Reimagine payables
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When it comes to paying vendors and other third parties, how well is your organization doing? As more back-office processes become digitized, organizations have a prime opportunity to leverage their data for new predictive and analytic insights on which they can proactively anticipate emerging market trends—to improve the bottom line, become operationally cost-efficient, and generate new opportunities. It’s time to reimagine payables and activate the intelligent enterprise.

Activities such as invoice processing, secure payment transmission and execution, and successful cash application lead to errors and inefficiencies, thereby increasing risk and exposure. Weak links in your payables function can typically lead to overpayments, inventory shortages, damaged vendor relationships due to late payments, unfulfilled customer orders, potential fraud—this broadens operational risk.

It doesn’t have to be this way.
For many businesses, SAP® solutions such as the SAP S/4HANA® Digital core will be part of the picture for improving operational inefficiencies. By moving to SAP S/4HANA, companies can leverage the power of the latest digital innovations—including SAP® Leonardo capabilities for machine learning and intelligent automation.

The current suite of SAP® solutions are also comprised of predictive financial analytics tools that can be help you proactively assimilate NextGen business insights—this is Deloitte’s vision for the Kinetic Enterprise™: an intelligent, responsive, cloud-enabled enterprise that is built to lead and evolve—supported by a clean ERP and an inclusive ecosystem of capabilities.
Intelligent, ready-to-deploy solutions

To help organizations build the Kinetic Enterprise through intelligent digital finance capabilities that can transform payables processes, Deloitte has collaborated with SAP to develop ready-to-deploy solutions leveraging intelligent SAP Leonardo capabilities.

These offerings—part of a broader Deloitte Reimagine Platform portfolio of solutions—embed intelligent, actionable insights into three key aspects of finance:

- Invoices
- Payments
- Goods Receipt / Invoice Receipt Clearing
Answer and act on important questions

By working with Deloitte to integrate these three offerings, you can deploy a Reimagine Payables solution that can help you identify and predict trends such as “repeat offender” vendors, recurring data-entry errors, or payment bottlenecks—and then proactively work to resolve issues.

Reimagine Payables can help you answer questions such as:

- Does a particular vendor consistently state the wrong price on invoices?
- Why do I have a high volume of error-handling variances?
- Is a vendor routinely sending us the wrong quantities?
- Are we understating or overstating inventory even though we received the correct quantity from the vendor?
A three-in-one solution

Reimagine Payables combines three powerful solutions from the Deloitte Reimagine Platform—each of them a solid standalone offering that can help you transform finance with machine learning:

**Reimagine GR/IR**
Intelligently automate the clearing process so you can reduce the time to close at period end—and enable a faster close.

**Lights Out Finance—AP Optimization**
*Invoice Optimization and Cognitive Invoice Analytics*
Automatically ingest invoice data, while performing account coding and invoice exceptions based on historical patterns, vendor behavior, and details available on the invoice.

**Lights Out Finance—Smart Payments**
Analyze patterns and business priorities to maximize discounts, pay vendors at the optimal time, and effectively manage cash flow and working capital.
Unlock the power of intelligent insights

Put them all together and the value for insights can grow exponentially. With Reimagine Payables, you get:

- An intuitive dashboard for exploring data-driven insights and trends
- Predictive alerts based on specific parameters that are important to your organization—pushed to the right systems and people at the right time, so they can preemptively take corrective action?
- Custom reports that can help you understand enterprise risks and internal / external opportunities
- A solution that applies machine learning for constant improvement—connecting the dots among historical and current data to generate and progressively improve new operational insights
Drive improvements across the enterprise

With Reimagine Payables, your organization can transform itself in three key business areas:

**Vendor performance for the back office**
Get insights for understanding how effective vendors are when it comes to sending invoices for the right quantities and at the right price.

**Supply chain performance**
Get real-time insights into what’s happening in your supply chain processes. Are trucks showing up? Are goods not arriving as expected? Is one of your sites consistently experiencing errors—the wrong amounts or the wrong information?

**Internal data quality and practices**
Discover the value of your data—and the specific data you need to collect to improve operational and business insights. Are you correctly and cleanly maintaining master data? Do you have the required data foundation for improving decision-making and processes?
Potential benefits

By automating the invoice and payments processing processes, machine learning can free up valuable human capital. It also can provide timely and critical operational insights to facilitate payables management. Freeing up these resources also facilitates faster analysis of big data—so you can optimize DPO and DIO, for example.

Here’s a look at some other potential benefits:

- Increase visibility into spend and payment optimization opportunities
- Spot vendor behavior patterns to address variance reconciliation
- Take action on insights, triaging payment-related issues more effectively
- Prioritize variances with a high impact to margin or inventory
- Identify “repeat offenders” among vendors and other nodes in your supply chain
- More rapidly analyze open GR/IR items
- Write-off high-volume PO variances more efficiently
- Customize your view of trends and insights—by material or material type, for example
- Reduce risk in finance and the supply chain
- Enable Kinetic Enterprise functionality to help you respond at the pace of disruption
Let’s talk

Building the Kinetic Enterprise and a more intelligent finance function—starts with insights. How will your organization deliver meaningful finance insights that you can act on? Reimagine Payables from Deloitte can help provide an integrated, ready-to-deploy solution that leverages SAP machine learning to make payment processes more intelligent. Contact us to schedule a demo, learn more about finance transformation, or discuss a specific challenge your organization is facing.

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