Deloitte.

This way for more value from your Oracle investment

Taking your organization somewhere it's never been before?
Getting there will take a team that just gets it, from business strategy to technology.

That's where the global alliance between Deloitte and Oracle can make all the difference.

Get there faster.

Get there together.

Get there with confidence.

Deloitte & Oracle

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Deloitte and Oracle: A powerful combination

At Deloitte, we believe that transformative initiatives should be focused on helping your company perform better than any of its industry peers. Why should it ever be about anything else?

But technology alone won't get you there. Whether you're trying to improve customer loyalty, enhance your supply chain, or take the mountains of data you produce every day and turn it into actionable insight that creates additional shareholder value, you need a consultant who knows the technology inside and out, and has a deep understanding of your industry's dynamics.

You also need a consultant who will get to know the unique attributes of your business and what needs to be done to improve its performance. A consultant who combines strategy with pragmatism. Someone with an eye on the future, but a finger on the present.

That's how we work at Deloitte. We work alongside your employees to help you address your business requirements. It's an effective approach that has been recognized by our clients, by Oracle and by industry analysts.

The bottom line is this: we understand your goals. To provide benefits you can see today and build on tomorow.

From the front office to the back office, Oracle's suite of enterprise applications, cloud applications, and hardware can enable many processes in your organization.
While the options are many, your objective remains singular and simple: get a real return on your Oracle technology investment. You want your investment to enable and sustain leading practices, while being flexible enough to help your people continually improve business performance.

Who we are

Deloitte is a Diamond-level member in the Oracle PartnerNetwork (OPN) and has been at the highest alliance level for more than two decades.

More than just a designation, being a Diamond-level member means that Deloitte has made—and continues to make—significant investments in growing its Oracle delivery capabilities while creating industry- and business process-specific services that can address real-life business challenges.

Our network of more than 14,500 Oracle professionals across Deloitte member firms means that we can p ovide highly skilled, deeply experienced consultants to help support implementations virtually anywhere in the world, with deep industry experience, focusing on Oracle solutions.

It's a claim that a lot of consultants make, yet few can deliver. But Deloitte's cohesive, global delivery model enables us to put the some of the best talent on the ground to work with our clients wherever they are.

Our access to global qualifications includes
- Resources across Africa, Asia Pacific Europe, Latin America, Middle East, and North America.
- Global solutions centers that help accelerate time to value through industry benchmarking, coding and development, and testing.
- Access to industry and functional thought leaders through the Deloitte member firms, opporate in over 150 countries and number 225,000 professionals.

These are no rookies. Deloitte's network of Oracle professionals across Deloitte member firms is made up of seasoned veterans—with years of Oracle experience on their CVs, deep industry experience, broad technical skills and a collaborative style that addresses client requirements. Our senior leaders have been implementing Oracle solutions since the early 1990s, and have deep experience throughout the technology stack, including cloud applications and acquired packages like ATG, BEA, Hyperion, JD Edwards, PeopleSoft, RightNow and Siebel.

We also continue to cultivate the next generation of Oracle implementation professionals— supported by common tools and methodologies like our Enterprise Value Delivery methodology, mentorship and ongoing training.

In addition to our dedicated Oracle resources, Deloitte brings yet another advantage: an ability to engage professionals from our other functions to add value to your Oracle initiative. Whether it's helping you understand the tax implications of your technology investment, mitigating enterprise risk, or determining that the human side of your implementation runs as smoothly as the technical, we have broad access to the people who help companies addresses these issues every day.

Speed matters. But it can also kill.

To help you accelerate your path to value, we have developed a portfolio of industry- and business process-specific solutions that take advantage of our past experience and leading industry practices.

Each of these solutions includes an industry-specifi business process model, an Oracle instance, a technical library, training materials, and other related documentation—all to create a broad delivery toolset for Oracle

But this won't be a white-knuckle ride.

Oracle Financial Services SolutionPrint™ for Risk & Finance: This Enterprise Risk and Finance solution establishes a core finance accounting envi onment that can help financial services companies drive significan improvements in shareholder value through efficient and standardized sub-ledger accounting, improved analytics capabilities, and more efficient risk management.

Oracle Manufacturing SolutionPrint™ (DCOMS): Designed to provide manufacturers with an Oracle industry-specific integ ated environment, DCOMS can deliver clear visibility into current operations and the information platform needed to advance your business.

Oracle SolutionPrint™ for Health Care: The SolutionPrint™ for Healthcare can help executives in this dynamic industry create information-driven models that can drive innovation. The solution helps address critical elements that can have an impact on business model strategy, core administration efficiency and me ical management.

Oracle SolutionPrint™ for Life Sciences: The SolutionPrint™ for Life Sciences can help companies prepare for the complexity of an increasingly complex regulatory environment and expanding supply chain. We help industry leaders address the business imperatives for initiating commercial, research and development, finance, supply chain and human resource transformation.

Deloitte SolutionPrint™ for Oracle Master Data Management (MDM) Hubs: MDM helps give companies a clear view of their customers, their suppliers and the products they're selling. But poor data quality can delay or derail ERP implementations. The SolutionPrint™ for MDM is a set of ready-to-use MDM processes, pre-configu ed MDM hubs, documentation sets, and supporting data governance approaches that can be used to help improve the quality, speed, and affordability of implementing MDM.

Deloitte SolutionPrint™ On Demand: To help companies enable an enterprise-wide cloud strategy, our SolutionPrint™ On Demand offers application licensing, hosting, implementation services, and application management services as a flexible bun le of offerings. These can be tailored to address your identified requirements and include flexible fee ar angements to address many of the cost constraints you may face.

Awards and accolades

The most gratifying award for us is a satisfied client — one whose Oracle environment is delivering newfound value to the business and its shareholders.

That said, we rarely decline the opportunity to dress up and attend an awards ceremony and our trouphy case is brimming.

2015 — CX Sales Applications
2015 — CX Sales Cloud Solution
2015 — Applications
2015 — ERP Applications
2015 — ERP Solution
2015 — HCM Applications
2014 — Applications
2014 — ERP Applications
2014 — Human Capital Management Applications
2013 — Manufacturing & Distribution
2013 — Security & Identity
2012 — Cloud Computing
2012 — Consumer & Retail Industry
2012 — Global Systems Integrator Applications Momentum
2012 — Manufacturing & Distribution Industry
2012 — Oil & Gas Industry
2012 — Supply Chain Management and Manufacturing
2011 — Cloud Computing
2011 — Communications, Media & Entertainment Industry
2011 — Consumer & Retail Industry
2011 — Financial / Enterprise Performance Management
2011 — Global Systems Integrator Applications Momentum
2011 — Oracle WebCenter
2010 — Consumer Industry Solution
2010 — Global SI Applications Momentum
2010 — Manufacturing and Distribution Solution
2010 — Oracle Red Stack Solution

In addition, Deloitte member firms have taken top honors in the following country categories:
2015 — Oracle Cloud Partner of the Year, Japan
2015 — Oracle Industry Partner of the Year, United Kingdom
2014 — Oracle Applications Partner of the Year, Latin America
2013 — Oracle Partner of the Year, Belguium
2013 — Oracle Partner of the Year, The Netherlands
2012 — Oracle Cloud Application Partner of the Year, Japan
2012 — Oracle Partner of the Year, The Netherlands
2012 — Oracle University Partner of the Year, United Kingdom
2011 — Oracle Partner of the Year, China
2011 — Oracle Partner of the Year, Norway
2011 — Oracle Partner of the Year, United Kingdom
2010 — Specialty Applications Partner of the Year, South East Asia

Finally, Deloitte received global recognition in the following categories:
2015 — Global Cloud Transformation Partner of the Year
2014 — Global Applications Partner of the Year
2013 — Global Industry Partner of the Year
2012 — Global Applications Partner of the Year
2011 — Global Middleware Partner of the Year
2010 — Global Applications Partner of the Year

In addition, Deloitte is consistently recognized by third-party analyst firms as a lea ing implementer of Oracle applications.

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About Deloitte's Oracle Alliance
Oracle recently named Deloitte the 2015 Cloud Transformation Global Partner of the Year. The award recognizes Deloitte for its worldwide commitment to serving clients as they transform their business using Oracle cloud applications and technology. Additionally, Deloitte is the first Oracle PartnerNetwork member to achive the Oracle Global Cloud Elite distinction and has worked with Oracle for more than two decades. Throughout the world, Deloitte provides access to over 14,500 professionals who collectively possess deep industry and functional knowledge.

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