more about how Deloitte’s approximately 245,000 professionals make an impact that matters, please connect with us on Facebook, LinkedIn, or Twitter.

This communication contains general information only, and none of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collectively, the “Deloitte network”) is, by means of this communication, rendering professional advice or services. Before making any decision or taking any action that may affect your finances or your business, you should consult a qualified professional adviser. No entity in the Deloitte network shall be responsible for any loss whatsoever sustained by any person who relies on this communication.

Copyright © 2021 Deloitte Development LLC. All rights reserved.

THE ISSUE

A leading packaging company, with major operations in North American and Europe, has grown steadily over the decades. Today, the company has an extensive supply chain for supporting complex business needs—as the company works to deliver packaging solutions as well as other products and solutions. As business complexity has grown, having an integrated, connected planning process has become imperative for the organization—essential for greater visibility and more informed decision-making.

THE SOLUTION

To help transform planning and provide a clearer view across the supply chain, the company teamed with Deloitte to deploy SAP® Integrated Business Planning (SAP IBP)—a cloud-based solution that combines sales and operations planning (S&OP), forecasting and demand, response and supply, demand-driven replenishment, and inventory planning. The move has allowed the packaging company to make its S&OP processes more effective by harmonizing planning across business units, through a single integrated model. The project was implemented in phases, helping the company bring the benefits of SAP IBP to related business processes, such as budget planning and scheduling.

SAP technology utilized

SAP Integrated Business Planning (SAP IBP), integrated with:

SAP® Business Intelligence

SAP® ERP

SAP® Advanced Planner & Optimizer

SAP® Business Planning & Consolidation

THE IMPACT



Increased visibility into entire supply network, including dependencies between business units



Harmonized planning processes and metrics across business units



Improved forecast accuracy



A centralized, integrated planning platform for modeling scenarios



Enhanced insights to support enterprise decision-making



Increased maturity of sales and operations planning



Greater collaboration for planning teams



Improved management of customer expectations and relationships

For more information, contact Annie Dubreuil at adubreuil@deloitte.ca.